

### Approved Courses

Course Title	Approval Dates	CEU hours	Rec #	Contact Name	Sponsor	Course Description
Death & Dying Among Orthodox Christians	1/26/11-2/28/13	1.0	3314	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	The Traditions & Customs Of Orthodox Church & Funeral Rite
Grief & Bereavement Among Children; Opportunities Challenges	1/26/11-2/28/13	1.0	3316	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	Provide Insite To Children's Grief-Understand How Children's Grief Is Unique- How Director Can Facilitate Healing Process
Hospice & The Role Of The Funeral Director	1/26/11-2/28/13	1.0	3315	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	How The Funeral Director Can Be A Asset To The Local Hospice & History OF Hospice
Mentoring The Next Generation Of Funeral Directors	1/26/11-2/28/13	2.0	3313	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	Learn About Maslow's Hierachy Of Needs- How To Create A Mentoring Program In A Funeral Home.
The Incorruptibles: Why The Pope Was Not Embalmed	1/26/11-2/28/13	1.0	3312	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	Learn about Small Amount of Saints In Catholic Church & Why Officials Chose Not To Embalm John Paul For His Service.
Funeral Topics- 2011	2/1/11-2/28/13	10.0	3309	Michelle Barham	Allstar Professional Training, Inc. (817)-385-1136	www.allstarce.com
Creative Marketing Ideas For Funeral Homes	3/1/11-2/28/13	1.0	3368	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	To Increase Understanding of Ethical Consideration & Responsibilities, Application In Decision- Making Process
Funeral Rituals And Mental Health	3/1/11-2/28/13	2.0	3377	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Enable Practitioner To More Effectively Communicate Profound Importance & Value Of A Service, To Any Client, Whether.....
Funeral Service Ethics	3/1/11-2/28/13	2.0	3373	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Increase Understanding of Ethical Considerations & Responsibilities In Decision-Making Process.
Infant Embalming Techniques	3/1/11-2/28/13	2.0	3371	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Provide Embalmers Detailed Instructions Needed To Select & Perform A Diverse Range Of Infant Embalming Procedures
OSHA Essentials	3/1/11-2/28/13	3.0	3375	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Increase Student Understanding & Compliance With OSHA Standards Related To Hazardous Substance, Communication &..
Sexual Harassment In The Workplace	3/1/11-2/28/13	3.0	3376	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	For Funeral Service Professionals To Become Informed About Sexual Harassment Laws, Thus Reducing Risk Of Claims Or...
Telephone Inquiry Manual For Funeral Homes	3/1/11-2/28/13	1.0	3369	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Provide Innovative Marketing Ideas To Improve Visibility In Their Community,thereby Increasing Business.

### Approved Courses

Course Title	Approval Dates	CEU hours	Rec #	Contact Name	Sponsor	Course Description
The FTC Funeral Rule	3/1/11-2/28/13	3.0	3374	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Enable Funeral Service Providers to Thoroughly Comply With The FTC Funeral Rule By Understanding Its Fundamentals.
Understanding HIV and AIDS	3/1/11-2/28/13	2.0	3372	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Enable Students To Better Understand HIV/AIDS, By Increasing Knowledge Minimize Risk Of Transmission.
Working With Difficult People	3/1/11-2/28/13	2.0	3370	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Increase Understanding Sources Of Conflict & Enable Students To Describe & Utilize Tools for Conflict Resolution.
Acting On Cremation Challenges Together	1/4/11-2/28/13	2.0	3206	Deb St. Pierre	Batesville Casket Company (812)-934-7557	
Bed Bugs- Basic Information	2/2/11-2/28/13	1.0	3321	Craig Reiman	Bergen County Funeral Directors Association (908)-705-3639	
Long Term Care Insurance Seminar	5/4/11-2/28/13	1.0	3322	Craig Reiman	Bergen County Funeral Directors Association (908)-705-3639	
The Changing Marketplace: Integrating Green Practices	1/5/11-2/28/13	1.0	3323	Craig Reiman	Bergen County Funeral Directors Association (908)-705-3639	
NJ Mission Of Honors	9/7/11-2/28/13	1.0	3203	Craig Reiman	Bergen County Funeral Directors Association (973)-779-3098	
Rules And Regulations	5/5/11-2/28/13	1.0	3201	Craig Reiman	Bergen County Funeral Directors Association (973)-779-3098	
Understanding Ethics	4/6/11-2/28/13	2.0	3202	Craig Reiman	Bergen County Funeral Directors Association (973)-779-3098	
The Importance Of Having A Will	5/17/11-2/28/13	1.0	3205	Cynthia Caterson	Burlington County Funeral Director's Association (609)-324-7448	
Marketing Tips Learned From the Egyptians	1/27/11-2/28/13	2.0	3378	Edith Churchman	Churchman Funeral Home (973)-242-8454	
The Dodge Managerial Seminar	2/7/11-2/28/13	9.0	3292	Debbie Dodge	Dodge Institute For Advanced Mortuary Studies (617)-661-0500	To Improve Communication, Management & Cremation Knowledge Of Funeral Directors & Embalmers.
The Dodge Technical Seminar	2/10/11-2/28/13	9.0	3291	Debbie Dodge	Dodge Institute For Advanced Mortuary Studies (617)-661-0500	To Improve Embalming, Cremation, Infectious Disease And Cosmetic Knowledge Of Funeral Directors & Embalmers.
Burial With Military Honors	2/1/11-2/28/13	3.0	3301	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Complying With The FTC Funeral Rule	2/1/11-2/28/13	2.0	3293	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Ethics, Attitude & Customer Service	2/1/11-2/28/13	3.0	3300	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com

### Approved Courses

Course Title	Approval Dates	CEU hours	Rec #	Contact Name	Sponsor	Course Description
Funeral Products And The Environment	2/1/11-2/28/13	2.0	3295	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Helping Parents Cope With Unexpected Death	2/1/11-2/28/13	1.0	3298	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Helping Parents Help Children Cope With Death	2/1/11-2/28/13	1.0	3297	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Limiting Exposure To HIV/AIDS	2/1/11-2/28/13	2.0	3296	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
OSHA Compliance For Funeral Homes	2/1/11-2/28/13	2.0	3294	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Understanding Hospice & Palliative Care	2/1/11-2/28/13	1.0	3302	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Understanding Modern Funeral Customs	2/1/11-2/28/13	1.0	3303	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Upselling Without Upsetting The Client	2/1/11-2/28/13	1.0	3304	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
When Children Die: Guidance For The Final Arrangements	2/1/11-2/28/13	1.0	3299	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Customer Service: The Lifeblood Of Any Business!!!!	3/11/11-2/28/13	2.0	3359	Edith Churchman	Epsilon Nu Delta Mortuary Fraternity (973)-242-8454	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
The Art Of The Apology	2/24/11-2/28/13	1.0	3386	Edith Churchman	Essex, Union & W. Hudson Funeral Directos Assoc. (973)-242-8454	
Chemical Suicide... Morbid Trends In New Risks	3/29/11-2/28/13	1.0	3363	Angela Acly Carr	Finger Lakes Funeral Directors Association (607)-936-9531	Increasing Chemical Knowledge
Embalming & Reconstructive Techniques For Trauma Cases	3/29/11-2/28/13	3.0	3361	Angela Acly Carr	Finger Lakes Funeral Directors Association (607)-936-9531	Promote Better Business With Better Embalming Techniques.
What We Know...Past, Present & Future Of Funeral Service	3/29/11-2/28/13	2.0	3362	Angela Acly Carr	Finger Lakes Funeral Directors Association (607)-936-9531	Consumer Preferences, Funeral Challenges, Scandals In The Cemetery.
Managing Grief:A Guide For The Funeral Professional	1/4/11-2/28/13	5.0	3207	Sue Moore	FuneralCE (866)-332-8423	
Managing Grief:A Guide For The Funeral Professional	2/1/11-2/28/13	4.0	3310	Sue Moore	FuneralCE (866)-332-8423	
OSHA Practice Standards For Funeral Professionals	2/1/11-2/28/13	4.0	3311	Sue Moore	FuneralCE (866)-332-8423	
New Info. On Wills,Living Wills,Living Trust & Funeral Agent	3/3/11-2/28/13	1.0	3379	Richard Dworzanski	Hudson County Funeral Director's Association (201)-436-2244	Assist Families Who Are Unfamiliar With Surrogate Procedures
Certified Funeral Celebrant Training	2/1/11-2/28/13	17.0	3305	Glenda Stansbury	Insight Institute (405)-810-9501	
OGR Annual Conference: Connections 2011	4/8/13-2/28/13	10.5	3306	Lisa Krabbenhof	International Order Of The Golden Rule (800)-637-8030	
Cremation Ethics	2/1/11-2/28/13	1.0	3320	Louis Stellato Jr.	Ippolito Stellato Funeral Home (201)-438-4664	To Inform Funeral Directors Of The Ethical Requirements When Cremations Is Chosen.

### Approved Courses

Course Title	Approval Dates	CEU hours	Rec #	Contact Name	Sponsor	Course Description
Preneed Rules In New Jersey	2/1/11-2/28/13	1.0	3318	Louis Stellato Jr.	Ippolito Stellato Funeral Home (201)-438-4664	Make Licensees Aware Of Preneed Laws
Rules & Regulations	2/1/11-2/28/13	1.0	3317	Louis Stellato Jr.	Ippolito Stellato Funeral Home (201)-438-4664	Overview Of Rules & Regulations
Understanding Ethics	2/1/11-2/28/13	2.0	3319	Louis Stellato Jr.	Ippolito Stellato Funeral Home (201)-438-4664	Give A Foundation Of The Ethical Approach To The Questions & Problems Concerning Today's Funeral Directors.
The Value Of A Funeral	3/7/11-2/28/13	7.0	3290	Krystal Casey	MKJ Marketing (888)-655-1566	To Provide Ways to Develop A Strategy To Compete With Discounters & Challenge Their Claims.
New Enhanced EZ Obit Format And Operation Procedures	10/20/11-2/28/13	1.0	3357	George Lovas	Monmouth And Ocean County FDA (732)-222-2312	Education & Train Funeral Directors That Will Be Using The System. Operation Input Of Info & Submission of Obit.
Lessons Through Loss	3/1/11-2/28/13	2.0	3289	Mark Connor	Morris County Funeral Directors Association (973)-543-4720	A Meaningful Grief Counseling Service To Families Requiring Such Assistance After A Death Occurs In Their Family.
"Funeral Customer Service Investigation: Who Are You?"	4/30/11-2/28/13	2.0	3382	Laquinna Nathan	National Funeral Directors & Morticians Assoc. (404)-286-6680	
Becoming A Health Funeral Director In 2011	4/30/11-2/28/13	2.0	3385	Laquinna Nathan	National Funeral Directors & Morticians Assoc. (404)-286-6680	
Getting To Know NFDMA	4/30/11-2/28/13	1.0	3381	Laquinna Nathan	National Funeral Directors & Morticians Assoc. (404)-286-6680	
Tour Of The Civil Rights Museum	4/30/11-2/28/13	1.0	3380	Laquinna Nathan	National Funeral Directors & Morticians Assoc. (404)-286-6680	
Tour The State Museum	4/30/11-2/28/13	2.0	3383	Laquinna Nathan	National Funeral Directors & Morticians Assoc. (404)-286-6680	
Trade Embalmer's Tool Kit	4/30/11-2/28/13	2.0	3384	Laquinna Nathan	National Funeral Directors & Morticians Assoc. (404)-286-6680	
100 Ways To Motivate Others	1/4/11-2/28/13	4.0	3250	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
ADA Employer Compliance: Title I of The American With...	1/4/11-2/28/13	3.0	3236	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Advanced Cremation Arranging	1/4/11-2/28/13	4.0	3273	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Building Customer Loyalty From The Inside Out	1/4/11-2/28/13	4.0	3251	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Building The Perfect Tribute	2/16/11-2/28/13	1.0	3329	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.

### Approved Courses

Course Title	Approval Dates	CEU hours	Rec #	Contact Name	Sponsor	Course Description
Cancer & NFDA's Formaldehyde Best Management	1/4/11-2/28/13	2.0	3275	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Capitalizing On Kidness: Why 21st Century...	1/4/11-2/28/13	8.0	3257	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Certified Preplanning Consultant Program	4/6/11-2/28/13	16.0	3358	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Education Funeral Service Professionals Enabling Them To Better Serve Their Community.
Certified Preplanning Consultant- Correspondence	2/1/11-2/28/13	15.0	3333	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Certified Preplanning Consultant- Fastrac II	3/21/11-2/28/13	8.0	3335	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Communicable Diseases: What Every Funeral Home Must Know	1/4/11-2/28/13	3.0	3237	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Communal Disease: Safeguarding The Funeral Professional	2/1/11-2/28/13	2.0	3337	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Conflict Management For Funeral Directors- Successful...	1/4/11-2/28/13	4.0	3238	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Controlling Your Accounts Receivable	1/4/11-2/28/13	3.0	3239	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Creating Meaningful Funeral Experiences	1/4/11-2/28/13	6.0	3258	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Creating Your Personal & Professional Legacy By Becoming....	4/3/11-2/28/13	2.0	3367	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Cremation Supplier Panel: The Cremation Outlook As Seen By..	2/18/11-2/28/13	1.0	3330	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Customer Service In An Instant: 60 Ways To Win....	1/4/11-2/28/13	6.0	3252	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Deathcare Marketing- 25 FAQ's	2/1/11-2/28/13	4.0	3338	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Embalming Difficult Cases: Donor Cases	1/4/11-2/28/13	6.0	3285	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Embalming Litigation	4/3/11-2/28/13	2.0	3366	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Embalming Perspectives And Paradigms Challenged	2/1/11-2/28/13	4.0	3340	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Embalming The Obese Case	1/4/11-2/28/13	3.0	3240	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Ethical Thinking In Today's World	1/4/11-2/28/13	2.0	3274	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	

### Approved Courses

Course Title	Approval Dates	CEU hours	Rec #	Contact Name	Sponsor	Course Description
Finding Your Way After Your Parents Died	1/4/11-2/28/13	6.0	3259	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
FTC Compliance: Handling The General Price List	1/4/11-2/28/13	4.0	3286	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
FTC Funeral Rule Coordinator Speaks Out On How To Avoid...	1/4/11-2/28/13	4.0	3233	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
FTC Funeral Rule Coordinator Speaks Out....	1/4/11-2/28/13	4.0	3276	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Funeral Home Customer Service A-Z	1/4/11-2/28/13	8.0	3260	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Funeral Service Ethics	2/1/11-2/28/13	3.0	3341	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Good Words: Memorializing Through A Eulogy	1/4/11-2/28/13	8.0	3261	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
GPL Funeral Packages-Doing Them Right	1/4/11-2/28/13	2.0	3277	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Great Answers To Difficult Question About Death	1/4/11-2/28/13	6.0	3262	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Grief Management-Role Of The Funeral Service Practitioner	2/1/11-2/28/13	4.0	3342	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Grievers Ask: Answers To Question About Death & Loss	1/4/11-2/28/13	6.0	3253	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Guaranteed Funerals: Is Preneed Right For You?	1/4/11-2/28/13	2.0	3231	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Handbook For Companionship The Mourner	1/4/11-2/28/13	6.0	3263	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Hands-Off Manager; How To Mentor People And Allow.....	1/4/11-2/28/13	6.0	3254	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Hazard Communications In Funeral Service	2/1/11-2/28/13	1.0	3339	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Healing A Child's Grieving Heart	1/4/11-2/28/13	6.0	3264	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Healing A Friend's Grieving Heart	1/4/11-2/28/13	6.0	3265	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Healing A Teen's Grieving Heart	1/4/11-2/28/13	6.0	3266	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Healing The Adult Child's Grieving Heart	1/4/11-2/28/13	6.0	3267	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Healing Your Grieving Heart	1/4/11-2/28/13	6.0	3268	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Healing Your Holiday Grieving Heart	1/4/11-2/28/13	6.0	3269	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Hispanic Funeral: Need-To-Know Insights	1/4/11-2/28/13	4.0	3278	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	

### Approved Courses

Course Title	Approval Dates	CEU hours	Rec #	Contact Name	Sponsor	Course Description
HIV/AIDS: A Funeral Practitioner's Guide To Occupational....	2/1/11-2/28/13	2.0	3343	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
How to Adopt Environmentally Friendly Funeral Business....	1/4/11-2/28/13	4.0	3234	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
If You're Not The Death Care Expert In Your Community....	3/24/11-2/28/13	1.0	3334	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Innovative Ideas To Boost Your Business	2/24/11-2/28/13	1.0	3324	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Internet Age vs. Your Funeral Home Legal Issues....	1/4/11-2/28/13	2.0	3279	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
It Is Easy Being Green	1/4/11-2/28/13	4.0	3280	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Learning To Be A Leader	2/1/11-2/28/13	3.0	3344	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Legendary Services At The Ritz-Carlton: A Great Fit.....	01/04/11-2/28/13	2.0	3281	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Lessons From The Mouse: A Guide For Applying Disney....	1/4/11-2/28/13	6.0	3270	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Liability And Legal Issues In Advertising	2/16/11-2/28/13	1.0	3327	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Marketing A Funeral Home For Long-Term Profitability	2/1/11-2/28/13	3.0	3345	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Offering Funeral Packages In Compliance With The FTC	1/4/11-2/28/13	2.0	3241	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Personal Management In Funeral Service	2/1/11-2/28/13	4.0	3346	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Personalizing The Funeral Service: Remembering A Life Lived	2/16/11-2/28/13	1.0	3326	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Preneed Ethics In Demanding Times	1/4/11-2/28/13	4.0	3282	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Professional Ethics In Funeral Service: NFDA's Code.....	1/4/11-2/28/13	1.0	3242	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Profits By Pleasure	2/1/11-2/28/13	4.0	3347	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Public Speaking-Comfortably	2/1/11-2/28/13	2.0	3348	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.



### Approved Courses

Course Title	Approval Dates	CEU hours	Rec #	Contact Name	Sponsor	Course Description
Restorative Arts: An Artist's Perspective	1/4/11-2/28/13	4.0	3287	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Risk Management:Controlling Risk For Small Business Roundtable Discussions	1/4/11-2/28/13	2.0	3232	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
	4/2/11-2/28/13	3.0	3365	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Serving Hispanic Families	1/4/11-2/28/13	4.0	3243	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Simple And Practical Best Practice Ideas Of Leading FH	1/4/11-2/28/13	2.0	3235	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Statistics, Pricing And 20 Things You Should Know About....	2/18/11-2/28/13	1.0	3331	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Strategic Business Planning Is Easier Than You Think	2/10/11-2/28/13	1.0	3230	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Telephone Protocol: Managing The First Contact	2/16/11-2/28/13	1.0	3328	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
The Art Of Facial Reconstruction	1/4/11-2/28/13	4.0	3284	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
The Funeral-A Chance To Touch, A Chance To Serve, A Chance..	2/1/11-2/28/13	4.0	3349	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
The Good Death, Good Grief, Good Funerals: Finding Our...	3/1/11-2/28/13	3.0	3356	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
The Widower's Toolbox	1/4/11-2/28/13	8.0	3271	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Time For Your Annual Checkup: Financial Statements....	1/4/11-2/28/13	3.0	3244	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Traversing The Minefield, Best Practice: Reducing Risk....	1/4/11-2/28/13	6.0	3255	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Understanding & Creating Exceptional Funeral Experiences	2/1/11-2/28/13	3.0	3350	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Understanding A Child's Grief	1/4/11-2/28/13	3.0	3245	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Understanding Adult Grief:Developing Effective Ways.....	1/4/11-2/28/13	4.0	3246	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Understanding And Managing Grief	2/1/11-2/28/13	4.0	3354	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Understanding Personalities: Working And Coping Styles....	1/4/11-2/28/13	2.0	3283	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Understanding Preneed	2/1/11-2/28/13	4.0	3351	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Understanding The Practice Of The FTC Funeral Rule	1/4/11-2/28/13	3.0	3247	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	



### Approved Courses

Course Title	Approval Dates	CEU hours	Rec #	Contact Name	Sponsor	Course Description
Wage And Hour Laws For The Home Employers	1/4/11-2/28/13	3.0	3248	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Web RX For Your Funeral Home	6/16/11-2/28/13	1.0	3332	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
What Every Funeral Director & Cemeterian Should Know About..	2/1/11-2/28/13	4.0	3352	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
What Matters Most: The Heart's Desires In Life And Death	2/1/11-2/28/13	4.0	3353	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
What To Do When Families Say "No Religion, Please"	1/4/11-2/28/13	2.0	3249	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Who Killed The Funeral?	2/16/11-2/28/13	1.5	3325	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Who Killed The Funeral?	4/2/11-2/28/13	2.0	3364	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Willie's Ways:6 Secrets For Wooing, Wowing & Winning	1/4/11-2/28/13	6.0	3272	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
With The Push To Cremate: 5 Reason To Encourage.....	1/4/11-2/28/13	1.0	3256	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Wrong Tool For The Wrong Job-Why Deathcare Marketing Fail..	2/16/11-2/28/13	1.0	3336	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Your Professional Image	1/4/11-2/28/13	4.0	3288	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Funeral Prearrangements And The SSI/Medicaid Resource.....	1/26/11-2/28/13	2.5	3204	Emily Moscetti	New Jersey Funeral Service Education Corporation (732)-974-9444	
Funeral Prearrangements & SSI/Medicaid Resource Exclusion	6/21/10-2/28/13	2.0	3308	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	
UVIS-FAC Training	3/1/11-2/28/13	3.0	3307	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	Train Important Personnel On State-Wide Procedures In The Event Of A Regional Catastrophe.
Common Footing on Scared Ground	3/10/11-2/28/13	1.0	3360	Bryan Richards	Passaic County Funeral Directors Association (973)-728-8989	
Fundamentals Of Pre-Need	3/1/11-2/28/13	1.0	3355	Ronald Mowad, Sr.	Planning Solutions (908)-868-4591	To Education Funeral Service Professionals With Information On The Fundamentals Of Pre-Need.
Back Safety	1/4/11-2/28/13	1.0	3208	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Bloodbourne Pathogens	1/4/11-2/28/13	1.0	3209	Valarie Miller	SCI Management- Dignity University (713)-803-3602	

### Approved Courses

Course Title	Approval Dates	CEU hours	Rec #	Contact Name	Sponsor	Course Description
Complaint Resolution	1/4/11-2/28/13	1.0	3214	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Cremation Consumer	1/4/11-2/28/13	1.5	3215	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Cremation Theory	1/4/11-2/28/13	2.0	3216	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Effective Communication Skills	1/4/11-2/28/13	1.5	3217	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Effective Employee Counseling	1/4/11-2/28/13	1.0	3228	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Effective Supervision	1/4/11-2/28/13	1.0	3227	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Fire Safety Pathogens	1/4/11-2/28/13	1.0	3210	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Formaldehyde Monitoring	1/4/11-2/28/13	1.0	3218	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
FTC-Funeral Rule	1/4/11-2/28/13	2.0	3219	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Hazard Communications	1/4/11-2/28/13	1.0	3211	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Jewish Funeral Traditions	1/4/11-2/28/13	1.0	3220	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Lockout/Tagout	1/4/11-2/28/13	1.0	3212	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Managing Change	1/4/11-2/28/13	1.0	3226	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Office Safety	1/4/11-2/28/13	1.0	3213	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Performance Management	1/4/11-2/28/13	1.0	3225	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Respiratory Protection	1/4/11-2/28/13	1.0	3221	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Securing Payments On At-Need Funeral Accounts	1/4/11-2/28/13	1.0	3229	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Workplace Discrimination	1/4/11-2/28/13	2.0	3224	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Workplace Diversity	1/4/11-2/28/13	1.5	3223	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Workplace Harassment	1/4/11-2/28/13	2.0	3222	Valarie Miller	SCI Management- Dignity University (713)-803-3602	