BOARD OF EXAMINERS OF ELECTRICAL CONTRACTORS
FIRE ALARM, BURGLAR ALARM AND LOCKSMITH
ADVISORY COMMITTEE
BUSINESS MEETING
APRIL 21, 2009
PUBLIC SESSION AGENDA

1. Call To Order

- Open Public Meetings Act, Pledge Of Allegiance, Roll Call Of Members

2. Announcements

3. Approval Of Minutes Of March 17, 2009

4. Chairman's Report

5. Report From The Continuing Education Subcommittee

Sponsor: Honeywell

- Instructors' resumes are included in the package

Title

- Basic CCTV Course (.75 Hour)
- Basic TCP/IP Course (.5 Hour)
- Advanced TCP/IP Course (.75 Hour)
- Basic Max/VideoBlox Course (20.75 Hours)
- Fusion DVR Course (.75 Hour)
- Rapid Eye DVR Course (1 Hour)
- Win - Pak SE/PE - Digital Vision And Intrusion Course, On - Line (2 Hours)
- Win - Pak SE/PE - Digital Vision And Intrusion Course, Instructor Led (7.75 Hours)
- Ultrakey Course (1.25 Hours)
- Rapid Reports Course (.5 Hour)
- Casino Operator Course (.5 Hour)
- Access Control 101 Course (.5 Hour)

Sponsor: Dedicated Micros, Inc.

- Instructors' resumes are included in the package

Title

- The Convergence Of IP & Analog Cameras In An Emerging DVR Environment (2 Hours)

Sponsor: GE Security (IACET Approved)

Title

- GE Digital And IP Video Systems (21 Hours)

Sponsor: NAPCO

- Instructors were previously approved

Title

- NAPCO Alarms 101 (8.5 Hours)

Sponsor: Association Event Ventures

- Instructors' resumes are included in the package

Title

- Complying With New Laws... (1.15 Hours)
- New Recurring Revenue Opportunities (1.15 Hours)
- Anatomy Of A Transaction, Part 1 (1.15 Hours)
- Beyond PERS To Home Healthcare Monitoring (1.15 Hours)
- Funding & Financing (1.15 Hours)
- Building Your Human Capital (1.15 Hours)
- Establishing & Monitoring Key Performance Indicators (1.15 Hours)
- Evolving Your Company (1.15 Hours)
- Video Monitoring Models (1.15 Hours)
- Your Company On Trial (1.15 Hours)
- Consumer Contracts - What Has Changed? (1.15 Hours)
- Dashboarding, Data Visualization And Your Central Station (1.15 Hours)
- Developing CS Operator Training ... (1.15 Hours)
- Diffusing Angry Customers (1.15 Hours)
- Effective Scheduling (1.15 Hours)
- How To Cost Effectively Recruit & Hire... (1.15 Hours)
- Team Building And Motivation (1.15 Hours)
- UPDATE: Standards, Licensing, False Alarm Ordinance (1.15 Hours)
- VOIP And IP Systems (1.15 Hours)
- Ways To Minimize Your Liability... (1.15 Hours)
- ESX Next Generation Monitoring... (1.15 Hours)
- The ABC's Of Growing Your Business (UL Central Station) (1.15 Hours)
- Benefits & Requirements, Becoming A UL Listed FA Co. (1.15 Hours)
- Carbon Monoxide Detection (1.15 Hours)
- Code Central: The Best 75 Minute Overview... (1.15 Hours)
- Commissioning vs. Acceptance Test... (1.15 Hours)
- Doing Business In Vertical Markets, Focus: Retail (1.15 Hours)
- Tips For Working With Architects & Engineers (1.15 Hours)
- Does Your Work Meet Code? (1.15 Hours)
- Tracking Job Costs (1.15 Hours)
- Wanted, Good Employees... (1.15 Hours)
- Marketing Service Agreements In The New Economy (1.15 Hours)
- The Salesperson Is Not The Enemy (1.15 Hours)
- Establishing A Quality Control Initiative (1.15 Hours)
- The Keys To Successful Video Security Installations (1.15 Hours)
- Are You Certifiable? (1.15 Hours)
- Troubleshooting Applications From Soup To Nuts (1.15 Hours)
- Security Data Communication Through Networks, Part 1 (1.15 Hours)
- Security Data Communication Through Networks, Part 2 (1.15 Hours)
- Security Data Communication Through Networks, Part 3 (1.15 Hours)
- Programming Routers For Video, Access & Alarm Applications, Part 1 (1.15 Hours)
- Programming Routers For Video, Access & Alarm Applications, Part 2 (1.15 Hours)
- Making The Leap - Analog to Intelligent IP Video (1.15 Hours)
- Alarm Reception Issues In The Central Station, Part 1 (1.15 Hours)

- Alarm Reception Issues In The Central Station, Part 2 (1.15 Hours)
- Troubleshooting Network Video - Access, Intrusion, Part 1 (1.15 Hours)
- Troubleshooting Network Video - Access, Intrusion, Part 2 (1.15 Hours)
- Conflict Resolution: The Road To Win/Win (1.15 Hours)
- Creating Effective Scope Statements (1.15 Hours)
- Defining Project Lifecycles (1.15 Hours)
- Developing A Work Breakdown Structure (1.15 Hours)
- Developing Cost Estimates (1.15 Hours)
- Effective Supervisory Skills (1.15 Hours)
- Face To Face Communication (1.15 Hours)
- Introduction To Project Management (1.15 Hours)
- Time Management (1.15 Hours)
- Marketing Best Practices (1.15 Hours)
- Using Risk Assessment & Threat Analysis As a Selling Tool (1.15 Hours)
- Personality Profiling For Increased Closing Ratios (1.15 Hours)
- Developing Your Company Brand & Accompanying Sales Collateral (1.15 Hours)
- Motivating A Sales Team (1.15 Hours)
- Finding A Niche (1.15 Hours)
- Critical Selling Skills (1.15 Hours)
- Focusing Sales for Effectiveness - Service Agreements (1.15 Hours)
- Tapping Into National Industrial Security... (1.15 Hours)
- Getting #1 On Google: Grow Your Business On The Internet (1.15 Hours)
- Green Integration For Home (1.15 Hours)
- Integrated Systems For Industrial Facilities (1.15 Hours)
- Managed Access - The New RMR... (1.15 Hours)
- Integrated Systems For Schools (1.15 Hours)
- Mastering New Retrofit... (1.15 Hours)
- Leveraging Analytics For Remote Video Monitoring Applications (1.15 Hours)
- Privacy, Liability & Legal Considerations For Video (1.15 Hours)
- Simple, Profitiable Multi-Room & Home Theater Audio (1.15 Hours)
- Remote Video Guard Tours (1.15 Hours)
- Video Alarm Notification & Police Priority (1.15 Hours)

Sponsor: Security Technical Institute

- Instructors' resumes are included in the package

Title

- Keyblank Identification (6 Hours)
- Cylinder Servicing (6 Hours)
- Key Duplication (3.75 Hours)
- Codes & Equipment (6 Hours)
- Basic Master Keying (6 Hours)
- Lock Servicing (6 Hours)
- Lockset Function (6 Hours)
- Professional Opening (6 Hours)
- Impressioning (6 Hours)
- Furniture, Cabinet & Mailbox Locks (6 Hours)
- Door Closers (6 Hours)
- Automotive Anti -Theft Devices & Steering Wheel Locks (3.75 Hours)
- Auto Entry (3.75 Hours)
- Domestic Auto (6 Hours)
- Import Automotive (6 Hours)

- High Security Automotive (6 Hours)
- Key Generation (6 Hours)
- Automotive Transponder (6 Hours) - Marketing And Sales (3.75 Hours)
- Basic CCTV (6 Hours)
- Safe Manipulation (6 Hours)
- Basic Access Control (6 Hours)
- Advanced Master Keying (6 Hours)
- Basic Electricity & Electronics (6 Hours)
- Safe Identification & Lock Combo Changes (6 Hours)
- Investigative Forensic Locksmithing (6 Hours)

6. IMO Business Licensing

- Correspondence Sent To Businesses With Which Licensees Are Affiliated, But Who Have Not Applied For A Business License

7. Correspondence, "Grounding"

- Correspondence Sent By The Board Of Examiners Of Electrical Contractors To Hamilton Township, Electrical Subcode Official, Copied To DCA Codes & Standards (February 17, 2009 Executive Session Agenda)

8. Public Comments

9. Review Of Applications For Alarm And Locksmith Licenses Review Of Applications For Alarm And Locksmith Business Licenses

10. Adjournment

Enclosures

- Public Session Minutes Of March 17, 2009
- Continuing Education Subcommittee Report
- Correspondence (IMO Business Licensing, "Grounding")