

New Jersey Board of Motuary Science Approved Courses

Course Title	Approval Date	CEU Hours	Rec #	Contact Name	Sponsor	Telephone
PRENEED, ETHICS AND NEW JERSEY LAWS						
ETHICAL RESPONSIBILITIES	5/7/19-2/28/21	1.00	6213	Joseph Wood		862-754-5226
ETHICAL CHOICES: THE FAMILY'S POINT OF VIEW	4/2/19-2/28/21	1.00	6203	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
ETHICAL DECISIONS IN DIFFICULT DECISIONS	4/2/19-2/28/21	1.00	6211	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
CONQUERING ETHICAL DECISIONS	3/5/19-2/28/21	2.00	6135	Tracy Lentz	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
AMERICAN WITH DISABILITY ACT	5/7/19-2/28/21	2.00	6277	Michael Mittenzwei	Boulevard Funeral Home and Cremation Service	201-692-0100
ETHICS	5/7/19-2/28/21	2.00	6276	Michael Mittenzwei	Boulevard Funeral Home and Cremation Service	201-692-0100
PRENEED	5/7/19-2/28/21	2.00	6275	Michael Mittenzwei	Boulevard Funeral Home and Cremation Service	201-692-0100
THE ART OF SELLING CREMATION 2: A PRENEED SUMMIT	2/5/19-2/28/21	5.50	6082	Jennifer Head	Cremation Association Of North America	312-245-1077
ARRANGEMENT CONFERENCE	3/5/19-2/28/21	1.00	6136	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
ETHICS IN THE ARRANGEMENT CONFERENCE	3/5/19-2/28/21	1.00	6141	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
PRE NEED MARKETING STEPS	3/5/19-2/28/21	1.00	6139	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
PRE NEED RULES AND REGULATIONS	3/5/19-2/28/21	1.00	6140	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
PRECEPTOR RULES AND REGULATIONS	3/5/19-2/28/21	2.00	6137	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
WHO HAS THE RIGHT TO CONTROL A FUNERAL	3/5/19-2/28/21	1.00	6138	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
ETHICAL BUSINESS PRACTICE FOR FUNERAL DIRECTORS	2/5/19-2/28/21	2.00	6006	Alina Rymarz	FuneralCE	866-322-8423

WORKING ETHICALLY WITH SENIORS	2/5/19-2/28/21	3.00	6016	Alina Rymarz	FuneralCE	866-322-8423
AMERICAN WITH DISABILITY ACT	5/7/19-2/28/21	2.00	6273	Martin Goldstein	Goldstein Funeral Chapel	732-777-0032
ETHICS	5/7/19-2/28/21	2.00	6272	Martin Goldstein	Goldstein Funeral Chapel	732-777-0032
PRENEED	5/7/19-2/28/21	2.00	6271	Martin Goldstein	Goldstein Funeral Chapel	732-777-0032
LEGAL AND LEGISLATIVE LUNCHEON: A REGULATORY UPDATE EVERYONE	4/6/19-2/28/21	2.00	6053	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
YOUR COMPREHENSIVE PRE-NEED PROGRAM: INSURANCE, TRUST OR A	4/5/19-2/28/21	1.00	6036	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
EDUCATING THE FAMILIES YOU SERVE ABOUT THE "WHY" OF THE FUNERAL	10/25/19-2/28/21	8.50	6545	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504
CREMATION ETHICS	10/1/19-2/28/21	2.00	6519	Louis Stellato	Ippolito-Stellato Inc.	201-396-0419
PRENEED RULES AND REGULATIONS	10/1/19-2/28/21	2.00	6521	Louis Stellato	Ippolito-Stellato Inc.	201-396-0419
RULES & REGULATIONS	10/1/19-2/28/21	2.00	6520	Louis Stellato	Ippolito-Stellato Inc.	201-396-0419
ALIGNING YOUR FIRM IN THE PRENEED MARKETPLACE	3/21/19-2/28/21	1.00	6247	Edith Churchman	J.E. Churchman Jr.	973-242-8454
FUNERAL ETHICS	3/21/19-2/28/21	1.00	6249	Edith Churchman	J.E. Churchman Jr.	973-242-8454
FUNERAL ETHICS CASE STUDIES	3/21/19-2/28/21	1.00	6252	Edith Churchman	J.E. Churchman Jr.	973-242-8454
FUNERAL ETHICS CASE STUDIES PART 2	3/21/19-2/28/21	1.00	6253	Edith Churchman	J.E. Churchman Jr.	973-242-8454
FUNERAL HOME RENTALS	3/21/19-2/28/21	1.00	6244	Edith Churchman	J.E. Churchman Jr.	973-242-8454
PRENEED CASE STUDIES	3/21/19-2/28/21	1.00	6248	Edith Churchman	J.E. Churchman Jr.	973-242-8454
THE ETHICS OF EMBALMING	3/21/19-2/28/21	1.00	6251	Edith Churchman	J.E. Churchman Jr.	973-242-8454
THE ETHICS OF ORGAN AND TISSUE DONATION	3/21/19-2/28/21	1.00	6250	Edith Churchman	J.E. Churchman Jr.	973-242-8454

AVOIDING AND RESPONDING TO LAWSUITS	5/18/19-2/28/21	1.00	6221	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
PRENEED FUNDING: INSURANCE VERSUS TRUST	5/18/19-2/28/21	1.00	6229	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
PRODUCERS ROUNDTABLE AT THE PRENEED SUMMIT-PART 1	4/3/19-2/28/21	1.50	6216	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
PRODUCERS ROUNDTABLE AT THE PRENEED SUMMIT-PART 2	4/3/19-2/28/21	1.50	6217	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
SHOULD PRENEED PROFESSIONALS BE WORRIED ABOUT BURNOUT AND 3	4/3/19-2/28/21	1.50	6215	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
FUNERAL SERVICE ETHICS	2/5/19-2/28/21	2.00	6094	Jackie Ellis	National Funeral Directors Association	262-789-1880
PROFESSIONAL ETHICS IN FUNERL SERVICE: NFDA'S CODE OF	2/5/19-2/28/21	1.00	6099	Jackie Ellis	National Funeral Directors Association	262-789-1880
ETHICAL DILEMMAS IN FUNERAL SERVICE	4/11/19-2/28/21	1.00	5995	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
2019 UPDATES TO MORTUARY BOARD REGULATIONS	3/5/19-2/28/21	1.00	6133	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
ASSIGNMENT OF INSURANCE PROCEEDS TO FUND PREPAID FUNERAL	6/24/19-2/28/21	1.00	6323	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
CHOOSING A PRENEED FUNDING VEHICLE: CONSUMER CONVERSATIONS	4/11/19-2/28/21	1.00	6000	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
DISCLOSURES: COMPLYING WITH THE FTC AND MORTUARY BOARD	6/24/19-2/28/21	1.00	6324	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
FUNERAL SERVICE ADVERTISING	6/24/19-2/28/21	1.00	6325	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
IRREVOCABLE PREPAID FUNERAL AGREEMENTS AND THE SSI/MEDICAID	6/24/19-2/28/21	1.00	6326	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
MAKING PRENEED FUNERAL ARRANGEMENTS: CONSUMER	3/5/19-2/28/21	1.00	6132	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
NJ PRENEED - THE BASICS	6/24/19-2/28/21	1.00	6327	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
PRENEED RECORDKEEPING AND NOTIFICATIONS	6/24/19-2/28/21	1.00	6328	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
RESPONDING TO COMPLAINTS AND A REVIEW OF PROFESSIONAL MISCONDUCT	4/11/19-2/28/21	1.00	5996	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444

WHO HAS THE RIGHT TO CONTROL DISPOSITION?	6/24/19-2/28/21	1.00	6329	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
PRENEED	6/24/19-2/28/21	1.00	6322	Martin Goldstein	New Jersey Funeral Service Education Corporation	732-777-0032
THE FUNDAMENTALS OF PRENEED	2/5/19-2/28/21	1.00	5987	Ronald Mowad Sr.	Planning Solutions	908-868-4591
THE PRACTICAL APPLICATION OF PRENEED	2/5/19-2/28/21	1.00	5988	Ronald Mowad Sr.	Planning Solutions	908-868-4591
ETHICS IN FUNERAL SERVICE	2/5/19-2/28/21	1.00	6115	Paul Horvath	PRH, Inc.	856-769-1525
MORTUARY LAW 1-A	2/5/19-2/28/21	1.00	6113	Paul Horvath	PRH, Inc.	856-769-1525
MORTUARY LAW 2-B	2/5/19-2/28/21	1.00	6114	Paul Horvath	PRH, Inc.	856-769-1525
PRENEED 1-A	3/5/19-2/28/21	2.00	6167	Paul Horvath	PRH, Inc.	856-769-1525
FTC TRIVIA-BACK TO THE BASICS	12/3/19-2/28/21	1.00	6539	Twila Dickerson	Regulatory Support Services, Inc.	804-784-7347
BACK TO BASICS	2/4/20-2/28/21	1.00	6502	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
EMBALMING CHALLENGES FOR ORGAN & TISSUE DONATION	2/4/20-2/28/21	1.00	6504	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
EMBALMING INFANTS & CHILDREN	2/3/20-2/28/21	1.00	6496	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
KNOW YOUR BUGS: A CLOSER LOOK AT BACTERIA AND VIRUSES	2/3/20-2/28/21	1.00	6497	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
LET'S TALK MORTUARY COSMETICS	2/3/20-2/28/21	1.00	6499	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
MY MOST CHALLENGING RESTORATION CASES	2/5/20-2/28/21	1.00	6505	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
SHIPPING HUMAN REMAINS BY AIR	2/3/20-2/28/21	1.00	6501	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
THE RESURGENCE OF PREVENTABLE DISEASES	2/5/20-2/28/21	1.00	6506	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
THE UNIVERSITY OF HAWAII'S WIRED BODY PROGRAM	2/3/20-2/28/21	1.00	6498	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330

TISSUE GAS! WHAT DO I DO?	2/3/20-2/28/21	1.00	6500	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
VINTAGE TECHNIQUES IN TODAY'S RECONSTRUCTION	2/4/20-2/28/21	1.00	6503	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
WHAT WOULD YOU DO WHEN PRESENTED WITH THIS SITUATION	2/5/20-2/28/21	1.00	6507	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330

APPROVED COURSES

ADVERTISING FOR NJ FUNERAL DIRECTORS	5/7/19-2/28/21	1.00	6214	Joseph Wood		862-754-5226
RECORDKEEPING FOR NJ FUNERAL DIRECTORS	5/7/19-2/28/21	1.00	6212	Joseph Wood		862-754-5226
PREPARING YOUR FIRM FOR OSHA	1/1/20/1/1/21	1.00	6547	Steven Galante		908-687-2110
CAPTURING THE CREMATION SHOPPER	4/2/19-2/28/21	2.00	6206	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
HOW KNOWLEDGE OF DEATH AND DYING WILL HELP US BECOME BETTER	4/2/19-2/28/21	2.00	6207	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
IF YOU'RE CALLED TO TESTIFY	4/2/19-2/28/21	1.00	6208	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
OSHA ANNUAL COMPLIANCE GUIDANCE FOR FUNERAL HOMES	4/2/19-2/28/21	2.00	6202	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
RESTORATIVE JUSTICE	4/2/19-2/28/21	2.00	6209	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
THE 10-STEP FORMULA FOR BUILDING THE WEBSITE YOUR FAMILIES WANT	4/2/19-2/28/21	1.00	6204	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
TRAUMA-INFORMED EMOTIONAL SUPPORT	4/2/19-2/28/21	2.00	6210	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
WHAT 100+ FUNERAL HOMES TEACH US ABOUT SUCCESSFUL SOCIAL MEDIA	4/2/19-2/28/21	1.00	6205	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
CAPTURING THE CREMATION SHOPPER	3/5/19-2/28/21	2.00	6134	Tracy Lentz	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
A BRIEF HISTORY OF BURIAL & PRESERVATION PRACTICES	2/5/19-2/28/21	1.00	6120	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
AFTER SUICIDE: HOW TO SUPPORT SURVIVORS OF THE LOSS	2/5/19-2/28/21	2.00	6117	Remo Portelli	APEX Continuing Education Solutions	800-769-8996

ARE YOU STRESSED? SIGNS & SOLUTIONS	2/5/19-2/28/21	4.00	6128	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
CREATIVE MARKETING IDEAS FOR FUNERAL HOMES	2/5/19-2/28/21	1.00	6126	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
FUNERAL RITUALS AND MENTAL HEALTH	2/5/19-2/28/21	4.00	6131	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
GREEN BURIAL 101	2/5/19-2/28/21	2.00	6121	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
INFANT EMBALMING TECHNIQUES	2/5/19-2/28/21	3.00	6129	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
OSHA ESSENTIALS	2/5/19-2/28/21	3.00	6127	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
RESTORATION OF A TISSUE DONOR	2/5/19-2/28/21	3.00	6119	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
TELEPHONE INQUIRY MANUAL FOR FUNERAL HOMES	2/5/19-2/28/21	1.00	6118	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
THE FTC FUNERAL RULE	2/5/19-2/28/21	3.00	6125	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
THE FUNERAL DIRECTOR AND ORGAN & TISSUE DONATION	2/5/19-2/28/21	2.00	6124	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
UNDERSTANDING GRIEF	2/5/19-2/28/21	3.00	6122	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
UNDERSTANDING HIV AND AIDS	2/5/19-2/28/21	2.00	6123	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
WORKING WITH DIFFICULT PEOPLE IN CONFLICT	2/5/19-2/28/21	2.00	6130	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
GREEN PERSPECTIVES FORM TWO GENERATIONS	6/5/19-2/28/21	1.00	6550	David Feeney	Bergen County Funeral Directors	201-444-7650
RIGHT OF DISPOSITION	5/7/19-2/28/21	2.00	6274	Michael Mittenzwei	Boulevard Funeral Home and Cremation Service	201-692-0100
AN A-Z LOOK AT ORGAN PROCUREMENT & DONATION	11/20/19-2/28/21	1.00	6457	Kevin Moran	Catholic Cemetery Guild of Brooklyn & Queens	718-894-4888
ORGAN & TISSUE DONATION & PROCUREMENT	11/20/19-2/28/21	1.00	6458	Kevin Moran	Catholic Cemetery Guild of Brooklyn & Queens	718-894-4888
CHANGING HOW CHILDREN EXPERIENCE FUNERALS	3/5/19-2/28/21	1.00	6146	Angie Koeneker	Children's Grief Services	267-986-9206

CANA'S 2019 CREMATION SYMPOSIUM	2/5/19-2/28/21	7.50	6081	Jennifer Head	Cremation Association Of North America	312-245-1077
VAULT AND CONCRETE PLANT TOUR	2/5/19-2/28/21	2.00	5984	William Robertson	Creter Vault Corporation	908-782-7771
BURIAL VAULTS 101:A GUIDE TO SELLING OUTER BURIAL CONTAINERS	2/5/19-2/28/21	1.00	5983	William Robertson	Creter Vault Corporation	908-782-7771
BACK SAFETY	3/5/19-2/28/21	1.00	6147	Karen Johnson	Dignity University	713-525-9038
BLOODBORNE PATHOGENS	3/5/19-2/28/21	1.00	6148	Karen Johnson	Dignity University	713-525-9038
COMPLAINT RESOLUTION	3/5/19-2/28/21	1.00	6149	Karen Johnson	Dignity University	713-525-9038
CREMATION CONSUMER	3/5/19-2/28/21	1.00	6150	Karen Johnson	Dignity University	713-525-9038
CREMATION PROCEDURES	3/5/19-2/28/21	1.00	6162	Karen Johnson	Dignity University	713-525-9038
EFFECTIVE COMMUNICATION SKILLS	3/5/19-2/28/21	1.50	6151	Karen Johnson	Dignity University	713-525-9038
FORMALDEHYDE AWARENESS TRAINING	3/5/19-2/28/21	1.00	6152	Karen Johnson	Dignity University	713-525-9038
FTC-FUNERAL RULE	3/5/19-2/28/21	2.00	6153	Karen Johnson	Dignity University	713-525-9038
HOSPICE EXPLAINED	3/5/19-2/28/21	1.00	6154	Karen Johnson	Dignity University	713-525-9038
IDENTIFICATION PROCEDURES	3/5/19-2/28/21	1.00	6163	Karen Johnson	Dignity University	713-525-9038
JEWISH FUNERAL TRADITIONS	3/5/19-2/28/21	1.00	6155	Karen Johnson	Dignity University	713-525-9038
MANAGING FOR EXCELLENCE	3/5/19-2/28/21	8.00	6164	Karen Johnson	Dignity University	713-525-9038
OFFICE SAFETY	3/5/19-2/28/21	1.00	6156	Karen Johnson	Dignity University	713-525-9038
PERFORMANCE MANAGEMENT	3/5/19-2/28/21	1.00	6165	Karen Johnson	Dignity University	713-525-9038
RESPIRATORY PROTECTION	3/5/19-2/28/21	1.00	6157	Karen Johnson	Dignity University	713-525-9038

SECURING PAYMENTS	3/5/19-2/28/21	1.00	6158	Karen Johnson	Dignity University	713-525-9038
WORKPLACE DISCRIMINATION	3/5/19-2/28/21	2.00	6159	Karen Johnson	Dignity University	713-525-9038
WORKPLACE DIVERSITY	3/5/19-2/28/21	1.50	6160	Karen Johnson	Dignity University	713-525-9038
WORKPLACE HARASSMENT	3/5/19-2/28/21	2.00	6161	Karen Johnson	Dignity University	713-525-9038
BURIAL WITH MILITARY HONORS	1/8/19-2/28/21	3.00	5966	Barbara Cardone	Education Workers Group	718-701-0385
COMPLYING WITH THE FTC FUNERAL RULE	1/8/19-2/28/21	2.00	5967	Barbara Cardone	Education Workers Group	718-701-0385
ETHICS ATTITUDE AND CUSTOMER SERVICE	1/8/19-2/28/21	3.00	5968	Barbara Cardone	Education Workers Group	718-701-0385
FUNERAL ETHICS AND BEST PRACTICES	1/8/19-2/28/21	3.00	5970	Barbara Cardone	Education Workers Group	718-701-0385
FUNERAL HOME AND HEROIN OVERDOSE TRAINING	1/8/19-2/28/21	2.00	5965	Barbara Cardone	Education Workers Group	718-701-0385
FUNERAL PRODUCT AND THE ENVIRONMENT	1/8/19-2/28/21	2.00	5969	Barbara Cardone	Education Workers Group	718-701-0385
HELPING PARENTS COPE WITH UNEXPECTED DEATH	1/8/19/2/28/21	1.00	5971	Barbara Cardone	Education Workers Group	718-701-0385
HELPING PARENTS HELP CHILDREN COPE WITH DEATH	1/8/19-2/28/21	1.00	5972	Barbara Cardone	Education Workers Group	718-701-0385
LIMITING EXPOSURE TO HIV/AIDS	1/8/19-2/28/21	1.00	5973	Barbara Cardone	Education Workers Group	718-701-0385
MODERN FUNERAL CUSTOMS	1/8/19-2/28/21	1.00	5974	Barbara Cardone	Education Workers Group	718-701-0385
OSHA COMPLIANCE FOR FUNERAL HOMES	1/8/19-2/28/21	2.00	5975	Barbara Cardone	Education Workers Group	718-701-0385
PERINATAL BEREAVEMENT AND MEMORIALIZATION	1/8/19-2/28/21	2.00	5976	Barbara Cardone	Education Workers Group	718-701-0385
RESTORATION ARTS AND MODERN TECHNIQUES	1/8/19-2/28/21	3.00	5977	Barbara Cardone	Education Workers Group	718-701-0385
THE SOCIOLOGY OF DEATH	1/8/19-2/28/21	2.00	5978	Barbara Cardone	Education Workers Group	718-701-0385

UNDERSTANDING HOSPICE & PALLIATIVE CARE	1/8/19-2/28/21	1.00	5979	Barbara Cardone	Education Workers Group	718-701-0385
UPSELLING WITHOUT UPSETTING THE CLIENT	1/8/19-2/28/21	1.00	5980	Barbara Cardone	Education Workers Group	718-701-0385
WHEN CHILDREN DIE: GUIDANCE FOR THE FINAL ARRANGEMENTS	1/8/19-2/28/21	1.00	5981	Barbara Cardone	Education Workers Group	718-701-0385
WORKING WITH THE CEMETERY	1/8/19-2/28/21	2.00	5982	Barbara Cardone	Education Workers Group	718-701-0385
COPING WITH DIFFICULT PEOPLE AND SITUATIONS	2/5/19-2/28/21	2.00	5990	Tracey Foster	Elite Professional Education, LLC	888-857-6920
HISTORY OF EMBALMING AND RESTORATIVE ARTS	2/5/19-2/28/21	3.00	5991	Tracey Foster	Elite Professional Education, LLC	888-857-6920
IT'S NOT YOUR FATHER'S FUNERAL HOME	2/5/19-2/28/21	3.00	5992	Tracey Foster	Elite Professional Education, LLC	888-857-6920
MARKETING WITHIN YOUR COMMUNITY	2/5/19-2/28/21	2.00	5993	Tracey Foster	Elite Professional Education, LLC	888-857-6920
OSHA AND CDC COMPLIANCE FOR NJ FUNERAL PROFESSIONALS	2/5/19-2/28/21	1.00	5994	Tracey Foster	Elite Professional Education, LLC	888-857-6920
RELIGIONS IN THE UNITED STATES- WHAT FUNERAL DIRECTORS SHOULD	2/5/19-2/28/21	5.00	5989	Tracey Foster	Elite Professional Education, LLC	888-857-6920
HANDLING A HIGH PROFILE FUNERAL	4/12/19-2/28/21	1.50	6261	Karen Becvar	Flanner Buchanan	317-899-7125
HEIGHTENED AWARENESS-ADDRESSING POTENTIAL VIOLENCE AT A FUNERAL	4/12/19-2/28/21	1.50	6262	Karen Becvar	Flanner Buchanan	317-899-7125
MONUMENT MERCHANDISING	2/5/19-2/28/21	2.00	5985	Kathleen Pope	Funeral Home Memorial Supply	908-788-3311
PLANT TOUR	2/5/19-2/28/21	1.00	5986	Kathleen Pope	Funeral Home Memorial Supply	908-788-3311
DEVELOPING OTHERS	3/5/19-2/28/21	1.00	6144	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
EFFECTIVE COMMUNICATION	3/5/19-2/28/21	1.00	6143	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
OSHA	3/5/19-2/28/21	2.00	6142	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
BLOODBORNE PATHOGENS	2/5/19-2/28/21	3.00	6002	Alina Rymarz	FuneralCE	866-332-8423

COMMUNICATING EFFECTIVELY WITH SENIORS	2/5/19-2/28/21	2.00	6003	Alina Rymarz	FuneralCE	866-332-8423
CONFLICT RESOLUTION FOR FUNERAL DIRECTORS	2/5/19-2/28/21	3.00	6004	Alina Rymarz	FuneralCE	866-322-8423
CREMATION BEST PRACTICES	2/5/19-2/28/21	3.00	6005	Alina Rymarz	FuneralCE	866-322-8423
FUNERAL CUSTOMS WITH MILITARY HONORS	2/5/19-2/28/21	3.00	6007	Alina Rymarz	FuneralCE	866-322-8423
FUNERAL PERSONALIZATION AND FAMILY ENGAGEMENT	2/5/19-2/28/21	3.00	6018	Alina Rymarz	FuneralCE	866-322-8423
HIGH RISK DIRECT DISPOSAL: LESSONS LEARNED FROM EBOLA OUTBREAK	2/5/19-2/28/21	2.00	6008	Alina Rymarz	FuneralCE	866-322-8423
INTERCULTURAL BURIALS	2/5/19-2/28/21	3.00	6009	Alina Rymarz	FuneralCE	866-322-8423
MANAGING GRIEF: A GUIDE FOR THE FUNERAL PROFESSIONAL	2/5/19-2/28/21	4.00	6010	Alina Rymarz	FuneralCE	866-322-8423
OSHA EMERGENCY ACTION PLANS FOR FUNERAL HOMES	04/23/19-2/28/21	2.00	6283	Alina Rymarz	FuneralCE	866-332-8423
OSHA PRACTICE STANDARDS FOR FUNERAL PROFESSIONALS	2/5/19-2/28/21	3.00	6011	Alina Rymarz	FuneralCE	866-322-8423
OSHA WORKPLACE RIGHTS	2/5/19-2/28/21	2.00	6012	Alina Rymarz	FuneralCE	866-322-8423
PUBLIC SPEAKING FOR FUNERAL DIRECTORS	2/5/19-2/28/21	2.00	6013	Alina Rymarz	FuneralCE	866-322-8423
TOP FIVE THINGS THEY DIDN'T TEACH IN MORTUARY SCHOOL	2/5/19-2/28/21	2.00	6017	Alina Rymarz	FuneralCE	866-322-8423
UNDERSTANDING SOCIAL SECURITY: CASE STUDIES FOR FUNERAL DIRECTORS	2/5/19-2/28/21	3.00	6014	Alina Rymarz	FuneralCE	866-322-8423
WHEN DISASTER STRIKES: MASS FATALITIES AND COMMUNITY IMPACT	2/5/19-2/28/21	2.00	6015	Alina Rymarz	FuneralCE	866-322-8423
RIGHT OF DISPOSITION	5/7/19-2/28/21	2.00	6270	Martin Goldstein	Goldstein Funeral Chapel	732-777-0032
EFFECTIVE MARKETING IN FUNERAL INDUSTRY	8/6/19-2/28/21	1.00	6417	Samuel Stewart	Honor You Memorial Products	973-735-0311
GENERATIONAL STUDIES	8/6/19-2/28/21	2.00	6419	Samuel Stewart	Honor You Memorial Products	973-735-0311

MEANINGFUL, MEMORABLE FUNERALS	8/6/19-2/28/21	1.00	6421	Samuel Stewart	Honor You Memorial Products	973-735-0311
USING SOCIAL MEDIA TO GROW YOUR BUSINESS	8/6/19-2/28/21	1.00	6418	Samuel Stewart	Honor You Memorial Products	973-735-0311
UTILIZING SURVEYS TO IMPROVE YOUR BUSINESS	8/6/19-2/28/21	1.00	6420	Samuel Stewart	Honor You Memorial Products	973-735-0311
CERTIFIED FUNERAL CELEBRANTS	2/5/19-2/28/21	17.00	6083	Glenda Stansbury	Insight Institute	405-810-9501
3-2-1 JUMP	7/19/19-2/28/21	1.50	6383	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
A CASE STUDY IN LEADERSHIP	7/19/19-2/28/21	1.50	6367	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
A PLACE TO GO: WHY CEREMONIES MATTER	4/5/19-2/28/21	1.00	6040	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
ADDRESSING SEXUAL AND OTHER HARASSMENT IN YOUR FUNERAL	4/5/19-2/28/21	1.00	6037	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
ADMINISTRATOR CURRICULUM: 2019 FINANCIAL RELAITIES OF TODAY'S	7/19/19-2/28/21	1.50	6346	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
AFRICAN-AMERICAN FUNERAL TRADITIONS	7/19/19-2/28/21	1.50	6344	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
ARRANGING MORE THAN CREMATION	7/19/19-2/28/21	1.50	6349	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
BE THE EXTRA SUPPORT YOUR FAMILIES NEED AND GET MORE MEDIA	4/6/19-2/28/21	1.00	6046	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
BEST PRACTICES IN INTERNATINAL COMMUNICATIONS	7/19/19-2/28/21	1.50	6375	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
BEST PRACTICES WITH FIRMS UTILIZING CELEBRANTS	7/19/19-2/28/21	1.50	6390	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
BUILDING A SUCCESSFUL FUNERAL BUSINESS FROM THE GROUND UP	7/19/19-2/28/21	1.50	6386	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
CAPTURING THE HISPANIC MARKET	7/19/19-2/28/21	1.50	6337	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
CELEBRANT TRAINING	7/19/19-2/28/21	6.00	6387	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
CELEBRANT TRAINING	7/19/19-2/28/21	6.00	6389	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400

CELEBRANT TRAINING	7/19/19-2/28/21	6.00	6388	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
CHANGE AND TRADITION IN CONTEMPORARY AMERICA	4/3/19-2/28/21	1.00	6019	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
CHILDREN'S REMEMBRANCE SERVICES AND ARRANGMENTS AT MEMPHIS	7/19/19-2/28/21	1.50	6353	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
CHINESE FUNERAL PRACTICES AND CUSTOMS	7/19/19-2/28/21	3.00	6331	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
CLASS PROJECT	7/19/19-2/28/21	1.50	6334	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
COACHING FOR SUCCESS	7/19/19-2/28/21	1.50	6360	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
COMING FACE TO FACE WITH CREMATION	7/19/19-2/28/21	1.50	6364	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
COMMUNICATION AND THE ART OF EFFECTIVE FEEDBACK	7/19/19-2/28/21	1.50	6369	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
COMMUNICATION IS A TWO-WAY STREET	4/6/19-2/28/21	1.00	6048	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
COMMUNITY ENGAGEMENT - HOW TO POSITIVO YOUR CEMETERY OR FUNERAL	7/19/19-2/28/21	1.50	6358	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
COMMUNITY OUTREACH PROGRAMS	7/19/19-2/28/21	1.50	6407	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
COMMUNITY OUTREACH: SETTING YOUR COMPANY APART	7/19/19-2/28/21	1.50	6377	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
CONNECTING WITH THE NEW CONSUMERS	7/19/19-2/28/21	1.50	6381	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
CORPORATE CULTURE: HOW STRONG IS YOUR FOUNDATION	7/19/19-2/28/21	1.50	6378	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
CREATING CULTURES OF LEADERSHIP	4/4/19-2/28/21	1.00	6025	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
CREATING ECONOMIC VISIBILITY FOR YOUR COMPANY	7/19/19-2/28/21	1.50	6405	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
CREMATION AUTHORITY FORM PITSTOP	4/5/19-2/28/21	1.00	6027	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
CRITICAL LOOK INTO THE FUTURE: ADJUSTING TO ISSUES AND CHANGES	7/19/19-2/28/21	1.50	6366	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400

DISCOVERING YOUR SECRET NUMBERS AND HOW TO USE THEM DAILY	7/19/19-2/28/21	1.50	6356	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
DIY FACEBOOK & SOCIAL MEDIA MARKETING	4/3/19-2/28/21	1.00	6020	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
DONOR FAMILY CELEBRATION OF LIFE	4/6/19-2/28/21	1.00	6050	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
DYNAMICS OF THE ORGANIZATION	7/19/19-2/28/21	3.00	6373	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
EMBRACING THE CUSTOMER EXPERIENCE REVOLUTION	4/6/19-2/28/21	1.00	6045	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
EMPLOYEE EMPOWERMENT: PROFITABILITY, CULTURE AND	4/5/19-2/28/21	1.00	6029	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
EMPLOYEE ENGAGEMENT, MOTIVATION, HIRING AND FIRING	7/19/19-2/28/21	1.50	6374	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
EMPLOYEE REVIEWS, EVALUATION, INCENTIVES, AND EFFECTIVE MORALE	7/19/19-2/28/21	1.50	6368	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
ENGAGING YOUR PEOPLE TO SERVE MORE FAMILIES	4/5/19-2/28/21	1.00	6035	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
ESSENTIALS OF PUBLIC SPEAKING BASICS: PRACTICES MAKES PERMANENT	7/19/19-2/28/21	1.50	6391	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
ESSENTIALS OF PUBLIC SPEAKING BASICS: PRINCIPLES OF AUTHENTICITY	7/19/19-2/28/21	1.50	6393	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
ESSENTIALS OF PUBLIC SPEAKING BASICS: VOCAL TECHNIQUES	7/19/19-2/28/21	1.50	6392	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
ESSENTIALS OF PUBLIC SPEAKING BASICS: WHAT IS A PRESENTATION	7/19/19-2/28/21	1.50	6394	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
ESTABLISHING YOUR PHILOSOPHY OF MANAGEMENT	7/19/19-2/28/21	1.50	6396	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
EXCEEDING EXPECTATIONS: A CREATIVE APPROACH FOR SERVING CREMATION	7/19/19-2/28/21	1.50	6352	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
FILIPINO CUSTOM AND TRADITIONS	7/19/19-2/28/21	1.50	6333	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
FINISH: THE SURPRISING TRUTH ABOUT ACCOMPLISHING GOALS	4/5/19-2/28/21	1.00	6026	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
FIRST LET'S KILL ALL THE LAWYERS	7/19/19-2/28/21	1.50	6371	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400

FOLLOW THE MONEY: HOW DEATHCARE BUSINESSES ARE INVESTING IN THE NEW	4/5/19-2/28/21	1.00	6032	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
FROM CLICKS TO CASES	4/3/19-2/28/21	1.00	6023	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
FUNERAL HOME AND CEMETERY ACCCOUNTING: KEYS TO AFFECTING	7/19/19-2/28/21	1.50	6376	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
GENERATING LEADS WITHOUT A PHONE	7/19/19-2/28/21	1.50	6363	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
GOAL SETTING FOR SUCCESS	4/3/19-2/28/21	1.00	6021	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
GROUP EXERCISE: BRAIN GAMES	7/19/19-2/28/21	1.50	6400	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
GROUP EXERCISE: GAMES FUNERAL & CEMETERY MANAGERS PLAY	7/19/19-2/28/21	1.50	6401	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
HEALING GRIEF	7/19/19-2/28/21	1.50	6354	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
HEROES SERVING HEROES	7/19/19-2/28/21	1.50	6355	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
HINDU FUNERAL BELIEFS	7/19/19-2/28/21	1.50	6335	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
HISPANIC CULTURE OF DEATH AND DYING IN MEXICO	7/19/19-2/28/21	1.50	6342	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
HOW TO BUILD A 21ST CENTURY WORKPLACE	4/6/19-2/28/21	1.00	6047	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
HOW TO CAPTURE THE FASTEST GROWING MARKET SEGMENT IN	7/19/19-2/28/21	1.50	6362	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
IDENTIFYING YOUR DOMINANT STRENGTHS AS A MANAGER	7/19/19-2/28/21	1.50	6397	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
INNOVATIVE APPROACHES TO CREMATION CONSUMERS	7/19/19-2/28/21	1.50	6347	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
ITS MORE THAN MONEY: NONFINANCIAL INCENTIVES TO ATTRACT AND RETAIN	4/6/19-2/28/21	1.00	6041	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
JEWISH FUNERAL AND BURIAL	7/19/19-2/28/21	1.50	6332	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
KNOW YOUR CREMATION CONSUMER	7/19/19-2/28/21	1.50	6351	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400

KOREAN TRADITIONS, CUSTOM AND PRACTICES	7/19/19-2/28/21	1.50	6336	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
MANAGING YOUR BUSINESS THROUGH TRAGEDY	4/4/19-2/28/21	1.00	6024	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
MARKETING WORKSHOP 101: DEFINITIVE GUIDE TO BEST PRACTICES IN THE	4/5/19-2/28/21	1.00	6039	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
MAY I BE OF SERVICE?	7/19/19-2/28/21	1.50	6380	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
MILITARY CUSTOMS	7/19/19-2/28/21	1.50	6345	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
MORMON BELIEFS ON DEATH AND BURIAL	7/19/19-2/28/21	1.50	6343	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
MUSLIM CUSTOMS AND TRADITIONS	7/19/19-2/28/21	1.50	6341	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
PEOPLE WITH DISABILITIES: INVOLVEMENT, INCLUSION, AND	4/6/19-2/28/21	1.00	6049	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
PRINCIPALS OF EFFECTIVE LEADERSHIP	7/19/19-2/28/21	1.50	6365	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
PURPOSE FILLED SELLING: WINNING IN SALES BY CELEBRATING LIFE	4/6/19-2/28/21	2.00	6042	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
PUTTING THE BOW ON THE SYSTEM	7/19/19-2/28/21	1.50	6408	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
RAISING \$3,000 EVERY DAY: HOW CONGRESSIONAL Cemetery BRINGS IN \$1.1	4/5/19-2/28/21	1.00	6031	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
RECRUIT, TRAIN AND RETAIN VETERANS	4/5/19-2/28/21	1.00	6028	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
REDUCING YOUR LIABILITY TO ADD TO YOUR BOTTOM LINE	7/19/19-2/28/21	1.50	6348	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
REMAINING RELEVANT WITH THE CUSTOMER	7/19/19-2/28/21	1.50	6385	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
REPEAT FAMILIES: YOU CANT STAY IN BUSINESS WITHOUT THEM	4/6/19-2/28/21	1.00	6051	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
RIDING THE MILLENNIAL CYCLE-- BETTER STRAP IN	4/6/19-2/28/21	1.00	6044	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
ROMAN CATHOLIC FUNERAL RITES	7/19/19-2/28/21	1.50	6338	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400

SERVING THE COMMUNITY THROUGH THE DOORS OF THE FUNERAL HOME	4/3/19-2/28/21	1.00	6022	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
SETTING A NEW STANDARD	7/19/19-2/28/21	1.50	6350	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
STRATEGIC PLANNING FOR IT RESOURCES	7/19/19-2/28/21	1.50	6379	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
THE DEMING MANAGEMENT SYSTEM	7/19/19-2/28/21	1.50	6399	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
THE DIGITAL WORLD: USING MOBILE TECHNOLOGIES TO CREATE BETTER	4/6/19-2/28/21	1.00	6043	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
THE DOUBLE-EDGED SWORD	7/19/19-2/28/21	1.50	6402	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
THE ESSENTIAL NAVIGATION PLAN	7/19/19-2/28/21	1.50	6406	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
THE FACEBOOK FORMULA: SECRETS FOR TAKING YOUR BUSINESS VIRAL ON	7/19/19-2/28/21	1.50	6370	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
THE FAMOUS ICCFA UNIVERSITY "HOW TO" SYSTEM	7/19/19-2/28/21	1.50	6404	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
THE FOUR MAJOR BENEFITS OF USING A PLANNING GUIDE	7/19/19-2/28/21	1.50	6361	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
THE FUNERAL EVENT YOUR COMMUNITY WANTS TO ATTEND	7/19/19-2/28/21	1.50	6382	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
THE GRREK ORTHODOX EXPERIENCE OF DEATH AND MOURNING	7/19/19-2/28/21	1.50	6340	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
THE LEGAL ASPECTS OF FUNERAL SERVICE	7/19/19-2/28/21	1.50	6395	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
THE PAINS AND GAINS OF ENTERING THE HISPANIC MARKET	4/5/19-2/28/21	1.00	6030	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
THE PROCESS OF SERVICE AND OPPORTUNITIES THROUGH EFFECTIVE	7/19/19-2/28/21	1.50	6359	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
THE THREE ONLINE MARKETING FUNDAMENTALS YOU MUST MASTER	4/6/19-2/28/21	1.00	6052	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
THERE IS MORE TO MANAGEMENT THAN JUST HAVING THE TITLE	7/19/19-2/28/21	1.50	6398	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
TRAIN THE TRAINER: A PROGRAM FOR MANAGERS	7/19/19-2/28/21	1.50	6403	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400

UNDERSTANDING FINANCIAL STATEMENTS AND BUDGETING	7/19/19-2/28/21	1.50	6384	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
VIETNAMESE FUNERALS AND TRADITIONS	7/19/19-2/28/21	1.50	6339	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
WHAT A LAWYER CAN TEACH ME ABOUT SALES	7/19/19-2/28/21	1.50	6357	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
WHEN YOUR DAY ENDS	4/5/19-2/28/21	1.00	6033	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
WOMEN IN LEADERSHIP: DEFINING YOUR IMPACT	4/5/19-2/28/21	1.00	6038	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
YOUR MARKETING AND BRANDING MANTRA: BUILDING CUSTOMER	7/19/19-2/28/21	1.50	6372	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
YOUTH AND FUNERAL PANEL DISCUSSIONS	4/5/19-2/28/21	1.00	6034	Daniel Osorio	International Cemetery and Funeral Association	703-391-8400
BUILD YOUR STORY PLAYBOOK	1/16/20-2/28/21	1.00	6531	Natalie Deriu	International Cemetery, Cremation and Funeral Association	800-645-7700
CLOSING, OR IS IT REALLY OPENING? CLOSING: IT'S S PROCESS, NOT AN EVENT,	1/16/20-2/28/21	1.50	6533	Natalie Deriu	International Cemetery, Cremation and Funeral Association	800-645-7700
CREMATION ARRANGER CERTIFICATION CLASS	12/11/19-2/28/21	7.00	6542	Natalie Deriu	International Cemetery, Cremation and Funeral Association	703-391-8400
DRIVING GROWTH THROUGH INNOVATION	9/26/19-2/28/21	1.00	6522	Natalie Deriu	International Cemetery, Cremation and Funeral Association	703-391-8400
DUST IN THE WIND: FIVE KEY QUESTIONS EVERY SCATTERING FAMILY NEEDS TO	1/16/20-2/28/21	1.50	6532	Natalie Deriu	International Cemetery, Cremation and Funeral Association	800-645-7700
EDUCATOR OR ORDER TAKER, PRESENTING CREMATION MADE E-A-S-Y,	1/16/20-2/28/21	1.50	6530	Natalie Deriu	International Cemetery, Cremation and Funeral Association	800-645-7700
GARY O' SULLIVAN'S FIRESIDE CHAT	1/15/20-2/28/21	1.00	6527	Natalie Deriu	International Cemetery, Cremation and Funeral Association	800-645-7700
GOVERNMENT & LEGAL AFFAIRS BREAKFAST	9/27/19-2/28/21	1.00	6524	Natalie Deriu	International Cemetery, Cremation and Funeral Association	703-391-8400
HOW TO LEVERAGE YOUR DIGITAL BRAND TO ATTRACT QUICK-	1/16/20-2/28/21	1.50	6529	Natalie Deriu	International Cemetery, Cremation and Funeral Association	800-645-7700
INTELLIGENT TALK SHOW	9/26/19-2/28/21	1.50	6523	Natalie Deriu	International Cemetery, Cremation and Funeral Association	703-391-8400
RAPID GROWTH, THE LAZY WAY	1/16/20-2/28/21	1.00	6528	Natalie Deriu	International Cemetery, Cremation and Funeral Association	800-645-7700

RESUSCITATE YOUR AFTERCARE- EXPERIENCE THE DIFFERENCE, WHY 85%	1/17/20-2/28/21	1.50	6535	Natalie Deriu	International Cemetery, Cremation and Funeral Association	800-645-7700
THE LOYALTY SWITCH	9/27/19-2/28/21	1.50	6525	Natalie Deriu	International Cemetery, Cremation and Funeral Association	703-391-8400
THE POWER OF BELIEVING; ARE YOUR BATTERIES CHARGED?	1/17/20-2/28/21	1.00	6536	Natalie Deriu	International Cemetery, Cremation and Funeral Association	800-645-7700
THE SCIENCE OF SELLING	1/17/20-2/28/21	1.00	6534	Natalie Deriu	International Cemetery, Cremation and Funeral Association	800-645-7700
BECOMING A DIFFERENCE MAKER IN THE MIDST OF CHANGE	3/5/19-2/28/21	1.00	6171	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504
GREAT IDEAS EXCHANGE	3/5/19-2/28/21	1.00	6176	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504
HANDLING PRICE SHOPPERS EFFECTIVELY	3/5/19-2/28/21	1.00	6168	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504
HOW CORPORATELY-OWNED CHAINS WINS PRICE SHOPPERS AND HOW THAT	8/20/19-2/28/21	1.00	6450	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504
HOW END-OF-LIFE PRACTITIONERS AND FUNERAL PROFESSIONALS CAN SERVE	3/5/19-2/28/21	1.00	6174	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504
IMPROVING THE HEALTH OF YOUR BUSINESS TO BETTER SERVE FAMILIES: A	3/5/19-2/28/21	1.00	6170	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504
IMPROVING THE HEALTH OF YOUR BUSINESS TO BETTER SERVE FAMILIES: A	8/20/19-2/28/21	1.00	6449	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504
OPIOID EPIDEMIC: HOW TO BE A RESPOND TO THE CRISIS WITHOUT BEING	3/5/19-2/28/21	1.00	6175	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504
SOLUTION TALKS	3/5/19-2/28/21	1.00	6173	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504
THE CHALLENGES ARE REAL BUT YOU'RE READY	3/5/19-2/28/21	1.00	6172	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504
THE FUNERAL HOME OF THE FUTURE MAY NOT BE A FUNERAL HOME AT ALL	8/20/19-2/28/21	1.00	6452	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504
THEMED FUNERALS-BEYOND BUBBLES AND DOVE RELEASES	8/20/19-2/28/21	1.00	6453	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504
UNINHIBITED DISCUSSIONS OF TODAY'S PRESSING CHALLENGES	3/5/19-2/28/21	1.00	6169	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504
WORKFORCE EXPECTATIONS-MATCHING NEXT GEN EXPECTATIONS WITH YOUR	8/20/19-2/28/21	1.00	6451	Jessica Riddlesperger	International Order Of The Golden Rule	512-334-5504

2019 YOUNG PROFESSIONALS EVENTS- CHANGE STARTS HERE	3/10/19-2/28/21	8.00	5955	Jessica Smith	International Order Of The Golden Rule	512-334-5504
A COMPARISON OF FUNERAL SERVICE IN THE UNITED STATES WITH SELECT	3/21/19-2/28/21	1.00	6254	Edith Churchman	J.E. Churchman Jr.	973-242-8454
FUNERAL HOME DRESS CODES	3/21/19-2/28/21	1.00	6255	Edith Churchman	J.E. Churchman Jr.	973-242-8454
FUNERAL SERVICE BY THE NUMBERS	3/21/19-2/28/21	1.00	6242	Edith Churchman	J.E. Churchman Jr.	973-242-8454
PREPARING YOUR FIRM FOR OSHA	3/21/19-2/28/21	1.00	6245	Edith Churchman	J.E. Churchman Jr.	973-242-8454
PREPARING YOUR FIRM FOR OSHA INSPECTION	3/21/19-2/28/21	1.00	6246	Edith Churchman	J.E. Churchman Jr.	973-242-8454
THE ART OF THE APOLOGY	3/21/19-2/28/21	1.00	6256	Edith Churchman	J.E. Churchman Jr.	973-242-8454
THE FUNERAL AGENT	3/21/19-2/28/21	1.00	6243	Edith Churchman	J.E. Churchman Jr.	973-242-8454
BECOMING AN INFLUENCER	4/3/19-2/28/21	1.00	6218	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
BUILDING AND MANAGING TOP- PERFORMING TEAMS	5/18/19-2/28/21	1.00	6224	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
CELEBRANTS AND CREMATION: PERFECT TOGETHER	5/18/19-2/28/21	1.00	6223	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
CREMATION INNOVATIONS SUMMIT	9/13/19-2/28/21	4.50	6080	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
MANAGERS ROUNDTABLE-PART 1	4/3/19-2/28/21	1.50	6219	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
MANAGERS ROUNDTABLE-PART 2	4/3/19-2/28/21	1.50	6220	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
Q&A WITH THE BUSINESS PLAN SPEAKERS	5/18/19-2/28/21	1.00	6232	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
SERVING THE HISPANIC MARKET	5/18/19-2/28/21	1.00	6230	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
STATE OF THE OBITUARY	5/18/19-2/28/21	1.00	6231	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
SUCCESSING AT SUCCESSION PLANNING	5/18/19-2/28/21	1.00	6228	Thomas Parmalee	Kates-Boylston Publications	732-746-0201

THE POWER OF WOW	5/18/19-2/28/21	1.00	6225	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
THE REASON FOR RISK: BECOMING FINANCIALLY INDEPENDENT	5/18/19-2/28/21	1.00	6227	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
TURNING CLICKS INTO DOLLARS	12/5/19-2/28/19	1.00	6281	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
TURNING CLICKS INTO DOLLARS	5/18/19-2/28/21	1.00	6222	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
WHAT HAPPENS WHEN FAMILIES GET WHAT THEY WANT	5/18/19-2/28/21	1.00	6226	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
HOW TO TRAIN THE SUPPORT STAFF ON OSHA CONCERNS	12/3/19-2/28/21	1.00	6543	Lester Venella	Lester J. Venella Funeral Consultant LLC	609-575-9749
UNDERSTANDING AND UTILIZING FUNERAL HOME ANALYTICS	04/23/19-2/28/21	1.00	6282	Lester Venella	Lester J. Venella Funeral Consultant LLC	604-575-9749
FUNERAL MASS CUSTOMIZATION- PROVIDING FAMILIES ONLY AND	10/1/19-2/28/21	3.00	6459	James Cummings	Life Celebration Inc.	888-887-3782
10 ARRANGEMENT STEPS ESSENTIAL FOR FAMILIES SELECTING CREMATION	4/2/19-2/28/21	1.00	6199	Mary Russell	Matthews International	812-926-5684
FUNERAL HOME PROFESSIONAL COMMUNICATION SKILLS	4/2/19-2/28/21	1.00	6194	Mary Russell	Matthews International	812-926-5684
MILLENIALS- THE DAWN OF THE DIGITAL NETWORKING AGE	4/2/19-2/28/21	1.00	6195	Mary Russell	Matthews International	812-926-5684
MOVING FROM GRIEVING TO REMEMBRANCE	4/2/19-2/28/21	1.00	6198	Mary Russell	Matthews International	812-926-5684
PLANT TOUR/UNDERSTANDING THE CASKET CONSTRUCTION PROCESS A-Z	4/2/19-2/28/21	2.00	6200	Mary Russell	Matthews International	812-926-5684
THE BEAUTY, CHARACTERISTICS AND VALUE OF AMERICAN WOODS USED IN	4/2/19-2/28/21	1.00	6197	Mary Russell	Matthews International	812-926-5684
THE BEAUTY, CHARACTERISTICS AND VALUE OF ENDURING METALS USED IN	4/2/19-2/28/21	1.00	6196	Mary Russell	Matthews International	812-926-5684
A DAY IN THE LIFE OF A CREMATORY OPERATION COMPANY	4/2/19-2/28/21	2.00	6201	Earl Stahl	Medford Cemetary Association	609-654-8150
A DAY IN THE LIFE OF A CREMATORY OPERATION COMPANY	3/5/19-2/28/21	2.00	6185	Earl Stahl	Medford Cemetary Association	609-654-8150
2019 E-COMMERCE MASTERMIND PROGRAM	2/28/19-2/28/21	8.00	6112	Erica Heuer	MKJ Marketing	888-655-1566

2019 MARKETING SUMMIT	2/25/19-2/28/21	13.50	6111	Erica Heuer	MKJ Marketing	888-655-1566
VETERANS CREMAINS PROJECT CONTINUING THE MISSION	12/3/19-2/28/21	2.00	6544	George Lovas	MOFDA	732-567-7697
JEWELS FOR YOUR JOURNEY IN BECOMING RELEVANT IN DEATH CARE	2/11/19-2/28/21	1.00	5957	Brandon Sapp	National Funeral Directors & Mortician Assoc,	770-969-0064
MORTICIAN GRIEF: HOW TO DEAL WITH PERSONAL GRIEF	2/12/19-2/28/21	1.00	5959	Brandon Sapp	National Funeral Directors & Mortician Assoc,	770-969-0064
SETTING YOURSELF APART IN A COMPETITIVE INDUSTRY	2/11/19-2/28/21	1.00	5958	Brandon Sapp	National Funeral Directors & Mortician Assoc,	770-969-0064
THE LOST ART OF EMBALMING: THE EXTREME DIFFICULT CASE	2/11/19-2/28/21	1.00	5956	Brandon Sapp	National Funeral Directors & Mortician Assoc.	770-969-0064
10 TECHNOLOGIES THAT WILL TRANSFORM YOUR BUSINESS	10/1/19-2/28/21	2.00	6470	Jackie Ellis	National Funeral Directors Association	262-789-1880
2018 FTC FUNERAL RULE TRAINING	2/5/19-2/28/21	3.00	6084	Jackie Ellis	National Funeral Directors Association	262-789-1880
2019 ALL-STAFF ANNUAL FTC FUNERAL RULE REVIEW	4/8/19-2/28/21	2.00	6263	Jackie Ellis	National Funeral Directors Association	262-789-1880
50 SHADES OF GREEN	10/1/19-2/28/21	2.00	6471	Jackie Ellis	National Funeral Directors Association	262-789-1880
A PLACE TO GO: WHY CEREMONIES MATTER	4/2/19-2/28/21	1.00	6189	Jackie Ellis	National Funeral Directors Association	262-789-1880
AFTERCARE: STRENGTHEN YOUR FAMILIES AND BUSINESS	10/1/19-2/28/21	2.00	6472	Jackie Ellis	National Funeral Directors Association	262-789-1880
ALLEVIATING DISENFRANCHISED GRIEF	4/2/19-2/28/21	1.50	6190	Jackie Ellis	National Funeral Directors Association	262-789-1880
APPROACHING TRAUMA CASES WITH CONFIDENCE	2/5/19-2/28/21	3.00	6085	Jackie Ellis	National Funeral Directors Association	262-789-1880
ARE YOU IN THE 40 PERCENT? PLANNING FOR SUCCESSION	10/1/19-2/28/21	2.00	6473	Jackie Ellis	National Funeral Directors Association	262-789-1880
ARE YOU SECURE? (NO, YOU'RE NOT!) DIGIT SECURITY AND YOU	10/1/19-2/28/21	2.00	6474	Jackie Ellis	National Funeral Directors Association	262-789-1880
BEREAVEMENT GROUPS AND THE ROLE OF SOCIAL SUPPORT: INTEGRATING	10/1/19-2/28/21	8.00	6526	Jackie Ellis	National Funeral Directors Association	262-789-1880
BREAKOUT BY OFFICE	05/08/19-2/28/21	2.00	6284	Jackie Ellis	National Funeral Directors Association	262-789-1880

BRINGING RITUAL TO CREMATION ARRANGING	10/1/19-2/28/21	2.00	6475	Jackie Ellis	National Funeral Directors Association	262-789-1880
BUSINESS SUCCESSION PLANNING	05/14/19-2/28/21	1.00	6310	Jackie Ellis	National Funeral Directors Association	262-789-6977
CASE STUDY: OPENING A GRIEF COUNSELING CENTER	05/14/19-2/28/21	1.00	6291	Jackie Ellis	National Funeral Directors Association	262-789-6977
COFFEE HOUR WITH THE CREMATION EXPERTS	1/24/19-2/28/21	1.00	5962	Jackie Ellis	National Funeral Directors Association	800-228-6332
COLOR THEORY & COSMETICS	8/14/19-2/28/21	1.25	6412	Jackie Ellis	National Funeral Directors Association	262-789-1880
CONFLICT MANAGEMENT FOR FUNERAL DIRECTORS: SUCCESSFUL	2/5/19-2/28/21	4.00	6086	Jackie Ellis	National Funeral Directors Association	262-789-1880
CONNECTING WITH WOMEN: THE WORLD'S MOST POWERFUL CONSUMER	10/1/19-2/28/21	2.00	6476	Jackie Ellis	National Funeral Directors Association	262-789-1880
CREATE EXPERIENCES, GAIN MARKET SHARE	10/1/19-2/28/21	2.00	6478	Jackie Ellis	National Funeral Directors Association	262-789-1880
CREATING LOYALTY AND LIFELONG MEMORIES THROUGH CREATIVE	10/1/19-2/28/21	2.00	6479	Jackie Ellis	National Funeral Directors Association	262-789-1880
CREATING MEMORABLE EXPERIENCES INSIDE YOUR FUNERAL HOME	05/14/19-2/28/21	2.00	6306	Jackie Ellis	National Funeral Directors Association	262-789-6977
CREATING WE RELATIONSHIPS	05/14/19-2/28/21	1.00	6312	Jackie Ellis	National Funeral Directors Association	262-789-6977
CREMATION ARRANGING SOLUTIONS-BEYOND THE BASICS	2/22/19-2/28/21	4.00	6109	Jackie Ellis	National Funeral Directors Association	262-789-1880
DANCING ON THE EDGE OF A REVOLUTION: HELPING PEOPLE AND	10/26/19-2/28/21	1.00	6433	Jackie Ellis	National Funeral Directors Association	262-789-1880
DEATH CAFÉ CULTURE AND BEFORE I DIE FESTIVALS	4/2/19-2/28/21	1.00	6186	Jackie Ellis	National Funeral Directors Association	262-789-1880
DEATHCARE MARKETING: 25 FAQs	2/5/19-2/28/21	6.00	6087	Jackie Ellis	National Funeral Directors Association	262-789-1880
DEFUSING CONFLICT IN THE ARRANGEMENT ROOM: STRATEGIES	05/14/19-2/28/21	1.00	6318	Jackie Ellis	National Funeral Directors Association	262-789-6977
DEMONSTRATION OF SOFT TISSUE REPAIR	2/5/19-2/28/21	4.00	6088	Jackie Ellis	National Funeral Directors Association	262-789-1880
DO FUNERALS MATTER? THE PURPOSES AND PRACTICES OF DEATH RITUALS IN	10/1/19-2/28/21	8.00	6460	Jackie Ellis	National Funeral Directors Association	262-789-1880

DO-IT-YOURSELF MEMORIALS(WITH A LITTLE HELP FROM THE FUNERAL	2/5/19-2/28/21	2.00	6089	Jackie Ellis	National Funeral Directors Association	262-789-1880
EDUCATING FAMILIES YOU SERVE ABOUT THE WHY OF THE FUNERAL: A	10/1/19-2/28/21	6.00	6461	Jackie Ellis	National Funeral Directors Association	262-789-1880
ELEVATE YOUR EMBALMING SKILLS NOW!	05/14/19-2/28/21	1.00	6316	Jackie Ellis	National Funeral Directors Association	262-789-6977
EMBALMING AND RENAL FAILURE: A SILENT DANGER FOR EMBALMERS	10/1/19-2/28/21	2.00	6462	Jackie Ellis	National Funeral Directors Association	262-789-1880
EMBALMING DIFFICULT CASES	8/14/19-2/28/21	1.00	6409	Jackie Ellis	National Funeral Directors Association	262-789-1880
EMBALMING PERSPECTIVES & PARADIGMS CHALLENGED	2/5/19-2/28/21	6.00	6090	Jackie Ellis	National Funeral Directors Association	262-789-1880
EMBALMING RISK MANAGEMENT	8/14/19-2/28/21	1.00	6414	Jackie Ellis	National Funeral Directors Association	262-789-1880
EMBALMING RISK MANAGEMENT 4.0	2/5/19-2/28/21	3.00	6091	Jackie Ellis	National Funeral Directors Association	262-789-1880
EMBALMING STANDARDS OF CARE	10/1/19-2/28/21	4.00	6463	Jackie Ellis	National Funeral Directors Association	262-789-1880
EMBALMING STRATEGIES FOR JAUNDICE/EDEMA	8/14/19-2/28/21	1.00	6413	Jackie Ellis	National Funeral Directors Association	262-789-1880
EMBALMING THE OBESE CASE	2/5/19-2/28/21	3.00	6093	Jackie Ellis	National Funeral Directors Association	262-789-1880
EVERYDAY EMBALMING: TIPS AND TRICKS	2/5/19-2/28/21	4.00	6092	Jackie Ellis	National Funeral Directors Association	262-789-1880
FACING THE JUDGE: HOW PROPER PAPERWORK CAN SAVE YOUR FIRM	05/14/19-2/28/21	1.00	6289	Jackie Ellis	National Funeral Directors Association	262-789-6977
FIVE KEYS TO CREMATION SUCCESS	10/1/19-2/28/21	2.00	6480	Jackie Ellis	National Funeral Directors Association	262-789-1880
FROM THE COT TO THE CHAPEL	05/14/19-2/28/21	2.00	6307	Jackie Ellis	National Funeral Directors Association	262-789-6977
FTC COMPLIANCE: HANDLING THE GENERAL PRICE LIST	10/1/19-2/28/21	2.00	6481	Jackie Ellis	National Funeral Directors Association	262-789-1880
FTC FUNERAL RULE: REDUCING YOUR RISK	05/14/19-2/28/21	1.00	6300	Jackie Ellis	National Funeral Directors Association	262-789-6977
FUNERAL FINANCING AND PAYMENT STRATEGIRD FOR YOUR FAMILIES	05/14/19-2/28/21	1.00	6294	Jackie Ellis	National Funeral Directors Association	262-789-6977

GOING GREEN IN 2019	8/20/19-2/28/21	1.00	6454	Jackie Ellis	National Funeral Directors Association	262-789-1880
GRIEVING DADS: TO THE BRINK AND BACK	05/14/19-2/28/21	2.00	6295	Jackie Ellis	National Funeral Directors Association	262-789-6977
HELPING FAMILIES AFTER SUICIDE LOSS	10/1/19-2/28/21	2.00	6482	Jackie Ellis	National Funeral Directors Association	262-789-1880
HONOR, DUTY, SACRIFICE	10/26/19-2/28/21	1.00	6434	Jackie Ellis	National Funeral Directors Association	262-789-1880
HOSPICE FROM THE INSIDE OUT	10/1/19-2/28/21	2.00	6483	Jackie Ellis	National Funeral Directors Association	262-789-1880
HOSPICE IS WHERE THE HEART IS	05/14/19-2/28/21	1.00	6313	Jackie Ellis	National Funeral Directors Association	262-789-6977
HOW END-OF-LIFE DOULAS ARE CHANGING THE FACE OF DYING	4/2/19-2/28/21	1.50	6192	Jackie Ellis	National Funeral Directors Association	262-789-1880
HOW GREEN PRACTICES BENEFIT YOUR BUSINESS	10/1/19-2/28/21	2.00	6484	Jackie Ellis	National Funeral Directors Association	262-789-1880
INCREASING ONLINE LEADS	05/14/19-2/28/21	1.00	6297	Jackie Ellis	National Funeral Directors Association	262-789-6977
INSIDE THE COURTHOUSE	05/14/19-2/28/21	1.00	6292	Jackie Ellis	National Funeral Directors Association	262-789-6977
INSIDE THE NUMBERS	05/14/19-2/28/21	1.00	6296	Jackie Ellis	National Funeral Directors Association	262-789-6977
IS IT SEXUAL HARASSMENT?	4/2/19-2/28/21	1.50	6188	Jackie Ellis	National Funeral Directors Association	262-789-1880
IS IT SEXUAL HARASSMENT?	05/14/19-2/28/21	1.50	6309	Jackie Ellis	National Funeral Directors Association	262-789-6977
IS IT TIME TO BUY A FUNERAL HOME?	05/14/19-2/28/21	1.00	6298	Jackie Ellis	National Funeral Directors Association	262-789-6977
IT'S NOT "JUST A CREMATION"	05/14/19-2/28/21	1.00	6317	Jackie Ellis	National Funeral Directors Association	262-789-6977
JEWISH FUNERAL TRADITIONS AND RITUALS	2/5/19-2/28/21	4.00	6095	Jackie Ellis	National Funeral Directors Association	262-789-1880
KICKSTART YOUR CREATIVITY: FRESH APPROACHES FOR COMMUNITY	3/5/19-2/28/21	1.00	6145	Jackie Ellis	National Funeral Directors Association	262-789-1880
LESSONS FROM THE WEB	05/14/19-2/28/21	1.00	6288	Jackie Ellis	National Funeral Directors Association	262-789-6977

LINGERING LIABILITY: INSIDE THE CREMATORY	05/14/19-2/28/21	1.50	6303	Jackie Ellis	National Funeral Directors Association	262-789-6977
LIVE DEMONSTRATION:ARTERIAL INJECTIONS, DILUTIONS, AND METHODS	5/16/19-2/28/21	1.75	6509	Jackie Ellis	National Funeral Directors Association	262-789-1880
LIVE DEMONSTRATION:TIPS & TECHNIQUES/ EMBALMING AND	5/16/19-2/28/21	2.00	6510	Jackie Ellis	National Funeral Directors Association	262-789-1880
MAKING IT MEANINGFUL WITH REMEMBERING A LIFE	10/26/19-2/28/21	1.00	6432	Jackie Ellis	National Funeral Directors Association	262-789-1880
MAKING YOUR PHONE RING WITH INTERNET MARKETING FOR FUNERAL	10/1/19-2/28/21	6.00	6465	Jackie Ellis	National Funeral Directors Association	262-789-1880
MANAGEMENT AND RESTORATION OF DISCOLORED SWOLLEN OR	5/16/19-2/28/21	1.25	6508	Jackie Ellis	National Funeral Directors Association	262-789-1880
MARKETING A FUNERAL HOME FOR LONG-TERM PROFITABILITY	2/5/19-2/28/21	3.00	6096	Jackie Ellis	National Funeral Directors Association	262-789-1880
MASTERING THE ART OF FUNERAL HOME PHONE ETIQUETTE	2/5/19-2/28/21	1.00	6097	Jackie Ellis	National Funeral Directors Association	262-789-1800
MORTUARY MISSION: DOVER'S SILENT HISTORY	05/14/19-2/28/21	1.00	6302	Jackie Ellis	National Funeral Directors Association	262-789-6977
MORTUARY MISSION: DOVER'S SILENT HISTORY	4/2/19-2/28/21	1.00	6187	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA ARRANGER TRAINING PROGRAM	1/8/19-2/28/21	8.00	5964	Jackie Ellis	National Funeral Directors Association	800-228-6332
NFDA BUSINESS CONFERENCE	2/25/19-2/28/21	9.25	6110	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA CREMATION CERTIFICATION PROGRAM	1/8/19-2/28/21	3.00	5963	Jackie Ellis	National Funeral Directors Association	800-228-6332
NFDA CREMATION CONFERENCE	2/23/19-2/28/21	8.00	6108	Jackie Ellis	National Funeral Directors Association	262-789-1880
NURTURING FAMILIES FOR LIFE	05/14/19-2/28/21	1.00	6290	Jackie Ellis	National Funeral Directors Association	262-789-6977
OFFERING FUNERAL PACKAGES IN COMPLIANCE WITH THE FTC FUNERAL	2/5/19-2/28/21	2.00	6098	Jackie Ellis	National Funeral Directors Association	262-789-1880
ONLINE REVIEWS: GETTING GOOD ONES AND FIXING BAD ONES	05/14/19-2/28/21	1.00	6287	Jackie Ellis	National Funeral Directors Association	262-789-6977
OVERCOMING OBJECTIONS DURING THE ARRANGEMENT CONFERENCE	10/1/19-2/28/21	2.00	6486	Jackie Ellis	National Funeral Directors Association	262-789-1880

PANEL DISCUSSION: ASK THE EXPERTS	8/14/19-2/28/21	1.00	6416	Jackie Ellis	National Funeral Directors Association	262-789-1880
PERMISSION TO GRIEVE	05/14/19-2/28/21	2.00	6304	Jackie Ellis	National Funeral Directors Association	262-789-6977
PERSONALIZATION THROUGH STORYTELLING AND EVENT PLANNING	05/14/19-2/28/21	2.00	6308	Jackie Ellis	National Funeral Directors Association	262-789-6977
PLANNING YOUR EXIT STRATEGY	05/14/19-2/28/21	1.50	6315	Jackie Ellis	National Funeral Directors Association	262-789-6977
POST PROCUREMENT EMBALMING BEST PRACTICES	05/14/19-2/28/21	1.00	6301	Jackie Ellis	National Funeral Directors Association	262-789-6977
PRINCIPLES OF RECONSTRUCTIVE EMBALMING AND SOFT TISSUE REPAIR	8/14/19-2/28/21	1.50	6411	Jackie Ellis	National Funeral Directors Association	262-789-1880
PROVIDING CARE THROUGH THE GRIEF JOURNEY	10/1/19-2/28/21	2.00	6488	Jackie Ellis	National Funeral Directors Association	262-789-1880
RECOMPOSITION	10/29/19-2/28/21	1.50	6455	Jackie Ellis	National Funeral Directors Association	262-789-1880
RECONSTRUCTION CASES & TECHNIQUES	5/16/19-2/28/21	1.00	6511	Jackie Ellis	National Funeral Directors Association	262-789-1880
RECONSTRUCTIVE TECHNIQUES FOR SEVERE TRAUMA	05/14/19-2/28/21	1.00	6293	Jackie Ellis	National Funeral Directors Association	262-789-6977
REINVENTING YOUR FUNERAL HOME: FIVE KEYS TO SUSTAINED	10/1/19-2/28/21	2.00	6489	Jackie Ellis	National Funeral Directors Association	262-789-1880
RELEVANCE OF RESTORATIVE ART TO OUR PROFESSION AND SOCIETY	8/14/19-2/28/21	1.25	6410	Jackie Ellis	National Funeral Directors Association	262-789-1880
RELEVANCE OF RESTORATIVE ART	2/5/19-2/28/21	3.00	6100	Jackie Ellis	National Funeral Directors Association	262-789-1880
REPAIR OF MASSIVE HEAD TRAUMA AND OTHER TYPES OF TRAUMA	5/17/19-2/28/21	1.50	6512	Jackie Ellis	National Funeral Directors Association	262-789-1880
RSVP: I'LL SEE YOU AT MY LIVING FUNERAL	2/5/19-2/28/21	2.00	6101	Jackie Ellis	National Funeral Directors Association	262-789-1880
SECRETS FOR DIGITAL MARKETING SUCCESS	10/1/19-2/28/21	2.00	6490	Jackie Ellis	National Funeral Directors Association	262-789-1880
SELF-CARE FOR THE FUNERAL PROFESSIONAL	10/1/19-2/28/21	2.00	6487	Jackie Ellis	National Funeral Directors Association	262-789-1880
SHOULD I BUY OR SHOULD I SELL?	10/1/19-2/28/21	2.00	6491	Jackie Ellis	National Funeral Directors Association	262-789-1880

SUCCESS SIGNALS: BODY LANGUAGE IN BUSINESS	4/2/19-2/28/21	1.50	6193	Jackie Ellis	National Funeral Directors Association	262-789-1880
SUCCESSFUL FAMILY SUCCESSION: TRANSFER POWER, NOT ASSETS	10/1/19-2/28/21	2.00	6492	Jackie Ellis	National Funeral Directors Association	262-789-1880
SUCCESSFUL RESTORATIVE TECHNIQUES - ITS IN THE DETAILS	8/14/19-2/28/21	1.00	6415	Jackie Ellis	National Funeral Directors Association	262-789-1880
SUPPORTING PREGNANCY LOSS FAMILIES	2/5/19-2/28/21	3.00	6102	Jackie Ellis	National Funeral Directors Association	262-789-1880
TECH TALK! USER EXPERIENCE:DIFFERENTIATING	9/26/19-2/28/21	1.00	6456	Jackie Ellis	National Funeral Directors Association	262-789-1880
TECHNIQUES FOR EDEMA AND LONG BONE DONATION	4/2/19-2/28/21	1.50	6191	Jackie Ellis	National Funeral Directors Association	262-789-1880
TECHNIQUES FOR EMBALMING & RECONSTRUCTION FOR TRAUMA	05/14/19-2/28/21	4.00	6286	Jackie Ellis	National Funeral Directors Association	262-789-6977
TEN TOOLS FOR STRESS RELIEF	2/5/19-2/28/21	3.00	6103	Jackie Ellis	National Funeral Directors Association	262-789-1880
THE CONTINUUM OF CARE: IS YOUR FUNERAL HOME INSIDE THE CIRCLE OF	10/1/19-2/28/21	2.00	6477	Jackie Ellis	National Funeral Directors Association	262-789-1880
THE FUNERAL: A CHANCE TO TOUCH, A CHANCE TO SERVE, A CHANCE TO HEAL	2/5/19-2/28/21	4.00	6104	Jackie Ellis	National Funeral Directors Association	262-789-1880
THE GOOD FUNERAL:DEATH, GRIEF, AND THE COMMUNITY OF CARE	10/1/19-2/28/21	8.00	6464	Jackie Ellis	National Funeral Directors Association	262-789-1880
THE MILLENNIAL DIRECTOR	05/14/19-2/28/21	1.50	6314	Jackie Ellis	National Funeral Directors Association	262-789-6977
THE NEW AMERICAN WAY OF DEATH STARTS WITH PROMOTING RESILIENT	10/1/19-2/28/21	2.00	6485	Jackie Ellis	National Funeral Directors Association	262-789-1880
THE YOUTH AND FUNERALS INITIATIVE: CONNECTING WITH YOUR COMMUNITY	05/14/19-2/28/21	1.00	6319	Jackie Ellis	National Funeral Directors Association	262-789-6977
TIPS AND TRICKS FOR OSHA COMPLIANCE	11/14/19-2/28/21	1.00	6549	Jackie Ellis	National Funeral Directors Association	262-789-1880
TRAVELING THE WORLD: FUNERALS PAST AND PRESENT	05/14/19-2/28/21	1.00	6311	Jackie Ellis	National Funeral Directors Association	262-789-6977
TURNING ART INTO SCIENCE, UNIT FOUR:THE CHEMISTRY OF DEATH	10/1/19-2/28/21	3.00	6469	Jackie Ellis	National Funeral Directors Association	262-789-1880
TURNING ART INTO SCIENCE, UNIT ONE:APPLYING CHEMISTRY TO THE	10/1/19-2/28/21	4.00	6466	Jackie Ellis	National Funeral Directors Association	262-789-1880

TURNING ART INTO SCIENCE, UNIT THREE:THE CHEMISTRY OF LIFE	10/1/19-2/28/21	4.00	6468	Jackie Ellis	National Funeral Directors Association	262-789-1880
TURNING ART INTO SCIENCE, UNIT TWO:THE COMPOSITION OF EMBALMING	10/1/19-2/28/21	4.00	6467	Jackie Ellis	National Funeral Directors Association	262-789-1880
UNDERSTANDING A CHILD'S GRIEF INSIGHT FOR FUNERAL HOME OWNERS,	2/5/19-2/28/21	3.00	6105	Jackie Ellis	National Funeral Directors Association	262-789-1880
UNDERSTANDING AND MANAGING GRIEF	2/5/19-2/28/21	6.00	6106	Jackie Ellis	National Funeral Directors Association	262-789-1880
UNDERSTANDING LEGAL ISSUES IN THE ARRANGEMENT CONFERENCE	10/1/19-2/28/21	2.00	6493	Jackie Ellis	National Funeral Directors Association	262-789-1880
UNDERSTANDING THE PRACTICE OF THE FTC FUNERAL RULE	2/5/19-2/28/21	3.00	6107	Jackie Ellis	National Funeral Directors Association	262-789-1880
WHAT CONSUMERS EXPECT FROM YOU RIGHT NOW	05/14/19-2/28/21	2.00	6305	Jackie Ellis	National Funeral Directors Association	262-789-6977
WHAT HAPPENS TO YOUR FAMILIES FOLLOWING THE FUNERAL	10/1/19-2/28/21	2.00	6494	Jackie Ellis	National Funeral Directors Association	262-789-1880
WHAT THE PUBLIC WON'T TELL YOU... BUT THE HAIRDRESSER WILL!	05/14/19-2/28/21	1.50	6299	Jackie Ellis	National Funeral Directors Association	262-789-6977
YOUR VALUE STATEMENT: THE KEY TO SUCCESS IN THE ARRANGEMENT	10/1/19-2/28/21	2.00	6495	Jackie Ellis	National Funeral Directors Association	262-789-1880
BE THE ETHICAL DIFFERENCE: SEXUAL HARASSMENT IN THE FUNERAL HOME	4/23/19-2/28/21	1.00	6267	Althea Ford	New Jersey Funeral Service Education Corporation	800-734-3712
BUILDING A HIGHLY ENGAGED WORKFORCE	4/23/19-2/28/21	1.00	6266	Althea Ford	New Jersey Funeral Service Education Corporation	800-734-3712
EMBALMING BASICS	4/23/19-2/28/21	1.00	6269	Althea Ford	New Jersey Funeral Service Education Corporation	800-734-3712
FUNERALS BUILD MORE RESILIENT KIDS: THE IMPORTANCE OF YOUTH &	05/08/19-2/28/21	1.00	6285	Althea Ford	New Jersey Funeral Service Education Corporation	800-734-3712
HONORING THOSE WHO SERVED: MILITARY FUNERAL PROTOCOLS AND	4/23/19-2/28/21	1.00	6268	Althea Ford	New Jersey Funeral Service Education Corporation	800-734-3712
MORTUARY OPERATIONS	4/11/19-2/28/21	1.00	5997	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
OSHA PAPERWORK OBLIGATIONS	4/11/19-2/28/21	1.00	5998	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
OVERCOMING DIFFICULT EMBALMING CHALLENGES	4/23/19-2/28/21	1.00	6265	Althea Ford	New Jersey Funeral Service Education Corporation	800-734-3712

POOLED TRUST OPERATIONS	4/11/19-2/28/21	1.00	6001	Althea Ford	New Jersey Funeral Service Education Corporation	732974-9444
PREVENTING BACK INJURIES IN FUNERAL SERVICE	4/11/19-2/28/21	1.00	5999	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
REPUTATION MANAGEMENT IN TODAY'S ONLINE WORLD	4/23/19-2/28/21	1.00	6264	Althea Ford	New Jersey Funeral Service Education Corporation	800-734-3712
THE ETHICAL DIFFERENCE, PART TWO: HARASSMENT IN THE FUNERAL HOME, A	3/5/19-2/28/21	2.00	6177	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
THE ULTIMATE AFTER PARTY	05/14/19-2/28/21	1.00	6320	Althea Ford	New Jersey Funeral Service Education Corporation	800-734-3712
WORK FIRST/INDIGENT FUNERALS	6/24/19-2/28/21	1.00	6330	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
RIGHT OF DISPOSITION	6/24/19-2/28/21	1.00	6321	Martin Goldstein	New Jersey Funeral Service Education Corporation	732-777-0032
THINGS EVERY FUNERAL HOME MUST KNOW	7/1/19-2/28/21	1.00	6422	Kyle Ledford	NFD & MA Inc- District 1	609-393-4567
BASICS OF QUALIFIED RETIREMENT PLANS	5/31/19-2/28/21	1.00	6447	Kyle Ledford	NFD & MA Inc- District 1	609-393-4567
BUSINESS SUCCESSION PLANNING	5/31/19-2/28/21	1.00	6448	Kyle Ledford	NFD & MA Inc- District 1	609-393-4567
INSURANCE VULNERABILITIES FACING TODAY'S FUNERAL HOMES	5/31/19-2/28/21	1.00	6445	Kyle Ledford	NFD & MA Inc- District 1	609-393-4567
INTRODUCTION TO BUSINESS DISABILITY INSURANCE PRODUCTS	5/31/19-2/28/21	1.00	6446	Kyle Ledford	NFD & MA Inc- District 1	609-393-4567
NJSN TOUR	11/1/19-11/1/21	1.00	6546	Wendy Rothschild	NJ Sharing Network	973-862-9832
ACCOUNTS RECEIVABLE	8/18/19-2/28/21	1.00	6439	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
CONCIERGE LEVEL SERVICE AT YOUR FUNERAL HOME	8/18/19-2/28/21	2.00	6438	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
FUNERALS BUILD MORE RESILIENT KIDS: THE IMPORTANCE OF THE YOUTH &	8/18/19-2/28/21	1.00	6441	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
MAINTAINING A HEALTHY BALANCE WHILE DELIVERING EXTRAORDINARY	8/18/19-2/28/21	1.00	6435	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
ONLINE REVIEWS: HOW TO GET GOOD ONES AND FIX THE BAD ONES	8/18/19-2/28/21	2.00	6437	Kelly Deitz	NYS Funeral Directors Association	518-452-8230

OPIOID EMBALMING: THE NEW DIFFICULT CASE	8/18/19-2/28/21	2.00	6443	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
PASSWORDS: THE AMERICAN ART OF THE EULOGY	8/18/19-2/28/21	1.00	6444	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
THE GOOD FUNERAL	8/18/19-2/28/21	1.00	6442	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
THE MILENNIAL SOLUTION. INSPIRING. ENGAGING. RETAINING	8/18/19-2/28/21	1.00	6440	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
THE NEW 70/30 PRINCIPAL: FROM 70% EMBALMING TO 70% CREMATION IN LESS	8/18/19-2/28/21	1.00	6436	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
BEYOND PRICE-YOUR GUIDE TO MASTERING CREMATION	11/6/19-2/28/21	1.00	6518	Donna Centofanti	Pennsylvania Funeral Directors Association	717-545-7215
CAN YOU STILL MAKE MONEY IN FUNERAL SERVICE	3/14/19-2/28/21	2.00	6278	Donna Centofanti	Pennsylvania Funeral Directors Association	717-545-7215
CHECKLIST FOR SUCCESS: ESSENTIALS FOR NEW OWNER	3/14/19-2/28/21	1.00	6241	Donna Centofanti	Pennsylvania Funeral Directors Association	717-545-7215
IF IT'S NOT IN WRITING IT DIDN'T HAPPEN-THE IMPORTANCE OF HAVING	3/14/19-2/28/21	1.00	6280	Donna Centofanti	Pennsylvania Funeral Directors Association	717-545-7215
PUTTING COMMUNITY IN OUTREACH	3/14/19-2/28/21	2.00	6279	Donna Centofanti	Pennsylvania Funeral Directors Association	717-545-7215
RSVP- I'LL SEE YOU AT MY LIVING FUNERAL	11/6/19-2/28/21	1.00	6517	Donna Centofanti	Pennsylvania Funeral Directors Association	717-545-7215
THE 3 E'S FOR CREMATION SUCCESS: EMPLOYEES, EXPECTATIONS,	3/14/19-2/28/21	1.00	6240	Donna Centofanti	Pennsylvania Funeral Directors Association	717-545-7215
A REVIEW OF BASIC EMBALMING PROCEDURES	2/5/19-2/28/21	4.00	6073	Susan Peterson	Practicum Strategies	800-731-4714
COMPLYING WITH THE FUNERAL RULE	2/5/19-2/28/21	5.00	6078	Susan Peterson	Practicum Strategies	800-731-4714
COPING WITH STRESS AS A FUNERAL DIRECTOR	2/5/19-2/28/21	4.00	6070	Susan Peterson	Practicum Strategies	800-731-4714
CREMATION THE CLIENT THE CARING	2/5/19-2/28/21	3.00	6057	Susan Peterson	Practicum Strategies	800-731-4714
CREMATION: THE PROCESS	2/5/19-2/28/21	2.00	6056	Susan Peterson	Practicum Strategies	800-731-4714
CREMATION: YESTERDAY, TODAY, TOMORROW	2/5/19-2/28/21	2.00	6067	Susan Peterson	Practicum Strategies	800-731-4714

DEALING WITH COMMUNICABLE DISEASES/AIDS	2/5/19-2/28/21	3.00	6074	Susan Peterson	Practicum Strategies	800-731-4714
EMBALMING CHEMISTRY	2/5/19-2/28/21	3.00	6066	Susan Peterson	Practicum Strategies	800-731-4714
FUNERAL PROFESSION AND CONSUMER BEHAVIOR	2/5/19-2/28/21	3.00	6058	Susan Peterson	Practicum Strategies	800-731-4714
FUNERAL VALUES	2/5/19-2/28/21	3.00	6072	Susan Peterson	Practicum Strategies	800-731-4714
GRIEF 101 FOR FUNERAL DIRECTORS	2/5/19-2/28/21	2.00	6059	Susan Peterson	Practicum Strategies	800-731-4714
HAZARDOUS CHEMICALS/TOXIC SUBSTANCES	2/5/19-2/28/21	3.00	6077	Susan Peterson	Practicum Strategies	800-731-4714
HOW TO TELL THE CHILDREN	2/5/19-2/28/21	3.00	6055	Susan Peterson	Practicum Strategies	800-731-4714
INTERMEDIATE MARKETING FOR FUNERAL DIRECTORS	2/5/19-2/28/21	3.00	6063	Susan Peterson	Practicum Strategies	800-731-4714
JOB BURNOUT IN FUNERAL SERVICE	2/5/19-2/28/21	2.00	6054	Susan Peterson	Practicum Strategies	800-731-4714
LIVING WITH THE FTC'S FUNERAL RULE	2/5/19-2/28/21	3.00	6064	Susan Peterson	Practicum Strategies	800-731-4714
MANAGING STRESS FOR FUNERAL PROFESSIONAL	2/5/19-2/28/21	4.00	6075	Susan Peterson	Practicum Strategies	800-731-4714
MARKETING 101 FOR FUNERAL DIRECTORS	2/5/19-2/28/21	3.00	6062	Susan Peterson	Practicum Strategies	800-731-4714
OSHA FOR SMALL BUSINESS	2/5/19-2/28/21	3.00	6065	Susan Peterson	Practicum Strategies	800-731-4714
OSHA-A PRACTICAL GUIDE FOR FUNERAL SERVICE	2/5/19-2/28/21	3.00	6069	Susan Peterson	Practicum Strategies	800-731-4714
POWER COMMUNICATIONS	2/5/19-2/28/21	4.00	6061	Susan Peterson	Practicum Strategies	800-731-4714
PRE-PLANNING FOR BUSINESS INTERRUPTION	2/5/19-2/28/21	5.00	6079	Susan Peterson	Practicum Strategies	800-731-4714
SACRED SENSITIVE AND SANE	2/5/19-2/28/21	4.00	6071	Susan Peterson	Practicum Strategies	800-731-4714
THE VANGUARD OF COMPETITION	2/5/19-2/28/21	3.00	6076	Susan Peterson	Practicum Strategies	800-731-4714

UNDERSTANDING AND COMPLETING THE CERTIFICATE OF DEATH	2/5/19-2/28/21	1.00	6060	Susan Peterson	Practicum Strategies	800-731-4714
UNIVERSAL PRECAUTIONS/HIV AND AIDS BLOODBORNE PATHOGENS	2/5/19-2/28/21	4.00	6068	Susan Peterson	Practicum Strategies	800-731-4714
OSHA: BLOODBORNE PATHOGENS	2/5/19-2/28/21	1.00	6116	Paul Horvath	PRH, Inc.	856-769-1525
OSHA: HAZARD COMMUNICATION	3/5/19-2/28/21	1.00	6166	Paul Horvath	PRH, Inc.	856-769-1525
AMERICANS WITH DISABILITY ACT COMPLIANCE	12/3/19-2/28/21	1.00	6541	Twila Dickerson	Regulatory Support Services, Inc.	804-784-7347
COMPLIANCE ALL STARS: ARE YOU THE A-TEAM OR F TROOP?	10/1/19-2/28/21	1.00	6515	Twila Dickerson	Regulatory Support Services, Inc.	804-784-7347
FTC-PRICING SPECIAL SERVICES AND TELEPHONE SHOPPERS	10/1/19-2/28/21	1.00	6514	Twila Dickerson	Regulatory Support Services, Inc.	804-784-7347
ODDS & ENDS	10/1/19-2/28/21	1.00	6516	Twila Dickerson	Regulatory Support Services, Inc.	804-784-7347
OSHA CLIMBING THE COMPLIANCE MOUNTAIN	10/1/19-2/28/21	2.00	6513	Twila Dickerson	Regulatory Support Services, Inc.	804-784-7347
OSHA THE WORKPLACE SAFETY-ITS NO LAUGHING MATTER	12/3/19-2/28/21	2.00	6538	Twila Dickerson	Regulatory Support Services, Inc.	804-784-7347
WORDS MATTER THE LANGUAGE WE USE AND EFFECTIVE COMMUNICATION	12/3/19-2/28/21	1.00	6540	Twila Dickerson	Regulatory Support Services, Inc.	804-784-7347
CONCURRENT BREAKOUT AM: BE A GATHERING PLACE	9/23/19-2/28/21	1.50	6430	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
CONCURRENT BREAKOUT AM: HOW THE FAMILY MANAGES TRAUMATIC LOSS	9/23/19-2/28/21	1.50	6425	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
CONCURRENT BREAKOUT AM: LEVERAGE TECHNOLOGY FOR	9/23/19-2/28/21	1.50	6429	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
CONCURRENT BREAKOUT AM: RAISE THE BAR IN RECRUITING AND INTERVIEWING	9/23/19-2/28/21	1.50	6427	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
CONCURRENT BREAKOUT AM: SUCCESS AND STRESS: A DIFFERENT BUT MORE	9/23/19-2/28/21	1.50	6426	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
CONCURRENT BREAKOUT AM: THE BEST WAYS TO MARKET IN A DIGITAL WORLD	9/23/19-2/28/21	1.50	6428	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
DON'T JUST SURVIVE, THRIVE AS A SUCCESSFUL TRIBE	3/14/19-2/28/21	3.00	6259	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401

F.R.E.D.: LET'S TALK!	3/14/19-2/28/21	1.50	6258	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
LEADERSHIP REDEFINED	9/23/19-2/28/21	2.00	6424	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
OPENING SESSION AND HARNESSING THE HURRICANE: ADAPTING FASTER TO	9/23/19-2/28/21	1.00	6423	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
READY FOR CHANGE OR RIPE FOR DISRUPTION	9/23/19-2/28/21	2.00	6431	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
TAKE COMMAND AND CONTROL OF YOUR CYBERSECURITY RISK	3/14/19-2/28/21	1.50	6257	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
TIME TO SHIFT	3/14/19-2/28/21	1.50	6260	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
SEXUAL HARASSMENT PREVENTION LAW OVERVIEW	12/3/19-2/28/21	1.00	6548	Kelly Deitz	Sexual Harassment Prevention Law Overview	518-452-8230
BODY BROKERS-WHAT CAN BE DONE?	2/26/19-2/28/21	1.00	5961	Allie Sparkman	The Conference	479-442-7076
WHAT'S NEW AT THE FTC?	2/26/19-2/28/21	1.00	5960	Allie Sparkman	The Conference	479-442-7076
2019 DODGE TECHNICAL SERIES-SAVANNAH, GEORGIA- LESSONS	3/5/19-2/28/21	2.00	6178	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
DONOR CASES DON'T HAVE TO BE SCARY!	3/5/19-2/28/21	2.00	6181	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
DONOR CASES DON'T HAVE TO BE SCARY!	4/3/19-2/28/21	2.00	6236	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
FORMALDEHYDE: FRIEND OR FOE	4/3/19-2/28/21	1.00	6234	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
FORMALDEHYDE: FRIEND OR FOE	3/5/19-2/28/21	1.00	6179	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
LESSONS LEARNED THROUGH EXPERIENCE	4/3/19-2/28/21	2.00	6233	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
OVERCOMING DIFFICULTIES: DELAYED EMBALMING AND EMACIATED CASES	4/3/19-2/28/21	1.00	6239	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
OVERCOMING DIFFICULTIES: DELAYED EMBALMING AND EMACIATED CASES	3/5/19-2/28/21	1.00	6184	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
THEN AND NOW..HOW WE'VE HONED OUR PREP ROOM SKILLS	3/5/19-2/28/21	1.00	6180	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330

THEN AND NOW: HOW WE'VE HONED OUR PREP ROOM SKILLS	4/3/19-2/28/21	1.00	6235	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
TO BE, OR NOT TO BE .. AFRAID OF THE PREP ROOM	3/5/19-2/28/21	1.00	6183	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
TO BE, OR NOT TO BE .. AFRAID OF THE PREP ROOM	4/3/19-2/28/21	1.00	6238	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
U.S MILITARY MORTUARY AFFAIRS: PAST & PRESENT	3/5/19-2/28/21	1.00	6182	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
U.S MILITARY MORTUARY AFFAIRS: PAST & PRESENT	4/3/19-2/28/21	1.00	6237	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
OSHA SAFETY AND GUIDELINES IN THE FUNERAL HOME SETTING	12/3/19-2/28/21	2.00	6537	David Hurton	Total Compliance Solutions, Inc. dba MedSafe	781-237-9700