

New Jersey Board of Mortuary Science Approved Courses

Course Title	Approval Date	CEU Hours	Rec #	Contact Name	Sponsor	Telephone
APPROVED COURSES						
December 6, 2022						
Comparing Current Research Results to Pre-Covid	11/09/2022-2/28/2023	1.50	8808	Allison Lobel	MKJ Marketing	727-524-8100
Giving Families Choosing Cremation the Same Kind of Experience as Families that Bury -	11/07/2022-2/28/2023	1.00	8805	Allison Lobel	MKJ Marketing	727-524-8100
Giving Families Choosing Cremation the Same Kind of Experience as Families that Bury -	11/08/2022-2/28/2023	2.50	8807	Allison Lobel	MKJ Marketing	727-524-8100
Giving Families Choosing Cremation the Same Kind of Experience as Families that Bury -	11/08/2022-2/28/2023	1.00	8803	Allison Lobel	MKJ Marketing	727-524-8100
Giving Families Choosing Cremation the Same Kind of Experience as Families that Bury - Live	11/07/2022-2/28/2023	1.00	8804	Allison Lobel	MKJ Marketing	727-524-8100
Giving Families Choosing Cremation the Same Kind of Experience as Families that Bury -	11/07/2022-2/28/2023	1.00	8806	Allison Lobel	MKJ Marketing	727-524-8100
Recruiting & Retention of Licensed Funeral Directors	11/09/2022-2/28/2023	1.50	8809	Allison Lobel	MKJ Marketing	727-524-8100
Fabulous Food for Funerals: Catering the Funeral Experience	2/28/28/2023-2/28/2023	1.00	8828	Anna Delph	International Order Of The Golden Rule	800-637-8030
Don't Ass-U-Me Your Contractors are Licensed & Insured	11/17/2022-2/28/2023	1.00	8799	Jeffrey Holcomb	Continuing Vision	917-282-3144
Explaining Embalming to Everyone	11/03/2022-2/28/2023	1.00	8798	Jeffrey Holcomb	Continuing Vision	917-282-3144
It's Not My Problem, Is It?	11/17/2022-2/28/2023	1.00	8800	Jeffrey Holcomb	Continuing Vision	917-282-3144
Embalming Liability Traditional Disposition and Non-Traditional Lawsuits	12/15/2022-2/28/2023	1.00	8802	Kathleen Berry	Wilbert Funeral Service	216-533-4875
The ABC's of Shipping Human Remains	12/01/2022-2/28/2023	1.00	8801	Kathleen Berry	Wilbert Funeral Service	216-533-4875
OSHA Compliance for Funeral Homes	12/06/2022-2/28/2023	2.00	8810	Mark Harrison	Certified Safety Training	609-375-8462

Adapting to a Post-Covid Funeral World	12/06/2022-2/28/2023	1.00	8814	Michael Kulbacki	Brunswick Memorial Home	732-254-9393
Complying with FTC Funeral Rule	12/06/2022-2/28/2023	2.00	8813	Michael Kulbacki	Brunswick Memorial Home	732-254-9393
Dealing with Family Dynamics, and NJ Right to Control	12/06/2022-2/28/2023	2.00	8815	Michael Kulbacki	Brunswick Memorial Home	732-254-9393
Medicaid and Preneed	12/06/2022-2/28/2023	2.00	8812	Michael Kulbacki	Brunswick Memorial Home	732-254-9393
OSHA in the Funeral Home	12/06/2022-2/28/2023	1.00	8811	Michael Kulbacki	Brunswick Memorial Home	732-254-9393
Aftercare: An Introduction	1/1/2023-12/31/2025	2.00	8831	Mimi Korack	Cremation Association Of North America	312-245-1077
CANA's Online Crematory Operations Certification Program	1/1/2023-12/31/2025	2.00	8833	Mimi Korack	Cremation Association Of North America	312-245-1077
Communication Skills Fundamentals	1/1/2023-12/31/2025	1.00	8829	Mimi Korack	Cremation Association Of North America	312-245-1077
Complying with the FTC Funeral Rule	1/1/2023-12/31/2025	1.00	8832	Mimi Korack	Cremation Association Of North America	312-245-1077
Cremation Arrangement Conference Best Practices	1/1/2023-12/31/2025	2.00	8835	Mimi Korack	Cremation Association Of North America	312-245-1077
Ethics in Funeral Service	1/1/2023-12/31/2025	2.00	8830	Mimi Korack	Cremation Association Of North America	312-245-1077
Phone Shoppers: Your Best First Impression	1/1/2023-12/31/2025	1.00	8834	Mimi Korack	Cremation Association Of North America	312-245-1077
The Cremation Choice	1/1/2023-12/31/2025	2.00	8837	Mimi Korack	Cremation Association Of North America	312-245-1077
The Power of Presence: Introduction	1/1/2023-12/31/2025	2.00	8836	Mimi Korack	Cremation Association Of North America	312-245-1077
Burial 101: A Guide to Selling Outer Burial Containers	12/06/2022-2/28/2023	1.00	8827	William Robertson	Creter Vault Corporation	908-782-7771
Monument Merchandising	12/06/2022-2/28/2023	2.00	8826	William Robertson	Creter Vault Corporation	908-782-7771
Plant Tour	12/06/2022-2/28/2023	1.00	8825	William Robertson	Creter Vault Corporation	908-782-7771
Vault and Concrete Plants Tour	12/06/2022-2/28/2023	2.00	8824	William Robertson	Creter Vault Corporation	908-782-7771

October 4, 2022

Helping your Client Families Understand Estate Processes	9/23/2022-2/28/2023	1.00	8762	Amy Hunt	Selected Independent Funeral Homes	847-236-9401
Harassment in the Funeral Service Work Place	10/4/2022-2/28/2023	1.00	8771	Edith Churchman		973-202-5026
Boost Preneed Sales with a Before I Die Festiveal	10/09/2022-2/28/2023	1.00	8773	Jackie Ellis	National Funeral Directors Association	262-789-1880
Caring for Donors	10/11/2022-2/28/2023	1.00	8792	Jackie Ellis	National Funeral Directors Association	262-789-1880
Cracking the Code to What Customers Crave	10/10/2022-2/28/2023	2.00	8788	Jackie Ellis	National Funeral Directors Association	262-789-1880
Creating Meaningful Cremation Rituals	10/09/2022-2/28/2023	1.00	8780	Jackie Ellis	National Funeral Directors Association	262-789-1880
Crossing and Closing the Experience-Perception Gap	10/12/2022-2/28/2023	1.00	8794	Jackie Ellis	National Funeral Directors Association	262-789-1880
Death in Color: Understanding Black American Funeral Culture	10/09/2022-2/28/2023	1.00	8775	Jackie Ellis	National Funeral Directors Association	262-789-1880
Design Inspiration for Funerals	10/09/2022-2/28/2023	1.00	8778	Jackie Ellis	National Funeral Directors Association	262-789-1880
Dover Port Mortuary Full Body Wrap Demonstration	10/10/2022-2/28/2023	2.00	8787	Jackie Ellis	National Funeral Directors Association	262-789-1880
Embalming: Let's Do Better	10/09/2022-2/28/2023	1.00	8781	Jackie Ellis	National Funeral Directors Association	262-789-1880
Ethical Issues: Where Do I Draw the Line	10/09/2022-2/28/2023	1.00	8777	Jackie Ellis	National Funeral Directors Association	262-789-1880
Extreme Restorative Case Solutions "What to Do and Use"	10/09/2022-2/28/2023	4.00	8772	Jackie Ellis	National Funeral Directors Association	262-789-1880
Family Assisted Dress Experience	10/12/2022-2/28/2023	1.50	8797	Jackie Ellis	National Funeral Directors Association	262-789-1880
Funeral Rule Compliance and Update on the FTC Rule Review	10/11/2022-2/28/2023	1.00	8790	Jackie Ellis	National Funeral Directors Association	262-789-1880
Grief, Humor and Healing	10/09/2022-2/28/2023	1.00	8779	Jackie Ellis	National Funeral Directors Association	262-789-1880
How Can I Help?	10/12/2022-2/28/2023	1.00	8796	Jackie Ellis	National Funeral Directors Association	262-789-1880
Live Streaming 2.0	10/09/2022-2/28/2023	1.00	8784	Jackie Ellis	National Funeral Directors Association	262-789-1880

Navigating OSHA: Upside Potential and Downside Risk	10/09/2022-2/28/2023	1.00	8782	Jackie Ellis	National Funeral Directors Association	262-789-1880
New Sustainable Disposition Options	10/09/2022-2/28/2023	1.00	8776	Jackie Ellis	National Funeral Directors Association	262-789-1880
Online Deathcare: Evolving Consumer Expectations	10/09/2022-2/28/2023	1.00	8774	Jackie Ellis	National Funeral Directors Association	262-789-1880
Stories that Stick: The Irresistible Power of Strategic Storytelling	10/10/2022-2/28/2023	1.00	8789	Jackie Ellis	National Funeral Directors Association	262-789-1880
Suicide Death and Risk in a Post-COVID World	10/10/2022-2/28/2023	2.00	8786	Jackie Ellis	National Funeral Directors Association	262-789-1880
The Defense Never Rests	10/11/2022-2/28/2023	1.50	8793	Jackie Ellis	National Funeral Directors Association	262-789-1880
The EPA and How the NFDA Formaldehyde Exposure Study Will Impact the Future of	10/12/2022-2/28/2023	1.00	8795	Jackie Ellis	National Funeral Directors Association	262-789-1880
The Price is Right: How to Compete on Service	10/09/2022-2/28/2023	1.00	8783	Jackie Ellis	National Funeral Directors Association	262-789-1880
The Transformative Power of Hospitality	10/10/2022-2/28/2023	2.00	8785	Jackie Ellis	National Funeral Directors Association	262-789-1880
When Words Aren't Enough	10/11/2022-2/28/2023	1.00	8791	Jackie Ellis	National Funeral Directors Association	262-789-1880
Cultural Competency: Black Hair & Skin Care for Death Care Professionals	11/10/2022-2/28/2023	1.00	8770	Jeffrey Holcomb	Continuing Vision	917-282-3144
Jeopardy of Jaundice	9/22/2022-2/28/2023	1.00	8759	Jeffrey Holcomb	Continuing Vision	917-282-3144
The Evolving Consumer Shifts in Desires & Habits for Funeral Service	10/06/2022-2/28/2023	2.00	8768	Jeffrey Holcomb	Continuing Vision	917-282-3144
The Funeral Rule	9/22/2022-2/28/2023	1.00	8760	Jeffrey Holcomb	Continuing Vision	917-282-3144
Youth & Funerals	10/27/2022-2/28/2023	1.00	8769	Jeffrey Holcomb	Continuing Vision	917-282-3144
Ethical Decision Making In the Funeral Home	10/1/2022-2/28/2023	1.00	8765	Michael Steffaro	SCI - New Jersey	732-240-3800
New Jersey Pre-Need	10/1/2022-2/28/2023	2.00	8764	Paula Morocco	SCI - New Jersey	732-240-3800
Disclosures - Complying with FTC and Mortuary Board	10/1/2022-2/28/2023	1.00	8766	Sara Giustino Toland	SCI - New Jersey	732-240-3800

Funeral Service Advertising	10/1/2022-2/28/2023	1.00	8767	Sara Giustino Toland	SCI - New Jersey	732-240-3800
OSHA	9/29/2022-2/28/2023	1.00	8763	Steven Galante		908-687-2110
Diversity, Equity and Inclusion	10/24/2022-2/28/2023	2.00	8761	Williams,Burns & Moore	National Funeral Directors and Morticians Association, Inc	770-969-0064

August 23, 2022

Compassion Fatigue	Various	1.00	8711	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Embalming 101	Various	1.00	8712	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
An Overview of Victims of Crime Compensation Board	5/6/2022-2/28/2023	1.00	8708	Edith Churchman	Funeral Directors Assn Essex, Union & W. Hudson	973-242-8454
Bioethical Principles as Best Practices for Death Care	6/8/2022-2/28/2023	1.00	8715	Jeffrey Holcomb	Continuing Vision	917-282-3144
Bloodborne Pathogens OSHA	7/28/2022-2/28/2023	2.00	8717	Jeffrey Holcomb	Continuing Vision	917-282-3144
Challenges of Death Care: Fatigued and Burned	6/8/2022-2/28/2023	1.00	8714	Jeffrey Holcomb	Continuing Vision	917-282-3144
Ethics	7/22/2022-2/28/2023	1.00	8718	Jeffrey Holcomb	Continuing Vision	917-282-3144
Call Etiquette for the Death Care Profession-Creating Customer Experiences on the Phone	9/29/2022-2/28/2023	1.00	8758	Kathleen Berry	Wilbert Funeral Service	216-533-4875
Details Matter	8/18/2022-2/28/2023	1.00	8710	Kathleen Berry	Wilbert Funeral Service	216-533-4875
The State of Pre-need	9/15/2022-2/28/2023	1.00	8757	Kathleen Berry	Wilbert Funeral Service	216-533-4875
The Wolf's Curse: Grief in Children's Literature	9/1/2022-2/28/2023	1.00	8709	Kathleen Berry	Wilbert Funeral Service	216-533-4875
Cremation is : Understanding Cremation Motivations	8/24/2022-2/28/2023	1.00	8755	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Custom Approaches to Building a Better Residency	8/22/2022-2/28/2023	1.00	8747	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Families Gone Wild: Defusing Conflict in the Arrangement Room	8/22/2022-2/28/2023	1.00	8745	Kelly Deitz	NYS Funeral Directors Association	518-452-8230

Keeping Memories of Loved Ones Alive: A Critical Marketing Tool	8/23/2022-2/28/2023	2.00	8753	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Marketing Bootcamp: You Must Start With the Basics	8/23/2022-2/28/2023	2.00	8754	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Medical Examiner – Including Epstein Case Info	8/22/2022-2/28/2023	1.00	8750	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Principles and Methods of Severe Trauma Restoration	8/23/2022-2/28/2023	2.00	8752	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
The Relevance of Restorative Art & Defending the Truth: Embalming, Science, Social Media	8/23/2022-2/28/2023	2.00	8751	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Understanding the Importance of Nonverbal Communication	8/22/2022-2/28/2023	1.00	8749	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
What About the Kids?	8/22/2022-2/28/2023	1.00	8748	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
What to Say and Not to Say to a Grieving Family	8/22/2022-2/28/2023	1.00	8746	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Yes You: How to Serve Families Better by Being Selfish	8/24/2022-2/28/2023	1.00	8756	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Cultural Considerations For Meaningful Funerals	Various	1.00	8726	Samuel P. Stewart	Honor You Memorial Products	973-744-7101
Effective Funeral Home Marketing	Various	1.00	8728	Samuel P. Stewart	Honor You Memorial Products	973-744-7101
Improving Customer Experience Through Surveys	Various	1.00	8727	Samuel P. Stewart	Honor You Memorial Products	973-744-7101
Online Video Meetings and The funeral Industry	Various	1.00	8725	Samuel P. Stewart	Honor You Memorial Products	973-744-7101
Running An Imperfect Business	Various	1.00	8724	Samuel P. Stewart	Honor You Memorial Products	973-744-7101
Gaining Respect and Building Trust	Various	8.00	8723	Stefanie Favia	Selected Educational Trust	847-236-9401
Guiding Families Toward Meaning and Healing	Various	8.00	8722	Stefanie Favia	Selected Educational Trust	847-236-9401
Mastering the Inquiry Phone Call	Various	8.00	8720	Stefanie Favia	Selected Educational Trust	847-236-9401

July 12, 2022

1918 Flu Epidemic Perspectives Following	Various	1.00	8684	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Certified Funeral Celebrants	8/20/2022-2/28/2023	17.00	8678	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Good People, Unethical Choices	7/13/21-2/28/23	1.00	8336	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Leveraging the Internet in Funeral Service	Various	1.00	8680	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Revisiting the Right Way of Death	Various	1.00	8681	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Supporting the LGBTQ+ Community in	Various	1.00	8682	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Well, To Tell You the Truth	Various	1.00	8679	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Why It Matters	Various	1.00	8683	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Certified Funeral Celebrants	Various	17.00	8677	Glenda Stansbury	Insight Institute	405-810-9501
Conveying Value: Are You Prepared?	8/8/2022-2/28/2023	1.00	8676	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Meet the Mentors - From the Ground Up	8/15/2022-2/28/2023	1.00	8685	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Meet the Mentors - Group Activity	8/15/2022-2/28/2023	2.50	8690	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Meet the Mentors – Group Presentations	8/16/2022-2/28/2023	2.00	8691	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Meet the Mentors - Lean In-Embracing	8/15/2022-2/28/2023	1.00	8686	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Meet the Mentors - Panel Discussion	8/15/2022-2/28/2023	1.50	8688	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Meet the Mentors - Roundtable Discussion	8/15/2022-2/28/2023	1.50	8689	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Meet the Mentors - The Transformative	8/15/2022-2/28/2023	1.00	8687	Jackie Ellis	National Funeral Directors Association	262-789-1880
Line of Duty Death Funeral Honors & Protocols	7/21/2022-2/28/2023	1.00	8675	Kathleen Berry	Wilbert Funeral Services	216-533-4875

2020 CANA Convention – Session 1	8/17/2022-2/28/2023	1.00	8692	Mimi Korack	Cremation Association Of North America	312-245-1077
2020 CANA Convention – Session 2	8/17/2022-2/28/2023	1.00	8693	Mimi Korack	Cremation Association Of North America	312-245-1077
2020 CANA Convention – Session 3	8/17/2022-2/28/2023	1.00	8694	Mimi Korack	Cremation Association Of North America	312-245-1077
2020 CANA Convention – Session 4	8/17/2022-2/28/2023	1.00	8695	Mimi Korack	Cremation Association Of North America	312-245-1077
2020 CANA Convention – Session 5	8/17/2022-2/28/2023	1.00	8696	Mimi Korack	Cremation Association Of North America	312-245-1077
2020 CANA Convention – Session 6	8/17/2022-2/28/2023	1.00	8697	Mimi Korack	Cremation Association Of North America	312-245-1077
2020 CANA Convention – Session 7	8/17/2022-2/28/2023	1.00	8698	Mimi Korack	Cremation Association Of North America	312-245-1077
50 Years = Lots of Helpful Embalming Tips	11/10/2022-2/28/2023	1.00	8700	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
Advanced Decomposition Embalming	11/10/2022-2/28/2023	1.00	8704	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
Bacteria, Vorises. Fungi, Oh My!	11/10/2022-2/28/2023	1.00	8701	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
Cosmetics On An Advanced Decomposition	11/11/2022-2/28/2023	1.00	8707	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
Establishing a Functional Prep Room	11/10/2022-2/28/2023	1.00	8699	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
Formaldehyde-Free Embalming	11/10/2022-2/28/2023	1.00	8702	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
Infectious Diseases Around The World	11/11/2022-2/28/2023	1.00	8706	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
Responding to a Major Disaster	11/11/2022-2/28/2023	1.00	8705	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
The Final Touch	11/10/2022-2/28/2023	1.00	8703	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330

June 7, 2022

DCA’s Rule Proposal Regarding Discrimination, Harrassment and Retaliation	6/9/2022-2/28/2023	1.00	8670	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
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Bridging the Gap: Connecting with Your Community In Meaningful Ways	8/11/2022-2/28/2023	1.00	8653	Jackie Ellis	National Funeral Directors Association	262-789-1880
Issues Forum: Workforce Development Challenges & Opportunities	7/12/2022-2/28/2023	1.00	8650	Jackie Ellis	National Funeral Directors Association	262-789-1880
Panel Discussion: The State of Funeral Service Post Pandemic	7/13/2022-2/28/2023	1.50	8651	Jackie Ellis	National Funeral Directors Association	262-789-1880
The Knowing What You're FOR	7/13/2022-2/28/2023	1.00	8652	Jackie Ellis	National Funeral Directors Association	262-789-1880
When a Child Dies: Resources for Funeral Directors and Parents	5/12/2022-2/28/2023	1.00	8649	Jackie Ellis	National Funeral Directors Association	262-789-1880
Consumers Want to Know	5/25/2022-2/28/2023	1.00	8657	Jeffrey Holcomb	Continuing Vision	917-282-3144
Owning the Arrangement Conference	5/25/2022-2/28/2023	1.00	8656	Jeffrey Holcomb	Continuing Vision	917-282-3144
"We Have your Data!" Ransomware and Cyber Security in Deathcare	5/26/2022-2/28/2023	1.00	8648	Kathleen Berry	Wilbert Funeral Services	216-533-4875
Become the Brand Customers Cannot Live Without	7/7/2022-2/28/2023	1.00	8644	Kathleen Berry	Wilbert Funeral Services	216-533-4875
Embalming the Edematous Case	6/23/2022-2/28/2023	1.00	8647	Kathleen Berry	Wilbert Funeral Services	216-533-4875
Staying Relevant-Control Your Destiny in the Age of Cremation	6/9/2022-2/28/2023	1.00	8646	Kathleen Berry	Wilbert Funeral Services	216-533-4875
What You Should Know When Handling the Services for a Sitting Member of Congress	6/23/2022-2/28/2023	1.00	8645	Kathleen Berry	Wilbert Funeral Services	216-533-4875
Helping Families move from Grieving to Remembrance	6/7/2022-2/28/2023	1.00	8655	Kevin Moran	Catholic Cemetery Guild	718-894-4888
Raising the Bar: Ethics in the Arrangement Conference	5/1/2022-2/28/2023	1.00	8654	Kevin Moran	Catholic Cemetery Guild	718-894-4888
The Road Ahead going Back To Basics	4/27/2022-2/28/2023	1.00	8673	Kyle P. Ledford, Sr.	Eastwick College	201-488-9400
Embalming Scenarios	6/9/2022-2/28/2023	1.00	8661	Nelson Sanchez	Frigid Fluid Company	708-836-1215
Restorative Techniques to Keep that Casket Open	6/9/2022-2/28/2023	1.00	8660	Nelson Sanchez	Frigid Fluid Company	708-836-1215
Ship Outs and Delayed Services	6/10/2022-2/28/2023	1.00	8659	Nelson Sanchez	Frigid Fluid Company	708-836-1215

Stop and Guard Your Prep Room	6/9/2022-2/28/2023	1.00	8658	Nelson Sanchez	Frigid Fluid Company	708-836-1215
The Composition of Embalming Chemicals	6/8/2022-2/28/2023	1.00	8662	Nelson Sanchez	Frigid Fluid Company	708-836-1215
Is it Ethical Is it Moral?	6/7/2022-2/28/2023	1.00	8671	Shawn'te Harvell	Smith Funeral Home	908-352-9114
The Ethical Response When an Embalming Goes Wrong	6/7/2022-2/28/2023	1.00	8672	Shawn'te Harvell	Smith Funeral Home	908-352-9114
"The Health of the Funeral Director "	8/3/2022-2/28/2023	1.00	8669	Williams,Burns & Moore	National Funeral Directors and Morticians Association, Inc	770-969-0064
“COVID-19 Prevention Programs	8/3/2022-2/28/2023	1.00	8666	Williams,Burns & Moore	National Funeral Directors and Morticians Association, Inc	770-969-0064
“Growth Mindset vs Fixed Mindset”	8/2/2022-2/28/2023	1.00	8665	Williams,Burns & Moore	National Funeral Directors and Morticians Association, Inc	770-969-0064
“Overcoming Challenges to Deliver an Unforgettable Final Viewing"	8/3/2022-2/28/2023	2.00	8668	Williams,Burns & Moore	National Funeral Directors and Morticians Association, Inc	770-969-0064
“Plans to Navigate Shifts in Customer Desires and Needs"	8/1/2022-2/28/2023	1.00	8663	Williams,Burns & Moore	National Funeral Directors and Morticians Association, Inc	770-969-0064
“The Ethical Response When an Embalming Goes Wrong"	8/3/2022-2/28/2023	1.00	8667	Williams,Burns & Moore	National Funeral Directors and Morticians Association, Inc	770-969-0064
Doing More Than Funerals: Meeting the Needs of the Community Through Philanthropic Efforts	8/2/2022-2/28/2023	1.00	8664	Williams,Burns & Moore	National Funeral Directors and Morticians Association, Inc	770-969-0064

May 3, 2022

Forum FOCUS: Expert Edition (Best Practices Exchange)	5/5/2022-2/28/2023	1.00	8635	Amy Hunt	Selected Independent Funeral Homes	847-236-9401
Forum FOCUS: Expert Edition (Handling Difficult Customer Interaction)	6/2/2022-2/28/2023	1.00	8636	Amy Hunt	Selected Independent Funeral Homes	847-236-9401
Forum FOCUS: Expert Edition (Prepare and Protect: How You Can Help Clients Complete	5/5/2022-2/28/2023	1.00	8634	Amy Hunt	Selected Independent Funeral Homes	847-236-9401
2021 Annual All-Staff FTC Training	1/1/2022-2/28/2023	3.00	8639	Jackie Ellis	National Funeral Directors Association	262-789-1880
A Radically Simple Blueprint for Success and Growth	1/1/2022-2/28/2023	2.00	8638	Jackie Ellis	National Funeral Directors Association	262-789-1880
A Reimagined Funeral and Cemetery Professional	1/1/2022-2/28/2023	2.00	8637	Jackie Ellis	National Funeral Directors Association	262-789-1880

Customer Service Revolution	5/3/2022-2/28/2023	4.00	8643	Jackie Ellis	National Funeral Directors Association	262-789-1880
Disrupt Yourself	1/1/2022-2/28/2023	4.00	8641	Jackie Ellis	National Funeral Directors Association	262-789-1880
Thrive: Strategies to Turn Uncertainty to Competitive Advantage	1/1/2022-2/28/2023	4.00	8640	Jackie Ellis	National Funeral Directors Association	262-789-1880
Navigating Diversity & Inclusion in Funeral Service	5/5/2022-2/28/2023	1.00	8632	Jeffrey Holcomb	Continuing Vision	917-282-3144
PRENEED "Best Practices"	5/3/2022-2/28/2023	1.00	8642	Jeffrey Holcomb	Continuing Vision	917-282-3144
The Changing Face Of Funeral Service As brought About By The 2020 Pandemic	5/5/2022-2/28/2023	1.00	8631	Jeffrey Holcomb	Continuing Vision	917-282-3144
Please Consider Becoming a Preceptor	4/6/2022-2/28/2023	1.00	8633	Rosemarie Reilly	Eastwick College	201-494-5062

April 5, 2022

From Ideation to Innovation	5/17/2022-2/28/2023	1.00	8601	Alyssa Castille	International Order Of The Golden Rule	512-334-5504
Moving from Panic to Purpose	5/16/2022-2/28/2023	1.50	8600	Alyssa Castille	International Order Of The Golden Rule	512-334-5504
Reading Between the Lines: Formaldehyde Bias, Fa ts & Fallacies	5/16/2022-2/28/2023	1.00	8599	Alyssa Castille	International Order Of The Golden Rule	512-334-5504
Reimagine Your Business	5/16/2022-2/28/2023	1.00	8598	Alyssa Castille	International Order Of The Golden Rule	512-334-5504
The Innovation Challenge	5/17/2022-2/28/2023	2.50	8602	Alyssa Castille	International Order Of The Golden Rule	512-334-5504
A Guide to Tackling Minor Restorations	4/5/2022-2/28/2023	1.50	8604	Amanda King	Amek Mortuary Seminars	518-588-7879
Prep Room Color Theory I	4/5/2022-2/28/2023	1.50	8605	Amanda King	Amek Mortuary Seminars	518-588-7879
Prep Room Color Theory II	4/5/2022-2/28/2023	1.50	8606	Amanda King	Amek Mortuary Seminars	518-588-7879
Restorative Techniques to Keep That Casket Open	4/5/2022-2/28/2023	1.50	8607	Amanda King	Amek Mortuary Seminars	518-588-7879
The Biology Behind Better Cosmetics	4/5/2022-2/28/2023	1.50	8608	Amanda King	Amek Mortuary Seminars	518-588-7879

Overview of NJ Family Assistance & Benefits	2/24/2022-2/28/2023	1.00	8597	Edith Churchman	Funeral Directors Assn of Essex, Union & West Hudson	973-242-8454
Embalming Infant & Children: One of the Most Difficult Parts of the Job	5/1/2022-2/28/2023	1.50	8585	Jackie Ellis	National Funeral Directors Association	262-789-1880
Experience Matters: The Secret Engine behind the Most Meaningful Innovations	5/1/2022-2/28/2023	1.50	8586	Jackie Ellis	National Funeral Directors Association	262-789-1880
Imagining the Unimaginable: Supporting Families Following the Death of a Child	4/30/2022-2/28/2023	1.50	8584	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Embalming & Restorative Art Seminar - Cosmetic Techniques	4/28/2022-2/28/2023	1.00	8578	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Embalming & Restorative Art Seminar - Cranial Reconstruction: Skullzo	4/28/2022-2/28/2023	1.00	8576	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Embalming & Restorative Art Seminar - Finishing Touches	4/29/2022-2/28/2023	1.50	8580	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Embalming & Restorative Art Seminar - Hair Placement Techniques	4/29/2022-2/28/2023	1.00	8579	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Embalming & Restorative Art Seminar - The Anatomy of the Facial Features	4/28/2022-2/28/2023	1.00	8575	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Embalming & Restorative Art Seminar - The Importance of Restorative Art	4/28/2022-2/28/2023	1.00	8574	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Embalming & Restorative Art Seminar - Wound Filler and Wax Application	4/28/2022-2/28/2023	2.00	8577	Jackie Ellis	National Funeral Directors Association	262-789-1880
NFDA Embalming & Restorative Art Seminar - Embalming Risk Management	4/28/2022-2/28/2023	1.00	8573	Jackie Ellis	National Funeral Directors Association	262-789-1880
Setting Goals to Accelerate Your Success: Practical Tips for Continued Achievement	4/30/2022-2/28/2023	1.00	8582	Jackie Ellis	National Funeral Directors Association	262-789-1880
Standing for Something Larger than Yourself	4/30/2022-2/28/2023	1.00	8583	Jackie Ellis	National Funeral Directors Association	262-789-1880
What's Your Style?	5/1/2022-2/28/2023	1.00	8587	Jackie Ellis	National Funeral Directors Association	262-789-1880
Women at the Helm: The Future of Funeral Service	4/30/2022-2/28/2023	1.00	8581	Jackie Ellis	National Funeral Directors Association	262-789-1880
Workplace Safety: Upside Potential and Downside Risk	4/14/2022-2/28/2023	1.00	8572	Jackie Ellis	National Funeral Directors Association	262-789-1880
The Intersection of Law and Ethics in the Funeral Industry	3/31/2022-2/28/2023	1.00	8593	Jeffrey Holcomb	Continuing Vision	917-282-3144

You & Your Staff: Communication, Etiquett, & Debriefing	4/1/2022-2/28/2023	1.00	8592	Jeffrey Holcomb	Continuing Vision	917-282-3144
Ceremonies of Today	4/28/2022-2/28/2023	1.00	8595	Kathleen Berry	Wilbert Funeral Services	216-533-4875
It Starts with You and Your Staff	3/31/2022-2/28/2023	1.00	8594	Kathleen Berry	Wilbert Funeral Services	216-533-4875
The Value of a Clinical Case Report	5/12/2022-2/28/2023	1.00	8596	Kathleen Berry	Wilbert Funeral Services	216-533-4875
Communication with Today's Funeral Consumer	4/1/2022-2/28/2023	1.50	8588	Kevin Moran	Catholic Cemetery Guild	718-894-4888
Lifetimes, Making the Emotional Connection	4/1/2022-2/28/2023	1.00	8591	Kevin Moran	Catholic Cemetery Guild	718-894-4888
Training Our Brains for Success	4/1/2022-2/28/2023	1.00	8589	Kevin Moran	Catholic Cemetery Guild	718-894-4888
Wow them with service they will never forget	4/1/2022-2/28/2023	1.00	8590	Kevin Moran	Catholic Cemetery Guild	718-894-4888
Burial Vaults 101	4/5/2022-2/28/2023	1.00	8603	Lawrence Bruen	Smith Wilbert Vault, Inc.	610-588-5259
Aftercare Start-ups to the Rescue	3/22/2022-2/28/2023	14.00	8610	Tom Crosley	ICCFA	800-645-7700
Boomers are Changing	3/22/2022-2/28/2023	14.00	8615	Tom Crosley	ICCFA	800-645-7700
Celebrants: The Key to a Successful...	3/22/2022-2/28/2023	14.00	8622	Tom Crosley	ICCFA	800-645-7700
Complex Cases Dealing Reconstruction	3/22/2022-2/28/2023	14.00	8617	Tom Crosley	ICCFA	800-645-7700
Consumer want "Green" Deathcare	3/22/2022-2/28/2023	14.00	8614	Tom Crosley	ICCFA	800-645-7700
Ethics in Deathcare	3/22/2022-2/28/2023	14.00	8625	Tom Crosley	ICCFA	800-645-7700
How Reviews Got Us More Business	3/22/2022-2/28/2023	14.00	8626	Tom Crosley	ICCFA	800-645-7700
How Silicon Valley is Trying to Destroy...	3/22/2022-2/28/2023	14.00	8619	Tom Crosley	ICCFA	800-645-7700
How to Compete in a Price-Sensitive...	3/22/2022-2/28/2023	14.00	8620	Tom Crosley	ICCFA	800-645-7700

Inclusive Funeral Directors	3/22/2022-2/28/2023	14.00	8628	Tom Crosley	ICCFA	800-645-7700
Increasing Your Cremation Avgs.	3/22/2022-2/28/2023	14.00	8616	Tom Crosley	ICCFA	800-645-7700
Leading Across the Generational Divide	3/22/2022-2/28/2023	14.00	8630	Tom Crosley	ICCFA	800-645-7700
Legal Luncheon	3/22/2022-2/28/2023	14.00	8629	Tom Crosley	ICCFA	800-645-7700
Music, Winds, and Ceremonies for Nat. Burial	3/22/2022-2/28/2023	14.00	8611	Tom Crosley	ICCFA	800-645-7700
Muslim Funerals	3/22/2022-2/28/2023	14.00	8612	Tom Crosley	ICCFA	800-645-7700
Pain Killer Can Be Killers:	3/22/2022-2/28/2023	14.00	8623	Tom Crosley	ICCFA	800-645-7700
People, Process and Tools:	3/22/2022-2/28/2023	14.00	8624	Tom Crosley	ICCFA	800-645-7700
Shifts in Customer Desires Brought-on	3/22/2022-2/28/2023	14.00	8609	Tom Crosley	ICCFA	800-645-7700
The Truth about Google vs Facebook	3/22/2022-2/28/2023	14.00	8621	Tom Crosley	ICCFA	800-645-7700
Top Tips for Navigating OSHA Compl.	3/22/2022-2/28/2023	14.00	8613	Tom Crosley	ICCFA	800-645-7700
Understanding Estate Processes	3/22/2022-2/28/2023	14.00	8627	Tom Crosley	ICCFA	800-645-7700
Women in Leadership	3/22/2022-2/28/2023	14.00	8618	Tom Crosley	ICCFA	800-645-7700

March 1, 2022

RESPECT OF HUMAN REMAINS IN REGULATION	3/1/2022-2/28/2023	1.00	8563	Allie Sparkman	ICFSEB-The Conference	479-442-7076
TOP REGULATORY CASES	2/24/2022-2/28/2023	1.00	8564	Allie Sparkman	ICFSEB-The Conference	479-442-7076
TOOLS FOR RECOVERING FUNERAL COSTS	1/27/2022-2/28/2023	1.00	8562	Edith Churchman	Funeral Directors Assn of Essex, Union & West Hudson	973-242-8454
2022 ANNUAL ALL-STAFF FTC TRAINING	6/9/2022-2/28/2023	2.00	8560	Jackie Ellis	National Funeral Directors Association	262-789-1880

COMMUNICATING WITH TODAY'S CUSTOMER	4/4/2022-2/28/2023	3.00	8561	Jackie Ellis	KAVOD Independent Jewish Funeral Chapel	262-789-1880
COVID AND THE FUNERAL DIRECTOR-HELP FOR THE HELPERS	3/31/2022-2/28/2023	1.00	8571	Jeffrey Holcomb	Continuing Vision	917-282-3144
HELPING DIFFICULT PEOPLE IN THE MOST DIFFICULT OF TIMES	3/31/2022-2/28/2023	1.00	8570	Jeffrey Holcomb	Continuing Vision	917-282-3144
LEGAL RIGHTS AND RESPONSIBILITIES OF THE PARTIES INVILVED IN A FUNERAL	3/31/2022-2/28/2023	1.00	8568	Jeffrey Holcomb	Continuing Vision	917-282-3144
SUICIDE AND IT'S AFTERMATH	3/31/2022-2/28/2023	1.00	8569	Jeffrey Holcomb	Continuing Vision	917-282-3144
HOW TO MAKE A PROFITABLE BUSINESS DECISION	2/17/2022-2/28/2023	1.00	8565	Taylor Baysden	Live Oak Bank	910-758-2035
METRICS ALL BUSINESS OWNERS NEED TO KNOW	8/18/2022-2/28/2023	1.00	8566	Taylor Baysden	Live Oak Bank	910-758-2035
WHAT EVERY FUNERAL PROFESSIONAL SHOULD KNOW ABOUT ALKALINE	3/1/2022-2/28/2023	2.00	8567	Taylor Perry	WebCE, Inc.	844-397-7091

February 1, 2022

From Donation to Goodbye	4/7/2022-2/28/2023	1.00	8543	Jackie Ellis	NFDA	262-789-1880
Practical Ideals for the Caregiver Community	6/15/2022-2/28/2023	1.00	8542	Jackie Ellis	NFDA	262-789-1880
Respiratory Protocols-OSHA	2/17/2022-2/28/2023	1.00	8559	Jeffrey Holcomb	Continuing Vision	917-282-3144
What Now? The Virtual Reality of Funeral Service	2/24/2022-2/28/2023	1.00	8545	Jeffrey Holcomb	Continuing Vision	917-282-3144
Wow Them! With Service They'll Never Forget	2/24/2022-2/28/2023	1.00	8546	Jeffrey Holcomb	Continuing Vision	917-282-3144
An Overview of OSHA Compliance: The Who, What and Where of Complying with OSHA Rules	2/3/2022-2/28/2023	1.00	8549	Kathleen Berry	Wilbert Funeral Services	216-533-4875
British Funeral Customs and Burial Sites	2/17/2022-2/28/2023	1.00	8548	Kathleen Berry	Wilbert Funeral Services	216-533-4875
The Science of Shopping: How to Set Your Selection Room to Sell	3/3/2022-2/28/2023	1.00	8547	Kathleen Berry	Wilbert Funeral Services	216-533-4875
Aftercare: An Introduction	1/1/2022-2/28/2023	2.00	8557	Mimi Korack	Cremation Association Of North America	312-245-1077

Communication Skills Fundamentals	1/1/2022-2/28/2023	1.00	8558	Mimi Korack	Cremation Association Of North America	312-245-1077
Complying with the FTC Funeral Rule	1/1-2022-2/28/2023	1.00	8556	Mimi Korack	Cremation Association Of North America	312-245-1077
Ethics in Funeral Service	1/1-2022-2/28/2023	2.00	8554	Mimi Korack	Cremation Association Of North America	312-245-1077
Presentation Without Preservation	1/1-2022-2/28/2023	1.00	8555	Mimi Korack	Cremation Association Of North America	312-245-1077
The Cremation Choice	1/1-2022-2/28/2023	2.00	8551	Mimi Korack	Cremation Association Of North America	312-245-1077
The Power of Presence: Introduction	1/1-2022-2/28/2023	2.00	8552	Mimi Korack	Cremation Association Of North America	312-245-1077
The Power of Presence: Part 2	1/1-2022-2/28/2023	2.00	8553	Mimi Korack	Cremation Association Of North America	312-245-1077
The New Jersey Medicaid Funeral	2/1/2022-2/28/2023	1.00	8544	Samuel Arnold	Perry Funeral Home	973-824-9201

January 11, 2022

Bloodborne Pathogens	1/11/22-2/28/23	1.00	8537	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Formaldehyde and Hazard Communication	1/11/22-2/28/23	1.00	8538	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Funeral Service Advertising	1/11/22-2/28/23	1.00	8536	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Preneed Consumer Considerations	1/11/22-2/28/23	1.00	8540	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Preneed Recordkeeping and Notifications	1/11/22-2/28/23	1.00	8539	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Responding to Complaints and a Review of Professiona Misconduct	1/11/22-2/28/23	1.00	8535	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Revealing Your Ethical Funeral Service Orientation	1/11/22-2/28/23	1.00	8534	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
2022 OSHA Safety Course	1/1/2022-2/28/23	3.00	8526	Jackie Ellis	NFDA	262-789-1880
Approaching Trauma Cases with Confidence	1/1/2022-2/28/23	3.00	8507	Jackie Ellis	NFDA	262-789-1880

Conflict Mangement for Funeral Directors: Successful Interpersonal Communication...	1/1/2022-2/28/23	4.00	8508	Jackie Ellis	NFDA	262-789-1880
Cremation Success Seminar: Alkaline Hydrolysis: Facts, Myths and Talking to Families..	2/16/2022-2/28/23	1.00	8533	Jackie Ellis	NFDA	262-789-1880
Cremation Success Seminar: Cremation Liability: Protect Your Firm and Your Families	2/15/2022-2/28/23	1.00	8530	Jackie Ellis	NFDA	262-789-1880
Cremation Success Seminar: How to Enhance Revenue with Cremation Families	2/15/2022-2/28/23	1.00	8528	Jackie Ellis	NFDA	262-789-1880
Cremation Success Seminar: Making Low-Cost Cremation Operation Profitable in Your...	2/16/2022-2/28/23	1.00	8531	Jackie Ellis	NFDA	262-789-1880
Cremation Success Seminar: Proven Strategies to Differentiate your Cremation Business	2/15/2022-2/28/23	1.00	8529	Jackie Ellis	NFDA	262-789-1880
Cremation Success Seminar: Run Your Cremation Business Like a Business: Food for...	2/16/2022-2/28/23	1.00	8532	Jackie Ellis	NFDA	262-789-1880
Deathcare Marketing: 25 FAQ's	1/1/2022-2/28/23	6.00	8509	Jackie Ellis	NFDA	262-789-1880
Demonstration of Soft Tissue Repair	1/1/2022-2/28/23	4.00	8510	Jackie Ellis	NFDA	262-789-1880
Do-It-Yourself Memorials (With a Little Help from the Funeral Director)	1/1/2022-2/28/23	2.00	8511	Jackie Ellis	NFDA	262-789-1880
Embalming Perspectives and Paradigms Challenged	1/1/2022-2/28/23	6.00	8512	Jackie Ellis	NFDA	262-789-1880
Embalming Risk Management 4.0	1/1/2022-2/28/23	3.00	8513	Jackie Ellis	NFDA	262-789-1880
Embalming the Obese Case	1/1/2022-2/28/23	3.00	8514	Jackie Ellis	NFDA	262-789-1880
Leveraging Technology: How To Get More Calls in 2022	2/3/2022-2/28/23	1.00	8527	Jackie Ellis	NFDA	262-789-1880
Marketing a Funeral Home for Long-Term Profitability	1/1/2022-2/28/23	3.00	8515	Jackie Ellis	NFDA	262-789-1880
Mastering the Art of the Funeral Home Etiquette	1/1/2022-2/28/23	1.00	8516	Jackie Ellis	NFDA	262-789-1880
NFDA Arranger Training Program	1/11/22-2/28/23	8.00	8541	Jackie Ellis	NFDA	262-789-1880
Offering Funeral Packages in Compliance with the FTC Funeral Rule	1/1/2022-2/28/23	2.00	8517	Jackie Ellis	NFDA	262-789-1880

Relevance of Restorative Art	1/1/2022-2/28/23	3.00	8518	Jackie Ellis	NFDA	262-789-1880
RSVP: I'll See You at My Living Funeral	1/1/2022-2/28/23	2.00	8519	Jackie Ellis	NFDA	262-789-1880
Supporting Pregnancy Loss Families	1/1/2022-2/28/23	3.00	8520	Jackie Ellis	NFDA	262-789-1880
Ten Tools for Stress Relief	1/1/2022-2/28/23	3.00	8521	Jackie Ellis	NFDA	262-789-1880
The Funeral: A Chance to Touch, A Chance to Serve, A Chance to Heal	1/1/2022-2/28/23	4.00	8522	Jackie Ellis	NFDA	262-789-1880
Understanding a Child's Grief: Insights for Funeral Home Owners, Directors, Staff	1/1/2022-2/28/23	3.00	8523	Jackie Ellis	NFDA	262-789-1880
Understanding and Managing Grief	1/1/2022-2/28/23	6.00	8524	Jackie Ellis	NFDA	262-789-1880
Understanding the Practice of the FTC Funeral Rule	1/1/2022-2/28/23	3.00	8525	Jackie Ellis	NFDA	262-789-1880
2022 CANA Symposium	2/9-11/2022-2/28/23	7.00	8504	Mimi Korack	Cremation Association Of North America	312-245-1077
CANA'S Crematory Operations Certification Program	1-11/22-2/28/23	2.00	8500	Mimi Korack	Cremation Association Of North America	312-245-1077
CANA's Online Crematory Operations Certification Program	1/1/2022-2/28/23	2.00	8501	Mimi Korack	Cremation Association Of North America	312-245-1077
Cremation Arrangement Conference Best Practices	1/1/2022-2/28/23	2.00	8503	Mimi Korack	Cremation Association Of North America	312-245-1077
Phone Shoppers: Your Best First Impression	1/1/2022-2/28/23	1.00	8502	Mimi Korack	Cremation Association Of North America	312-245-1077
"Is it ethical, is it moral..."	2/15/2022-2/28/23	1.00	8506	Sanchez Burns	National Funeral Directors and Morticians Association, Inc	770-969-0064
Weathering the Storm: Mental Health & Wellness Lessons Learned from the...	2/15/2022-2/28/23	1.00	8505	Sanchez Burns	National Funeral Directors and Morticians Association, Inc	770-969-0064
Communication Elevation: Strategies for taking your communication to the next...	4/21/2022-2/28/23	1.00	8497	Taylor Baysden	Live Oak Bank	910-758-2035
Cost vs Value: It's About More than Pricing	6/23/2022-2/28/23	1.00	8498	Taylor Baysden	Live Oak Bank	910-758-2035
How to Get More Calls in 2022	3/17/2022-2/28/23	1.00	8496	Taylor Baysden	Live Oak Bank	910-758-2035

Client Development/Referrals	1/14/2022-2/28/23	1.00	8494	Tom Crosley	ICCFA	571-323-2981
Objections/Closing	1/13/2022-2/28/23	1.00	8493	Tom Crosley	ICCFA	571-323-2981
Open More Doors, Close More Sales	1/13/2022-2/28/23	1.00	8488	Tom Crosley	ICCFA	571-323-2981
Presenting/Educating	1/13/2022-2/28/23	1.00	8491	Tom Crosley	ICCFA	571-323-2981
Prospecting/Outreach	1/13/2022-2/28/23	1.00	8490	Tom Crosley	ICCFA	571-323-2981
Revelance Equals Revenue	1/13/2022-2/28/23	1.00	8492	Tom Crosley	ICCFA	571-323-2981
Sales Leadership	1/14/2022-2/28/23	1.50	8495	Tom Crosley	ICCFA	571-323-2981
Sales Symposium	1/12/2022-2/28/23	1.50	8487	Tom Crosley	ICCFA	571-323-2981
The BIG Association Sales Re-Skill	1/13/2022-2/28/23	1.00	8489	Tom Crosley	ICCFA	571-323-2981
Call Etiquette for the Death Care Profession	1/20/2022-2/28/23	1.00	8499	Wilbert-Kathleen Berry	Wilbert Funeral Services	216-533-4875

December 14,2021

Antitrust Guidelines	12/14/21-2/28/23	1.00	8471	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
Funeral Ethics	12/14/21-2/28/23	1.00	8470	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
Preparing Your Firm for OSHA	12/14/21-2/28/23	1.00	8474	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
Telephone Etiquette	12/14/21-2/28/23	1.00	8473	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
The Art of the Apology	12/14/21-2/28/23	1.00	8472	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
Veterans Cremains Project/Continuing...	11/01/2021-2/28/23	2.00	8456	George Jeffrey Lovas	MOFDA	732-567-7697
Aligning Your Firm in the Preneed ...	12/16/2021-2/28/23	1.00	8453	Jeffrey Holcomb	Continuing Vision	917-282-3144

Cremation And your Bottom Line	11/18/2021-2/28/23	1.00	8446	Jeffrey Holcomb	Continuing Vision	917-282-3144
Designation of Marital Status on NJ ...	12/16/2021-2/28/23	1.00	8454	Jeffrey Holcomb	Continuing Vision	917-282-3144
Ethics of Cremation	12/16/2021-2/28/23	1.00	8452	Jeffrey Holcomb	Continuing Vision	917-282-3144
Ethics of Embalming	12/16/2021-2/28/23	1.00	8451	Jeffrey Holcomb	Continuing Vision	917-282-3144
Funeral Ethics Case Studies	10/21/2021-2/28/23	1.00	8450	Jeffrey Holcomb	Continuing Vision	917-282-3144
Military Honors-Survivor Outreach ...	11/18/2021-2/28/23	2.00	8444	Jeffrey Holcomb	Continuing Vision	917-282-3144
Preneed Case Studies	12/16/2021-2/28/23	1.00	8455	Jeffrey Holcomb	Continuing Vision	917-282-3144
See What Your Eyes Can Do For Others	10/21/2021-2/28/23	1.00	8447	Jeffrey Holcomb	Continuing Vision	917-282-3144
Telephone Etiquette	10/21/2021-2/28/23	1.00	8448	Jeffrey Holcomb	Continuing Vision	917-282-3144
The Art of the Apology	10/21/2021-2/28/23	1.00	8449	Jeffrey Holcomb	Continuing Vision	917-282-3144
The Ethics of Cremation	11/18/2021-2/28/23	1.00	8445	Jeffrey Holcomb	Continuing Vision	917-282-3144
Funeral Ethics	12/14/21-2/28/23	1.00	8458	John D. Engleman	Lewis Funeral Home	856-235-0009
Funeral Preplanning Essentials	12/14/21-2/28/23	2.00	8460	John D. Engleman	Lewis Funeral Home	856-235-0009
Funeral Service Ethics	12/14/21-2/28/23	1.00	8461	John D. Engleman	Lewis Funeral Home	856-235-0009
Funeral Service Rules & Regulation	12/14/21-2/28/23	2.00	8457	John D. Engleman	Lewis Funeral Home	856-235-0009
OSHA	12/14/21-2/28/23	2.00	8459	John D. Engleman	Lewis Funeral Home	856-235-0009
Ethics & Laws for the Funeral Director	12/02/2021-2/28/23	1.00	8464	Kathleen Berry	Wilbert Funeral Services	216-533-4875
Self Connect to Reconnect	11/18/2021-2/28/23	1.00	8463	Kathleen Berry	Wilbert Funeral Services	216-533-4875

The Importance of The Graveside Services	11/04/2021-2/28/23	1.00	8462	Kathleen Berry	Wilbert Funeral Services	216-533-4875
What is Probate Court and how does it	12/16/2021-2/28/23	1.00	8465	Kathleen Berry	Wilbert Funeral Services	216-533-4875
Cremation Ethics	12/14/21-2/28/23	2.00	8486	Louis Stellato, Jr.	Ippolito-Stellato Funeral Home	201-438-4664
Preneed Rules in New Jersey	12/14/21-2/28/23	2.00	8485	Louis Stellato, Jr.	Ippolito-Stellato Funeral Home	201-438-4664
Rules & Regulations	12/14/21-2/28/23	1.00	8484	Louis Stellato, Jr.	Ippolito-Stellato Funeral Home	201-438-4664
Cyber Security and the Bereavement	01/01/2022-2/28/23	1.00	8476	Ryan Goldsman	Zebra Credits Inc.	
Senior Clients: Dealing with Dementia	01/01/2022-2/28/23	1.00	8477	Ryan Goldsman	Zebra Credits Inc.	
Social Media Guidelines	01/01/2022-2/28/23	1.00	8475	Ryan Goldsman	Zebra Credits Inc.	
Building Blocks for a Successful Funeral ...	11/30/2021-2/28/23	1.00	8467	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
Connecting With Your Community During ...	11/30/2021-2/28/23	1.00	8466	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
Marketing and Technology Panel Forum:	11/30/2021-2/28/23	1.00	8468	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
Shifting to An Outward Mindset	11/30/2021-2/28/23	1.00	8469	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
Funeral Celebrant Training and ... Part I	12/14/21-2/28/23	10.00	8482	Todd Reinholt	Life Celebrants International	780-862-5674
Funeral Celebrant Training and ... Part II	12/14/21-2/28/23	10.00	8483	Todd Reinholt	Life Celebrants International	780-862-5674
FTC/OSHA Common Compliance Problem ...	12/14/21-2/28/23	1.00	8481	Twila Dickerson	Regulatory Support Services, Inc.	804-784-7347
OSHA Covering all Bases w/OSHA ...{(12/14/21-2/28/23	1.00	8480	Twila Dickerson	Regulatory Support Services, Inc.	804-784-7347
Post COVID Trends in the Workplace	12/14/21-2/28/23	1.00	8478	Twila Dickerson	Regulatory Support Services, Inc.	804-784-7347
When Facing a Challenging Customer	12/14/21-2/28/23	1.00	8479	Twila Dickerson	Regulatory Support Services, Inc.	804-784-7347

October 5, 2021

What Deathcare Can Learn from the 1918 Flu...	10/5/21-2/28/23	1.00	8372	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
American With Disability Act	10/5/21-2/28/23	2.00	8425	I. Martin Goldstein		732-777-0032
Ethics	10/5/21-2/28/23	2.00	8424	I. Martin Goldstein		732-777-0032
PreNeed	10/5/21-2/28/23	2.00	8422	I. Martin Goldstein		732-777-0032
Right of Disposition	10/5/21-2/28/23	2.00	8423	I. Martin Goldstein		732-777-0032
Effectively Recruiting & Retaining	10/18/2021-2/28/23	2.00	8416	Jackie Ellis	KAVOD Independent Jewish Funeral Chapel	262-789-1880
2021 NFDA International Conventions Expo	10/18-20/2021-2/28/23	1.00	8413	Jackie Ellis	NFDA	262-789-1880
A Radically Simple Blueprint for Success ...	10/19/2021-2/28/23	1.00	8404	Jackie Ellis	NFDA	262-789-1880
A Reimagined Funeral and Cemetery	10/19/2021-2/28/23	1.00	8403	Jackie Ellis	NFDA	262-789-1880
An Undertaker at the Courthouse	10/18/2021-2/28/23	2.00	8397	Jackie Ellis	NFDA	262-789-1880
Are Your Families Data Secure?	10/17/2021-2/28/23	1.00	8384	Jackie Ellis	NFDA	262-789-1880
Back to Basics of Embalming and	10/17/2021-2/28/23	2.00	8390	Jackie Ellis	NFDA	262-789-1880
Battling Burnout & Building Resilience: ...	9/29/2021-2/28/23	1.00	8414	Jackie Ellis	NFDA	262-789-1880
Become Your Community's Expert	10/17/2021-2/28/23	1.00	8388	Jackie Ellis	NFDA	262-789-1880
Connecting with the LGBTQ+....	10/18/2021-2/28/23	2.00	8395	Jackie Ellis	NFDA	262-789-1880
Engaging Problematic Embalming...	10/18/2021-2/28/23	4.00	8380	Jackie Ellis	NFDA	262-789-1880
Facing the Judge: How Proper Paperwork ...	10/17/2021-2/28/23	1.00	8392	Jackie Ellis	NFDA	262-789-1880
Final Acts of Care Following the Death ...	10/19/2021-2/28/23	1.00	8405	Jackie Ellis	NFDA	262-789-1880

Finding a More Profitable Middle Ground ...	10/20/2021-2/28/23	1.00	8409	Jackie Ellis	NFDA	262-789-1880
From Donation to Goodbye	10/17/2021-2/28/23	1.00	8394	Jackie Ellis	NFDA	262-789-1880
Funeral Rule Compliance and Update ...	10/19/2021-2/28/23	1.00	8402	Jackie Ellis	NFDA	262-789-1880
Growth Strategy + Succession ...	9/21/2021-2/28/23	1.00	8378	Jackie Ellis	NFDA	262-789-1880
Honoring Those Who Serve	10/18/2021-2/28/23	2.00	8398	Jackie Ellis	NFDA	262-789-1880
How to Build a Funeral Home ...	9/21/2021-2/28/23	1.00	8376	Jackie Ellis	NFDA	262-789-1880
How to Get Customer Experience Right ...	10/18/2021-2/28/23	2.00	8396	Jackie Ellis	NFDA	262-789-1880
How to Get More Calls in 2022	9/21/2021-2/28/23	1.00	8377	Jackie Ellis	NFDA	262-789-1880
How to Navigate Digital Remains	10/17/2021-2/28/23	1.00	8393	Jackie Ellis	NFDA	262-789-1880
How to Prepare a Decomp ...	10/18/2021-2/28/23	2.00	8399	Jackie Ellis	NFDA	262-789-1880
Law Enforcement Line of Duty Deaths: ...	10/17/2021-2/28/23	1.00	8391	Jackie Ellis	NFDA	262-789-1880
Lesson on Embracing Change and ...	10/19/2021-2/28/23	1.00	8401	Jackie Ellis	NFDA	262-789-1880
Mortuary Mission: Dover's Silent History	10/19/2021-2/28/23	1.50	8407	Jackie Ellis	NFDA	262-789-1880
No Time to Cry	10/17/2021-2/28/23	1.00	8382	Jackie Ellis	NFDA	262-789-1880
Practical Ideas to Reach Your Caregiver ...	10/20/2021-2/28/23	1.00	8410	Jackie Ellis	NFDA	262-789-1880
Premier, Practical, Price-Conscious: ...	9/21/2021-2/28/23	1.00	8379	Jackie Ellis	NFDA	262-789-1880
Real Life (and Death) Scenarios Facing ...	10/17/2021-2/28/23	1.00	8386	Jackie Ellis	NFDA	262-789-1880
Reconstructive Techniques for Severe ...	10/19/2021-2/28/23	1.00	8406	Jackie Ellis	NFDA	262-789-1880

Resilience in the Face of Uncertainty	10/20/2021-2/28/23	1.00	8412	Jackie Ellis	NFDA	262-789-1880
Ten Techniques to Mitigate Burnout	10/17/2021-2/28/23	1.00	8383	Jackie Ellis	NFDA	262-789-1880
The Delicate Balance of Your Family, Your ...	10/20/2021-2/28/23	1.00	8408	Jackie Ellis	NFDA	262-789-1880
The Biology of Cosmetics	10/20/2021-2/28/23	1.50	8411	Jackie Ellis	NFDA	262-789-1880
The Centennial of the Funeral of the	10/20/2021-2/28/23	1.00	8415	Jackie Ellis	NFDA	262-789-1880
The Forgotten Mourners	10/17/2021-2/28/23	1.00	8389	Jackie Ellis	NFDA	262-789-1880
The Yearly Show 2021	10/17/2021-2/28/23	1.00	8385	Jackie Ellis	NFDA	262-789-1880
Think Different	10/18/2021-2/28/23	1.00	8400	Jackie Ellis	NFDA	262-789-1880
Top 10 OSHA Violation: How to Solve ...	10/17/2021-2/28/23	1.00	8387	Jackie Ellis	NFDA	262-789-1880
What Now? The Virtual Reality of ...	9/21/2021-2/28/23	1.00	8375	Jackie Ellis	NFDA	262-789-1880
Why Facebook Works for Funeral Homes	10/17/2021-2/28/23	1.00	8381	Jackie Ellis	NFDA	262-789-1880
Aligning Your Firm in the Preneed Marketplace	4/29/2021-2/28/23	1.00	8438	Jeffrey Holcomb	Continuing Vision	917-282-3144
Beyond the NYS Model Sexual Harassment	4/29/2021-2/28/23	1.00	8441	Jeffrey Holcomb	Continuing Vision	917-282-3144
Cybersecurity: Is There Any Such Thing	4/29/2021-2/28/23	1.00	8440	Jeffrey Holcomb	Continuing Vision	917-282-3144
Designation of Marital Status on the Death ...	9/15/2021-2/28/23	1.00	8435	Jeffrey Holcomb	Continuing Vision	917-282-3144
Forensic Toxicology & it's Influence on the	4/29/2021-2/28/23	1.00	8442	Jeffrey Holcomb	Continuing Vision	917-282-3144
Funeral Directors need to K.I.S.S. with Customer	10/08/2021-2/28/23	1.00	8437	Jeffrey Holcomb	Continuing Vision	917-282-3144
Funeral Rites, Rituals & Practices in Ancient Times	4/29/2021-2/28/23	1.00	8443	Jeffrey Holcomb	Continuing Vision	917-282-3144

Keeping Employees Highly Safe	9/15/2021-2/28/23	1.00	8431	Jeffrey Holcomb	Continuing Vision	917-282-3144
Navigating Mental Health at Work	9/15/2021-2/28/23	1.00	8432	Jeffrey Holcomb	Continuing Vision	917-282-3144
The Ethics of Embalming	4/29/2021-2/28/23	1.00	8439	Jeffrey Holcomb	Continuing Vision	917-282-3144
The New York Resident	9/15/2021-2/28/23	1.00	8434	Jeffrey Holcomb	Continuing Vision	917-282-3144
Three Worker Misclassification Nightmares	9/15/2021-2/28/23	1.00	8430	Jeffrey Holcomb	Continuing Vision	917-282-3144
Trade Embalmer's Tool Kit	9/24/2021-2/28/23	2.00	8436	Jeffrey Holcomb	Continuing Vision	917-282-3144
What is at The Heart of Funeral Service	9/15/2021-2/28/23	1.00	8433	Jeffrey Holcomb	Continuing Vision	917-282-3144
Embalming the Jaundice Case	10/20/2021-2/28/23	1.00	8420	Kathleen Berry	Wilbert Funeral Services	216-533-4875
The Three Omega, Interment, Inurnment and ...	10/07/2021-2/28/23	1.00	8421	Kathleen Berry	Wilbert Funeral Services	216-533-4875
Lead from the Future: How to Turn Visionary...	9/15/2021-2/28/23	1.00	8419	Kelly Spahn	ICCFA	703-391-8405
The Right Way of Death	9/16/2021-2/28/23	1.00	8417	Kelly Spahn	ICCFA	703-391-8405
The Right Way of Death Workshop	9/15/2021-2/28/23	1.00	8418	Kelly Spahn	ICCFA	703-391-8405
Undersea Memorial Gardens	3/1/21-2/28/23	1.00	8371	Mark & Mary Bannworth	Memorial Reef Int'l	908-666-5817
American With Disability Act	10/5/21-2/28/23	2.00	8426	Michael Mittenzwei		201-692-0100
Ethics	10/5/21-2/28/23	2.00	8427	Michael Mittenzwei		201-692-0100
PreNeed	10/5/21-2/28/23	2.00	8428	Michael Mittenzwei		201-692-0100
Right of Disposition	10/5/21-2/28/23	2.00	8429	Michael Mittenzwei		201-692-0100
CANA's 103rd Cremation Innovation	8/12-13/2021-2/28/23	2.00	8374	Mimi Korack	Cremation Association Of North America	312-245-1077

CANA's Crematory Operations....	10/5/21-2/28/23	2.00	8373	Mimi Korack	Cremation Association Of North America	312-245-1077
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Embalming Organ and Tissue Donors	9/21,22,23/2021-2/28/23	1.00	8339	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Green Burials: Ritual and Ceremony	8/25/2021-2/28/23	1.00	8351	Jackie Ellis	NFDA	262-789-1880
The Yearly Show 2021	9/8/2021-2/28/23	1.00	8352	Jackie Ellis	NFDA	262-789-1880
Let's Talk about Cremation Liability	9/23/2021-2/28/23	1.00	8354	Kathleen Berry	The Wilbert Group	216-533-4875
Renal Failure	8/12/2021-2/28/23	1.00	8355	Kathleen Berry	The Wilbert Group	216-533-4875
The Answer is in the Numbers	7/15/2021-2/28/23	1.00	8357	Kathleen Berry	The Wilbert Group	216-533-4875
The Devil is in the Details	9/9/2021-2/28/23	1.00	8353	Kathleen Berry	The Wilbert Group	216-533-4875
The Obituary: Your Greatest Marketing Asset	8/26/2021-2/28/23	1.00	8356	Kathleen Berry	The Wilbert Group	216-533-4875
Video and Photo: Tell Your Story The Right Way	7/1/2021-2/28/23	1.00	8358	Kathleen Berry	The Wilbert Group	216-533-4875
When a Child Dies	7/29/2021-2/28/23	1.00	8359	Kathleen Berry	The Wilbert Group	216-533-4875
27 Challenges Managers Face	8/24/2021-2/28/23	2.00	8345	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Care for the Caregiver	8/23/2021-2/28/23	2.00	8343	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Decedent Identification	8/25/2021-2/28/23	1.00	8340	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Digital Marketing for Deathcare Companies	8/23/2021-2/28/23	2.00	8344	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Engaging Your Community	8/23/2021-2/28/23	1.00	8341	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
How to Find, Keep & Grow Great People	8/25/2021-2/28/23	1.00	8349	Kelly Deitz	NYS Funeral Directors Association	518-452-8230

How to Prepare a Decomposing Body	8/24/2021-2/28/23	2.00	8348	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Not Everyone Gets a Trophy	8/24/2021-2/28/23	2.00	8347	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Progressive Desairology for the Modern Funeral Director	8/24/2021-2/28/23	2.00	8346	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
Why Strategy is the Key for Success	8/23/2021-2/28/23	1.00	8342	Kelly Deitz	NYS Funeral Directors Association	518-452-8230
The Ethics of Practicing Ethical Standards	8/2/2021-2/28/23	1.00	8350	Sylvia LeGrand-Saxton		862-368-4706
A Return to Tradition: Face to Face Marketing and Building an Alliance	12/2/2021-2/28/23	1.00	8368	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
At Need Versus Preneed: The Ultimate Showdown	12/1/2021-2/28/23	1.00	8367	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
COVID Cremations: The Secret Data from Over 100,000 Online Arrangements	12/3/2021-2/28/23	1.00	8363	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
Hospice and Funeral Care: The Half Factor	12/3/2021-2/28/23	1.00	8360	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
How to Manage Three Brands in One Market	12/1/2021-2/28/23	1.00	8364	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
Making a Low-Cost Cremation Operation Profitable	12/3/2021-2/28/23	1.00	8361	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
Proven Strategies to Differentiate Your Cremation Business and Lead Your Market	12/3/2021-2/28/23	1.00	8362	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
Stop Losing Customers: A 3-Part Framework to Grow Your Market	12/1/2021-2/28/23	1.00	8366	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
Successful Succession: How High-Performing Firms Navigate the Future	12/2/2021-2/28/23	1.00	8370	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
The Two-Way Street of Professional Staffing	12/1/2021-2/28/23	1.00	8365	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
Upskilling: Training Your Staff to the Next Level of Service	12/2/2021-2/28/23	1.00	8369	Thomas Parmalee	Kates-Boylston Publications	732-746-0201

July 13, 2021

Cremation - The Answer is in the Numbers	7/13/21-2/28/23	1.00	8332	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
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Good People, Unethical Choices	7/13/21-2/28/23	1.00	8336	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Grief in a Digital World	7/13/21-2/28/23	1.00	8337	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Hiring and Retention of Today's Funeral Service Employee	7/13/21-2/28/23	1.00	8335	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
Pandemic-Related Stress Among Funeral Workers	7/13/21-2/28/23	1.00	8334	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
The Essential Work of Funeral Directors During COVID-19	7/13/21-2/28/23	1.00	8338	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
The Relevance of Restorative Art	7/13/21-2/28/23	1.00	8333	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
The Ethical Arrangement Conference	7/1/2021-2/28/23	2.00	8295	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
Annual All-Staff FTC Funeral Rule Review	7/13/21-2/28/23	2.00	8322	Jackie Ellis	NFDA	262-789-1880
Color Theory & the Biology Behind Better Cosmetics	7/13/21-2/28/23	1.50	8331	Jackie Ellis	NFDA	262-789-1880
Embalming Risk Management	7/13/21/2/28/23	1.00	8329	Jackie Ellis	NFDA	262-789-1880
Live Demonstration: Tips/Techniques for Embalming the Donor Case	7/13/21-2/28/23	2.00	8327	Jackie Ellis	NFDA	262-789-1880
Live Demonstration: Understanding Long Bone, Tendon and Skin Donation...	7/13/21-2/28/23	1.50	8328	Jackie Ellis	NFDA	262-789-1880
Live Demonstration: Understanding Ocular, Heart Valve and Tissue Donation...	7/13/21-2/28/23	1.50	8326	Jackie Ellis	NFDA	262-789-1880
Panel Discussion: Ask the Experts	7/13/21-2/28/23	0.75	8330	Jackie Ellis	NFDA	262-789-1880
Techniques for Preparing the Unembalmed Case	7/13/21-2/28/23	1.00	8325	Jackie Ellis	NFDA	262-789-1880
The Future of Work is Now: Are You Ready?	7/13/21-2/28/23	1.50	8323	Jackie Ellis	NFDA	262-789-1880
Values Based Leadership: Better Decisions, Better Motivation, Extraordinary Results	7/13/21-2/28/23	1.00	8324	Jackie Ellis	NFDA	262-789-1880
20/20 Perfect Vision--What Did You See, What Will You See	7/25/2021-2/28/23	1.50	8284	Natalie Deriu	ICCFA	800-645-7700

A Case Study in Leadership	7/24/2021-2/28/23	1.50	8264	Natalie Deriu	ICCFA	800-645-7700
Are Cremation Consumers Adapting or Creating Change?	7/27/2021-2/28/23	1.50	8222	Natalie Deriu	ICCFA	800-645-7700
Arlington National Cemetery: Restoring Honor	7/26/2021-2/28/23	1.50	8256	Natalie Deriu	ICCFA	800-645-7700
Arranging More Than a Cremation	7/26/2021-2/28/23	1.50	8221	Natalie Deriu	ICCFA	800-645-7700
Becoming a Leader Worth Following!	7/24/2021-2/28/23	1.50	8261	Natalie Deriu	ICCFA	800-645-7700
Best Practices with Firms Utilizing Celebrants	7/28/2021-2/28/23	1.00	8213	Natalie Deriu	ICCFA	800-645-7700
Best Practices/ Q&A	7/28/2021-2/28/23	1.00	8277	Natalie Deriu	ICCFA	800-645-7700
Beyond the Service and Where to Begin	7/24/2021-2/28/23	1.50	8244	Natalie Deriu	ICCFA	800-645-7700
Bringing it together: Open forum	7/28/2021-2/28/23	1.00	8226	Natalie Deriu	ICCFA	800-645-7700
Business Law: A Funeral Home & Cemetery Legal Outlook	7/27/2021-2/28/23	1.50	8274	Natalie Deriu	ICCFA	800-645-7700
Celebrant Training	7/13/21-2/28/23	6.00	8206	Natalie Deriu	ICCFA	800-645-7700
Celebrant Training	7/13/21-2/28/23	6.00	8208	Natalie Deriu	ICCFA	800-645-7700
Celebrant Training	7/13/21-2/28/23	6.00	8207	Natalie Deriu	ICCFA	800-645-7700
Cemetery Tour	7/25/2021-2/28/23	0.50	8254	Natalie Deriu	ICCFA	800-645-7700
Coaching & Communication Techniques to Keep Your Team Positive & Productive	7/27/2021-2/28/23	1.00	8293	Natalie Deriu	ICCFA	800-645-7700
Coming Face-to-Face with Cremation	7/27/2021-2/28/23	1.50	8292	Natalie Deriu	ICCFA	800-645-7700
Communication and the Art of Effective Feedback	7/24/2021-2/28/23	1.50	8265	Natalie Deriu	ICCFA	800-645-7700
Community Outreach Programs: Part A	7/27/2021-2/28/23	1.50	8240	Natalie Deriu	ICCFA	800-645-7700

Community Outreach Programs: Part B	7/27/2021-2/28/23	1.00	8241	Natalie Deriu	ICCFA	800-645-7700
Community Outreach: Setting Your Company Apart	7/25/2021-2/28/23	1.50	8268	Natalie Deriu	ICCFA	800-645-7700
Corporate Culture: How Strong is Your Foundation?	7/27/2021-2/28/23	1.00	8276	Natalie Deriu	ICCFA	800-645-7700
Crafting Your Career Purpose Statement	7/26/2021-2/28/23	1.50	8272	Natalie Deriu	ICCFA	800-645-7700
Creating a Committal Service that Everyone Talks About	7/24/2021-2/28/23	1.50	8253	Natalie Deriu	ICCFA	800-645-7700
Cremation & Crematory Risk Management	7/26/2021-2/28/23	1.00	8218	Natalie Deriu	ICCFA	800-645-7700
Cremation: Changing the Face of Traditional Memorialization	7/27/2021-2/28/23	1.50	8258	Natalie Deriu	ICCFA	800-645-7700
Crematory Operator Curriculum	7/24/2021-2/28/23	2.00	8214	Natalie Deriu	ICCFA	800-645-7700
Crematory Tour: A Real-World Look at all aspects of a cremation provider	7/25/2021-2/28/23	1.00	8217	Natalie Deriu	ICCFA	800-645-7700
Customer Experience: Strategies for Success	7/24/2021-2/28/23	1.50	8243	Natalie Deriu	ICCFA	800-645-7700
CX Certification Workshop	7/27/2021-2/28/23	1.00	8251	Natalie Deriu	ICCFA	800-645-7700
CX Vision, Mission and Goals	7/25/2021-2/28/23	1.50	8246	Natalie Deriu	ICCFA	800-645-7700
Discovering your secret number & how to use them daily	7/24/2021-2/28/23	1.50	8279	Natalie Deriu	ICCFA	800-645-7700
Economic Visibility for Your Company: Getting More People Through Your Front Door	7/27/2021-2/28/23	1.50	8238	Natalie Deriu	ICCFA	800-645-7700
Essentials of Public Speaking Basics: Practice makes Permanent	7/13/21-2/28/23	1.00	8212	Natalie Deriu	ICCFA	800-645-7700
Essentials of Public Speaking: Principles of Authenticity	7/13/21-2/28/23	1.50	8210	Natalie Deriu	ICCFA	800-645-7700
Essentials of Public Speaking: Vocal Techniques	7/13/21-2/28/23	1.50	8211	Natalie Deriu	ICCFA	800-645-7700
Essentials of Public Speaking: What is a presentation	7/13/21-2/28/23	1.50	8209	Natalie Deriu	ICCFA	800-645-7700

Establishing Your Philosophy of Management	7/24/2021-2/28/23	1.50	8228	Natalie Deriu	ICCFA	800-645-7700
Exceeding Expectations: A Creative Approach for Serving Families	7/27/2021-2/28/23	1.00	8225	Natalie Deriu	ICCFA	800-645-7700
Exceeding Expectations: The Sky's the limit: Getting Creative with Cremation Families	7/27/2021-2/28/23	1.50	8224	Natalie Deriu	ICCFA	800-645-7700
Final Thoughts	7/28/2021-2/28/23	1.00	8242	Natalie Deriu	ICCFA	800-645-7700
First Let's Kill all the Lawyers	7/25/2021-2/28/23	1.50	8267	Natalie Deriu	ICCFA	800-645-7700
From Scratch-- Building a Successful Funeral Business from the Ground Up	7/28/2021-2/28/23	1.00	8252	Natalie Deriu	ICCFA	800-645-7700
Funeral Home & Cemetery Accounting: Keys to Affecting Your Bottom Line	7/27/2021-2/28/23	1.50	8273	Natalie Deriu	ICCFA	800-645-7700
Group Exercises: Brain Benders	7/26/2021-2/28/23	1.50	8234	Natalie Deriu	ICCFA	800-645-7700
Healing Grief	7/26/2021-2/28/23	1.50	8255	Natalie Deriu	ICCFA	800-645-7700
High performance, what it is, how does it look like and how to get it	7/24/2021-2/28/23	1.50	8281	Natalie Deriu	ICCFA	800-645-7700
Hospitality Isn't Just About Being Nice! The Legal Liabilities...	7/26/2021-2/28/23	1.50	8247	Natalie Deriu	ICCFA	800-645-7700
Identifying Your Dominant Strengths as a Manager: Part A	7/24/2021-2/28/23	1.50	8229	Natalie Deriu	ICCFA	800-645-7700
Identifying Your Dominant Strengths as a Manager: Part B	7/24/2021-2/28/23	1.50	8230	Natalie Deriu	ICCFA	800-645-7700
Innovative Approaches to Cremation Consumers	7/26/2021-2/28/23	1.50	8219	Natalie Deriu	ICCFA	800-645-7700
Internal Relationships	7/27/2021-2/28/23	1.00	8259	Natalie Deriu	ICCFA	800-645-7700
Is It Worth It?	7/27/2021-2/28/23	1.50	8250	Natalie Deriu	ICCFA	800-645-7700
Keeping it Personal When You're Not In-Person	7/27/2021-2/28/23	1.50	8290	Natalie Deriu	ICCFA	800-645-7700
Know Your Cremation Consumer	7/27/2021-2/28/23	1.50	8223	Natalie Deriu	ICCFA	800-645-7700

Learn the Six Most Powerful ways to Influence Your Prospects to Buy	7/26/2021-2/28/23	1.50	8289	Natalie Deriu	ICCFA	800-645-7701
Navigating Difficult Conversations	7/26/2021-2/28/23	1.50	8270	Natalie Deriu	ICCFA	800-645-7700
Our Greatest Assets	7/24/2021-2/28/23	1.50	8263	Natalie Deriu	ICCFA	800-645-7700
People: The Double-Edge Sword	7/26/2021-2/28/23	1.50	8235	Natalie Deriu	ICCFA	800-645-7700
Prospecting Made Easy & Effective: The Key to Your Sales Success	7/25/2021-2/28/23	1.50	8283	Natalie Deriu	ICCFA	800-645-7700
Raising the bar: Applying Technology to Family Engagement	7/25/2021-2/28/23	1.50	8282	Natalie Deriu	ICCFA	800-645-7700
Reducing Your Liability to Add to Your Bottom Line	7/26/2021-2/28/23	1.50	8220	Natalie Deriu	ICCFA	800-645-7700
Sales recruiting: How to bring the best new sales talent to your team & bring...	7/26/2021-2/28/23	1.50	8287	Natalie Deriu	ICCFA	800-645-7700
Six Pillars of CX and Hospitality	7/27/2021-2/28/23	1.50	8249	Natalie Deriu	ICCFA	800-645-7700
Strategic Planning for IT Resources	7/24/2021-2/28/23	1.50	8262	Natalie Deriu	ICCFA	800-645-7700
The 4 Pillars of Success-- What Every Leader Needs to Do to Maintain...	7/25/2021-2/28/23	1.50	8216	Natalie Deriu	ICCFA	800-645-7700
The Deming Management System: Part A	7/25/2021-2/28/23	3.00	8232	Natalie Deriu	ICCFA	800-645-7700
The Deming Management System: Part B	7/25/2021-2/28/23	1.50	8233	Natalie Deriu	ICCFA	800-645-7700
The Essential Navigation Plan	7/27/2021-2/28/23	1.50	8239	Natalie Deriu	ICCFA	800-645-7700
The facebook formula: secrets for taking your business viral on facebook	7/24/2021-2/28/23	1.50	8280	Natalie Deriu	ICCFA	800-645-7700
The Facebook Formula: Secrets for Taking Your Business Viral on Facebook	7/25/2021-2/28/23	1.50	8266	Natalie Deriu	ICCFA	800-645-7700
The Famous ICCFA University "How to" System	7/26/2021-2/28/23	1.50	8237	Natalie Deriu	ICCFA	800-645-7700
The Legal Aspects of Funeral & Cemetery Service	7/24/2021-2/28/23	1.50	8227	Natalie Deriu	ICCFA	800-645-7700

The Making of a Merrcle!	7/28/2021-2/28/23	1.00	8294	Natalie Deriu	ICCFA	800-645-7700
The Process of Service & Opportunities Through an Effective Aftercare Program	7/27/2021-2/28/23	1.50	8291	Natalie Deriu	ICCFA	800-645-7700
There is More to Management than Just Having the Title	7/25/2021-2/28/23	1.50	8231	Natalie Deriu	ICCFA	800-645-7700
This & That	7/25/2021-2/28/23	1.00	8215	Natalie Deriu	ICCFA	800-645-7700
Train the Trainer: A Program for Managers	7/26/2021-2/28/23	1.50	8236	Natalie Deriu	ICCFA	800-645-7700
Transforming Death Care Education	7/26/2021-2/28/23	1.50	8257	Natalie Deriu	ICCFA	800-645-7700
Trust as a Manager	7/26/2021-2/28/23	1.50	8269	Natalie Deriu	ICCFA	800-645-7700
Using Your Strengths to Prevent Burnout	7/26/2021-2/28/23	1.50	8271	Natalie Deriu	ICCFA	800-645-7700
What a Lawyer Can Teach You About Sales	7/25/2021-2/28/23	1.50	8285	Natalie Deriu	ICCFA	800-645-7700
What About the Church Ladies?	7/26/2021-2/28/23	1.50	8248	Natalie Deriu	ICCFA	800-645-7700
Who Are We Serving? Your Customers, Their Journey	7/25/2021-2/28/23	1.50	8245	Natalie Deriu	ICCFA	800-645-7700
Why making a systematic & compelling pre-need presentation is critical to...	7/26/2021-2/28/23	1.50	8288	Natalie Deriu	ICCFA	800-645-7700
Wrap-up	7/28/2021-2/28/23	1.00	8260	Natalie Deriu	ICCFA	800-645-7700
You Have the Social Media Lead, Now What?	7/26/2021-2/28/23	1.50	8286	Natalie Deriu	ICCFA	800-645-7700
Your don't need to be a superstar for success-you simply need an effective selling system	7/24/2021-2/28/23	1.50	8278	Natalie Deriu	ICCFA	800-645-7700
Your Marketing & Branding Mantra: Building Customer Loyalty	7/27/2021-2/28/23	1.50	8275	Natalie Deriu	ICCFA	800-645-7700
A token of my affection	7/1/2021-2/28/23	1.00	8312	Ruthann Brown Disotell	Oaktags LLC	908-475-1711
Clergy Climate Change	7/1/2021-2/28/23	1.00	8310	Ruthann Brown Disotell	Oaktags LLC	908-475-1711

No time to Cry - Tales of the Grieving Mortician	7/1/2021-2/28/23	1.00	8311	Ruthann Brown Disotell	Oaktags LLC	908-475-1711
Embalming Infants & Children	11/11/2021-2/28/23	1.00	8313	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
Feature Building and Cosmetics: What to Look For	7/13/21-2/28/23	1.00	8318	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
Know Your Bugs: A Closer Look at Bacteria and Viruses	11/11/2021-2/28/23	1.00	8314	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
Long Term Refrigeration & Dehydration	11/11/2021-2/28/23	1.00	8316	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
My Most Challenging Restoration Cases	11/11/2021-2/28/23	1.00	8315	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
Overcoming Difficulties: Delayed Embalming and Emaciated Cases	7/13/21-2/28/23	1.00	8321	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
Pandemic: The Reality and History of the Last 100 Years and Its Impact	7/13/21-2/28/23	1.00	8319	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
Preserving and Restoring Tissue Donors	7/13/21-2/28/23	1.00	8317	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
The Resurgence of Preventable Diseases	7/13/21-2/28/23	1.00	8320	Sally Belanger	The Dodge Institute for Advance Mortuary Studies	207-841-6330
“Funeral Home: Covid-19 Prevention Program and top 10 OSHA Violations”	8/4/2021-2/28/23	1.00	8309	Sanchez Burns	National Funeral Directors and Morticians Association, Inc	770-969-0064
“Good Grief” Managing Service and Stress in the Funeral Industry	8/2/2021-2/28/23	1.00	8303	Sanchez Burns	National Funeral Directors and Morticians Association, Inc	770-969-0064
“Lessons Learned from the Pandemic”	8/2/2021-2/28/23	2.00	8305	Sanchez Burns	National Funeral Directors and Morticians Association, Inc	770-969-0064
“The Secrets of Success”	8/3/2021-2/28/23	1.00	8306	Sanchez Burns	National Funeral Directors and Morticians Association, Inc	770-969-0064
“Workplace Violence and Sexual Harassment”	8/4/2021-2/28/23	2.00	8308	Sanchez Burns	National Funeral Directors and Morticians Association, Inc	770-969-0064
Ethical Concepts	8/2/2021-2/28/23	1.00	8304	Sanchez Burns	National Funeral Directors and Morticians Association, Inc	770-969-0064
What Happened to the Employee We Hired?	8/4/2021-2/28/23	2.00	8307	Sanchez Burns	National Funeral Directors and Morticians Association, Inc	770-969-0064
Concurrent AM: Ensuring the Future of your Firm with the right succession plan	9/24/2021-2/28/23	1.50	8298	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401

Concurrent AM: Pandemic Perspectives	9/24/2021-2/28/23	1.50	8299	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
Concurrent PM: Adopting your business: A Reimagined Funeral and Cemetery...	9/24/2021-2/28/23	1.50	8301	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
Concurrent PM: Tracking your top Legal and Human Resources topic	9/24/2021-2/28/23	1.50	8300	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
Opening Session & Keynote Address – Work, Laugh, Repeat	9/23/2021-2/28/23	2.00	8296	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
Righting Death: The Future of Funeral Service	9/25/2021-2/28/23	2.00	8302	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
The Connected Leader	9/23/2021-2/28/23	2.00	8297	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401

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The Right Way of Death	6/1/21-2/28/23	1.00	8171	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
NJ Medicaid Funeral Best Practices	6/1/21-2/28/23	2.00	8170	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
Funeral Operations During a Pandemic	6/1/2021-2/28/23	3.00	8191	Jayci Genson	WebCE	877-488-9308
9/11 and Covid-19: Similarities ...	6/1/2021-2/28/23	1.00	8192	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
NJ Law 1 Arrangements	6/1/2021-2/28/23	2.00	8194	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
NJ Law 2	6/1/2021-2/28/23	2.00	8195	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
OSHA Training	6/1/2021-2/28/23	2.00	8196	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
Understanding your Funeral Home ...	6/1/2021-2/28/23	1.00	8193	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
2020 Changes the “World of Work” Forever...	6/1/21-2/28/23	1.00	8181	Natalie Deriu	ICCFA	800-645-7700
Adapting Your Business Model As a Result...	6/1/21-2/28/23	1.00	8175	Natalie Deriu	ICCFA	800-645-7700
Be a Go-To Person: Be Indispensable...	6/1/21-2/28/23	1.00	8173	Natalie Deriu	ICCFA	800-645-7700

Begin with the End in Mind	6/1/21-2/28/23	1.00	8186	Natalie Deriu	ICCFA	800-645-7700
Creating Meaning with Small Moments.....	6/1/21-2/28/23	1.50	8177	Natalie Deriu	ICCFA	800-645-7700
Digit Trends and the Future of Funerals	6/1/21-2/28/23	1.00	8180	Natalie Deriu	ICCFA	800-645-7700
Eco-Thanatology in the Funeral Home	6/1/21-2/28/23	1.00	8179	Natalie Deriu	ICCFA	800-645-7700
How to Be Part of Online Death Discussions	6/1/21-2/28/23	1.00	8188	Natalie Deriu	ICCFA	800-645-7700
How to talk to families who've suffered a loss by suicide	6/1/21-2/28/23	1.00	8190	Natalie Deriu	ICCFA	800-645-7700
In Plain Sight	6/1/21-2/28/23	1.00	8185	Natalie Deriu	ICCFA	800-645-7700
Legal & Legislative Session: A	6/1/21-2/28/23	1.00	8176	Natalie Deriu	ICCFA	800-645-7700
Live Streaming 2.0: Building Your	6/1/21-2/28/23	1.00	8178	Natalie Deriu	ICCFA	800-645-7700
Open Conversation Café to discuss Today	6/1/21-2/28/23	1.00	8187	Natalie Deriu	ICCFA	800-645-7700
Open Conversation Café to discuss today's....	6/1/21-2/28/23	1.00	8182	Natalie Deriu	ICCFA	800-645-7700
Planning a Precious Goodbye after Miscarriage	6/1/21-2/28/23	1.00	8184	Natalie Deriu	ICCFA	800-645-7700
Ten Ways to Have Better.....	6/1/21-2/28/23	1.00	8172	Natalie Deriu	ICCFA	800-645-7700
Tissue Donation: What Takes so Long	6/1/21-2/28/23	1.00	8183	Natalie Deriu	ICCFA	800-645-7700
Well... To Tell You the Truth	6/1/21-2/28/23	1.00	8174	Natalie Deriu	ICCFA	800-645-7700
Why Your Exit Plan Needs A Post Covid- ...	6/1/21-2/28/23	1.00	8189	Natalie Deriu	ICCFA	800-645-7700
Celebrants and Cremation: Perfect Together	6/1/21-2/28/23	1.00	8203	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
Debunking the Myths of Alkaline ...	6/1/21-2/28/23	1.00	8205	Thomas Parmalee	Kates-Boylston Publications	732-746-0201

Fanning the Flames of Success	6/1/21-2/28/23	1.00	8201	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
Lifting the Veil: The Inner Working of a ...	6/1/21-2/28/23	1.00	8202	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
Success Spelled with 7 C's	6/1/21-2/28/23	1.00	8204	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
The Digital Customer Journey	6/1/21-2/28/23	1.00	8200	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
The Power of Yelp, Google and ...	6/1/21-2/28/23	1.00	8197	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
Video: The Easy Way to Tell Your Story	6/1/21-2/28/23	1.00	8199	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
Why Facebook Works for Funeral Homes	6/1/21-2/28/23	1.00	8198	Thomas Parmalee	Kates-Boylston Publications	732-746-0201

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Aligning your Firm in the Preneed Marketplace	5/4/21-2/28/23	1.00	8079	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
Designation of Marital Status on New Jersey Death Certificate	5/4/21-2/28/23	1.00	8081	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
Funeral Home Rentals	5/4/21-2/28/23	1.00	8076	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
Preneed Case Studies	5/4/21-2/28/23	1.00	8080	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
The Ethics of Cremation	5/4/21-2/28/23	1.00	8077	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
The Ethics of Embalming	5/4/21-2/28/23	1.00	8078	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
The Funeral Agent	5/4/21-2/28/23	1.00	8075	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
The New Jersey Apprentice	5/4/21-2/28/23	1.00	8074	Edith Churchman	J.E. Churchman Jr. Funeral Home	973-242-8454
The Value of My Funeral Directors License	5/4/21-2/28/23	1.00	8082	Jeffery Holcomb	Continuing Vision	718-619-1700
The Fundamentals of Preneed	5/4/21-2/28/23	1.00	8072	Ronald Mowad Sr.	Planning Solutions	908-868-4591

The Practical Application of Preneed	5/4/21-2/28/23	1.00	8073	Ronald Mowad Sr.	Planning Solutions	908-868-4591
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April 6, 2021

Covid-19 Prevention Programs and the top 10 OSHA Violations	5/13/21-2/28/23	1.00	8029	Jackie Ellis	National Funeral Directors Association	262-789-1880
The Future of Funeral Service is Emotinal	4/7/21-2/28/23	1.00	8028	Jackie Ellis	National Funeral Directors Association	262-789-1880
Death Care Trends that are Changing Tradition	4/6/21-2/28/23	2.00	8067	Jayci Genson	WebCE	877-488-9308
Avoiding Covid-19 Missteps	3/12/21-2/28/23	1.00	8036	Jeffery Holcomb	Continuing Vision	718-619-1700
Occupational Stress Management	3/19/21-2/28/23	1.00	8035	Jeffery Holcomb	Continuing Vision	718-619-1700
Respiratory Protocols	3/26/21-2/28/23	1.00	8034	Jeffery Holcomb	Continuing Vision	718-619-1700
Advertising for NJ Funeral Directors	4/6/21-2/28/23	1.00	8064	Joseph Wood		973-239-1489
Ethical Responsibilities	4/6/21-2/28/23	1.00	8066	Joseph Wood		973-239-1489
Recordkeeping for NJ Funeral Directors	4/6/21-2/28/23	1.00	8065	Joseph Wood		973-239-1489
Beilen Communication with Families	4/22/21-2/28/23	1.00	8049	Kathleen Berry	The Wilbert Group	216-533-4875
Connecting the Dots	3/18/21-2/28/23	1.00	8047	Kathleen Berry	The Wilbert Group	216-533-4875
Death by Suicide	4/8/21-2/28/23	1.00	8048	Kathleen Berry	The Wilbert Group	216-533-4875
Monument Merchandising	4/6/21-2/28/23	2.00	8030	Kathleen Pope	Funeral Home Memorial Supply	908-788-3311
Plant Tour	4/6/21-2/28/23	1.00	8031	Kathleen Pope	Funeral Home Memorial Supply	908-788-3311
Ethics in the Arrangement Conference	4/6/21-2/28/23	1.00	8042	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
NJ Law 2	4/6/21-2/28/23	2.00	8045	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749

NJ Law-Arrangements	4/6/21-2/28/23	2.00	8044	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
OSHA Staff Training	4/6/21-2/28/23	1.00	8043	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
OSHA Training	4/6/21-2/28/23	2.00	8046	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
Pre Need 1	4/6/21-2/28/23	2.00	8041	Lester Venella	Funeral Service Consultant, LLC.	609-575-9749
A Brief History of Burial & Preservation Practices	4/6/21-2/28/23	1.00	8059	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
After Suicide: How to Support Survivors of the Loss	4/6/21-2/28/23	2.00	8050	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
Are you stressed? Signs & Solutions	4/6/21-2/28/23	4.00	8051	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
Creative Marketing Ideas for Funeral Homes	4/6/21-2/28/23	1.00	8052	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
Funeral Rituals & Mental Health	4/6/21-2/28/23	4.00	8053	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
Green Burial 101	4/6/21-2/28/23	2.00	8060	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
Infant Embalming Techniques	4/6/21-2/28/23	3.00	8061	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
OSHA Essentials	4/6/21-2/28/23	3.00	8057	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
Restoration of a Tissue Donor	4/6/21-2/28/23	3.00	8062	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
Telephone Inquiry Manual for Funeral Homes	4/6/21-2/28/23	1.00	8063	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
The FTC Funeral Rule	4/6/21-2/28/23	3.00	8055	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
The Funeral Director and Organ & Tissue Donation	4/6/21-2/28/23	2.00	8056	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
Understanding Grief	4/6/21-2/28/23	3.00	8058	Remo Portelli	APEX Continuing Education Solutions	800-769-8996
Working with Difficult People in Conflict	4/6/21-2/28/23	2.00	8054	Remo Portelli	APEX Continuing Education Solutions	800-769-8996

Ask the Experts	4/29/21-2/28/23	1.50	8038	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
Families Gone Wild	4/29/21-2/28/23	2.50	8039	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
Knowing the Numbers that Matter	4/30/21-2/28/23	2.00	8040	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
The Challenge of Caring	4/29/21-2/28/23	1.50	8037	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
Enhancing the Death-Care Experience through Technology	4/6/21-2/28/23	1.00	8068	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
How to Leverage Your Digital Brand to Get Leads	4/6/21-2/28/23	1.00	8069	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
Leveraging the Power of Surveys: A Clear ROI	4/6/21-2/28/23	1.00	8070	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
The Most Critical Online Tool is the Obituary?	4/6/21-2/28/23	1.00	8071	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
The Power of Yelp, Google and Facebook	6/9/21-2/28/23	1.00	8083	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
Burial Vaults 101: A Guide to Selling outer burial Containers	4/6/21-2/28/23	1.00	8033	William Robertson	Creter Vault Corporation	908-782-7771
Vault and Concrete Plants Tour	4/6/21-2/28/23	2.00	8032	William Robertson	Creter Vault Corporation	908-782-7771

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BOARD COMPLAINT:SOUP TO NUTS	3/2/21-2/28/23	1.00	7068	Allie Sparkman	ICFSEB-The Conference	479-442-7076
BOARD MEETING TRAINING 101	3/2/21-2/28/23	1.00	7071	Allie Sparkman	ICFSEB-The Conference	479-442-707
DISTRICT MEETING DEBRIEF	3/2/21-2/28/23	1.00	7073	Allie Sparkman	ICFSEB-The Conference	479-442-707
DISTRICT MEETINGS	3/2/21-2/28/23	2.00	7069	Allie Sparkman	ICFSEB-The Conference	479-442-7076
FUNERAL SERVICE ADMINSTRATORS FORUM	3/2/21-2/28/23	2.00	7070	Allie Sparkman	ICFSEB-The Conference	479-442-7076
LEGAL 2021	3/2/21-2/28/23	1.00	7067	Allie Sparkman	ICFSEB-The Conference	479-442-7076

LEGISLATIVE OUTLOOK	3/2/21-2/28/23	1.00	7075	Allie Sparkman	ICFSEB-The Conference	479-442-707
LICENSING EXAMS DEMYSTIFIED	3/2/21-2/28/23	1.00	7072	Allie Sparkman	ICFSEB-The Conference	479-442-707
PANDEMIC-LESSONS LEARNED & THE	3/2/21-2/28/23	1.00	7074	Allie Sparkman	ICFSEB-The Conference	479-442-707
BURIAL WITH MILITARY HONORS	3/2/21-2/28/23	3.00	8001	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
COMPLYING WITH THE FTC FUNERAL RULE	3/2/21-2/28/23	2.00	8000	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
ETHICS, ATTITUDE AND CUSTOMER SERVICE	3/2/21-2/28/23	3.00	7099	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
FUNERAL HOME AND HEROIN OVERDOSE TRAINING	3/2/21-2/28/23	2.00	7084	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
FUNERAL PRODUCTS AND THE ENVIRONMENT	3/2/21-2/28/23	2.00	7096	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
FUNERARY ETHICS AND BEST PRACTICES	3/2/21-2/28/23	3.00	7097	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
HELPING PARENTS COPE WITH UNEXPECTED DEATH	3/2/21-2/28/23	1.00	7098	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
HELPING PARENTS HELP CHILDREN COPE WITH DEATH	3/2/21-2/28/23	1.00	7095	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
LIMITING EXPOSURE TO HIV/AIDS	3/2/21-2/28/23	2.00	7094	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
MODERN FUNERAL CUSTOMS	3/2/21-2/28/23	1.00	7092	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
OSHA COMPLIANCE FOR FUNERAL HOMES	3/2/21-2/28/23	2.00	7091	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
PERINATAL BEREAVEMENT AND MEMORIALIZATION	3/2/21-2/28/23	2.00	7086	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
Restorative Art and Modern Techniques	3/2/21-2/28/23	3.00	7088	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
Sociology of Death	3/2/21-2/28/23	2.00	7087	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
UNDERSTANDING HOSPICE AND PALLIATIVE CARE	3/2/21-2/28/23	1.00	7093	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975

UPSELLING WITHOUT UPSETTING THE CLIENT	3/2/21-2/28/23	1.00	7089	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
WHEN CHILDREN DIE: GUIDANCE FOR THE FINAL ARRANGEMENTS	3/2/21-2/28/23	1.00	7090	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
WORKING WITH THE CEMETERY	3/2/21-2/28/23	2.00	7085	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	917-791-8975
OSHA SAFETY AND GUIDELINES IN THE FUNERAL HOME SETTING	3/2/21-2/28/23	2.00	7060	Christine Folsey	Compliance Solution Inc	781-237-9700
PARTNERING WITH PROCUREMENT AGENICIES	3/2/21-2/28/23	1.00	7083	Jackie Ellis	NFDA	262-789-1880
WHAT HOLDS US BACK AT WORK:HOW TO COMMUNICATE WITH COLLEAGUES,	3/2/21-2/28/23	1.00	7064	Jackie Ellis	NFDA	262-789-1880
WHAT WILL AND NOT WORK IN 2021 FOR GETTING MORE CASES	3/2/21-2/28/23	1.50	7077	Jackie Ellis	NFDA	262-789-1880
CREATING SMALL MOMENTS OF CEREMONY	3/2/21-2/28/23	1.00	7082	Jackie Ellis	NFDA	262-789-1880
DEFUSING CONFLICT IN THE ARRANGEMENT	3/2/21-2/28/23	1.00	7081	Jackie Ellis	NFDA	262-789-1880
HELPFUL EMBALMING TIPS	3/2/21-2/28/23	1.00	7065	Jackie Ellis	NFDA	262-789-1880
INSIDE THE COURTHOUSE	3/2/21-2/28/23	1.00	7080	Jackie Ellis	NFDA	262-789-1880
PROSPECTING TO WOMEN INFLUENCERS	3/2/21-2/28/23	1.00	7078	Jackie Ellis	NFDA	262-789-1880
THE MILLENNIAL FUNERAL DIRECTOR	3/2/21-2/28/23	1.00	7079	Jackie Ellis	NFDA	262-789-1880
TRAFFIC IS POINTLESS IF YOUR WEBSITE DOESN'T CONVERT	3/2/21-2/28/23	1.50	7066	Jackie Ellis	NFDA	262-789-1880
BLOODBORNE PATHOGENS TRAINING OSHA	3/2/21-2/28/23	1.00	7076	Jeffery Holcomb	Continuing Vision	718-619-1700
CASKET SELECTION:HELPING FAMILIES SEE VALUE	3/2/21-2/28/23	1.00	7061	Mary Russell	Matthews International	812-577-7800
PLANT TOUR/UNDERSTANDING THE CASKET CONSTRUCTION PROCESS A-Z	3/2/21-2/28/23	2.00	7063	Mary Russell	Matthews International	812-577-7800
THE BEAUTY, CHARACTERISTICS AND VALUE OF WOOD AND METAL CASKETS	3/2/21-2/28/23	1.00	7062	Mary Russell	Matthews International	812-577-7800

A REVIEW OF BASIC EMBALMING PROCEDURES	3/2/21-2/28/23	4.00	8012	Susan Peterson	Practicum Strategies	800-731-4714
COMPLYING WITH THE FUNERAL RULE	3/2/21-2/28/23	5.00	8005	Susan Peterson	Practicum Strategies	800-731-4714
COPING WITH STRESS AS A FUNERAL DIRECTOR	3/2/21-2/28/23	4.00	8009	Susan Peterson	Practicum Strategies	800-731-4714
CREMATION THE CLIENT THE CARING	3/2/21-2/28/23	3.00	8018	Susan Peterson	Practicum Strategies	800-731-4714
CREMATION: THE PROCESS	3/2/21-2/28/23	2.00	8019	Susan Peterson	Practicum Strategies	800-731-4714
CREMATION: YESTERDAY TODAY AND	3/2/21-2/28/23	2.00	8027	Susan Peterson	Practicum Strategies	800-731-4714
DEALING WITH COMMUNICABLE DISEASES/AIDS	3/2/21-2/28/23	3.00	8013	Susan Peterson	Practicum Strategies	800-731-4714
EMBALMING CHEMISTRY	3/2/21-2/28/23	3.00	8026	Susan Peterson	Practicum Strategies	800-731-4714
FUNERAL PROFESSION AND CONSUMER BEHAVIOR	3/2/21-2/28/23	3.00	8008	Susan Peterson	Practicum Strategies	800-731-4714
FUNERAL VALUES	3/2/21-2/28/23	3.00	8011	Susan Peterson	Practicum Strategies	800-731-4714
GRIEF 101 FOR FUNERAL DIRECTORS	3/2/21-2/28/23	2.00	8007	Susan Peterson	Practicum Strategies	800-731-4714
HAZARDOUS CHEMICALS/TOXIC SUBSTANCES	3/2/21-2/28/23	3.00	8004	Susan Peterson	Practicum Strategies	800-731-4714
HOW TO TELL THE CHILDREN	3/2/21-2/28/23	3.00	8017	Susan Peterson	Practicum Strategies	800-731-4714
INTERMEDIATE MARKETING FOR FUNERAL DIRECTORS	3/2/21-2/28/23	3.00	8023	Susan Peterson	Practicum Strategies	800-731-4714
JOB BURNOUT IN FUNERAL SERVICE	3/2/21-2/28/23	2.00	8015	Susan Peterson	Practicum Strategies	800-731-4714
LIVING WITH THE FTC'S FUNERAL RULE	3/2/21-2/28/23	3.00	8024	Susan Peterson	Practicum Strategies	800-731-4714
MANAGING STRESS FOR FUNERAL PROFESSIONAL	3/2/21-2/28/23	4.00	8002	Susan Peterson	Practicum Strategies	800-731-4714
MARKETING 101 FOR FUNERAL DIRECTORS	3/2/21-2/28/23	3.00	8022	Susan Peterson	Practicum Strategies	800-731-4714

OSHA FOR SMALL BUSINESS	3/2/21-2/28/23	3.00	8025	Susan Peterson	Practicum Strategies	800-731-4714
OSHA-A PRACTICAL GUIDE FOR FUNERAL SERVICE	3/2/21-2/28/23	3.00	8016	Susan Peterson	Practicum Strategies	800-731-4714
POWER COMMUNICATIONS	3/2/21-2/28/23	4.00	8021	Susan Peterson	Practicum Strategies	800-731-4714
PRE-PLANNING FOR BUSINESS INTERRUPTION	3/2/21-2/28/23	5.00	8006	Susan Peterson	Practicum Strategies	800-731-4714
SACRED SENSITIVE AND SANE	3/2/21-2/28/23	4.00	8010	Susan Peterson	Practicum Strategies	800-731-4714
THE VANGUARD OF COMPETITION	3/2/21-2/28/23	3.00	8003	Susan Peterson	Practicum Strategies	800-731-4714
UNDERSTANDING AND COMPLETING THE CERTIFICATE OF DEATH	3/2/21-2/28/23	1.00	8020	Susan Peterson	Practicum Strategies	800-731-4714
UNIVERSAL PRECAUTIONS/HIV AND AIDS BLOODBORNE PATHOGENS	3/2/21-2/28/23	4.00	8014	Susan Peterson	Practicum Strategies	800-731-4714

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ETHICS AND PRENEED	2/21/21-2/28/23	1.00	7039	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
ETHICS AND THE RESIDENT TRAINEE	2/21/21-2/28/23	1.00	7038	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
FUNERAL HOME WEBSITE AND APPLICATION DEVELOPMENT	2/21/21-2/28/23	2.00	7037	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
OSHA ANNUAL COMPLIANCE GUIDANCE FOR FUNERAL HOMES	2/21/21-2/28/23	2.00	7041	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
TRAUMA-INFORMED SUPPORT OF FAMILIES OF CRIME VICTIMS	2/21/21-2/28/23	2.00	7040	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc	212-757-1190
PRENEED IN FUNERAL SERVICE	2/2/21-2/28/23	2.00	7009	Brian Stefanelli	Education Workers Group /FuneralContinuingEducation.com	718-608-6000
2020 Annual All-Staff FTC Training	2/1/21-2/28/23	3.00	8153	Jackie Ellis	NFDA	262-789-1880
ADVANCED EMBALMING TECHNIQUES FOR INFANTS,STILLBIRTHS AND THE	2/21/21-2/28/23	1.00	7031	Jackie Ellis	NFDA	262-789-1880
Aftercare: Strengthen Your Families...	2/1/21-2/28/23	2.00	8154	Jackie Ellis	NFDA	262-789-1880

Approaching Trauma Cases...	2/1/21-2/28/23	3.00	8103	Jackie Ellis	NFDA	262-789-1880
AVOIDING CREMATION LITIGATION:DON'T LET YOUR PROFITS	2/21/21-2/28/23	1.00	7032	Jackie Ellis	NFDA	262-789-1880
Bereavement Groups and the...	2/1/21-2/28/23	8.00	8148	Jackie Ellis	NFDA	262-789-1880
Bringing Ritual to Cremation	2/1/21-2/28/23	2.00	8155	Jackie Ellis	NFDA	262-789-1880
Conflict Management for Funeral...	2/1/21-2/28/23	4.00	8104	Jackie Ellis	NFDA	262-789-1880
Connecting with the LGBTQ	2/1/21-2/28/23	2.00	8156	Jackie Ellis	NFDA	262-789-1880
Control the Conversation: How to...	2/1/21-2/28/23	4.00	8149	Jackie Ellis	NFDA	262-789-1880
Cremation Litigation: How to...	2/1/21-2/28/23	2.00	8157	Jackie Ellis	NFDA	262-789-1880
Deathcare Marketing: 25 FAQ's	2/1/21-2/28/23	6.00	8105	Jackie Ellis	NFDA	262-789-1880
Defusing Conflict in the...	2/1/21-2/28/23	2.00	8158	Jackie Ellis	NFDA	262-789-1880
Demonstration of Soft Tissue Repair	2/1/21-2/28/23	4.00	8106	Jackie Ellis	NFDA	262-789-1880
Do-It-Yourself Memorials...	2/1/21-2/28/23	2.00	8107	Jackie Ellis	NFDA	262-789-1880
Embalming and Renal Failure: A...	2/1/21-2/28/23	4.00	8150	Jackie Ellis	NFDA	262-789-1880
Embalming Perspectives and Paradigms...	2/1/21-2/28/23	6.00	8108	Jackie Ellis	NFDA	262-789-1880
Embalming Risk Managements 4.0	2/1/21-2/28/23	3.00	8109	Jackie Ellis	NFDA	262-789-1880
Embalming Standards of Care	2/1/21-2/28/23	6.00	8151	Jackie Ellis	NFDA	262-789-1880
Embalming the Obese Case	2/1/21-2/28/23	3.00	8110	Jackie Ellis	NFDA	262-789-1880
Five Keys to Cremation Success	2/1/21-2/28/23	2.00	8159	Jackie Ellis	NFDA	262-789-1880

Funeral Rule Update	2/1/21-2/28/23	2.00	8160	Jackie Ellis	NFDA	262-789-1880
Funeral Service Ethics	2/1/21-2/28/23	2.00	8111	Jackie Ellis	NFDA	262-789-1880
Is It Sexual Harassment	2/1/21-2/28/23	3.00	8161	Jackie Ellis	NFDA	262-789-1880
It's Not Just a Cremation	2/1/21-2/28/23	2.00	8162	Jackie Ellis	NFDA	262-789-1880
Lessons Learned from Mystery Shoppers	2/1/21-2/28/23	2.00	8163	Jackie Ellis	NFDA	262-789-1880
Marketing a Funeral Home for Long...	2/1/21-2/28/23	3.00	8112	Jackie Ellis	NFDA	262-789-1880
Mastering the Art of the Funeral...	2/1/21-2/28/23	1.00	8113	Jackie Ellis	NFDA	262-789-1880
NFDA ARRANGER TRAINING PROGRAM	2/21/21-2/28/23	8.00	7036	Jackie Ellis	NFDA	262-789-1880
NFDA CERTIFIED PREPLANNING CONSULTANT (CPC) PROGRAM	2/21/21-2/28/23	8.00	7034	Jackie Ellis	NFDA	262-789-1880
NFDA CREMATION CERTIFICATION PROGRAM	2/21/21-2/28/23	7.00	7033	Jackie Ellis	NFDA	262-789-1880
Offering Funeral Packages in Compliance...	2/1/21-2/28/23	2.00	8114	Jackie Ellis	NFDA	262-789-1880
ONLINE CREMATION CERTIFICATION PROGRAM	2/21/21-2/28/23	6.00	7035	Jackie Ellis	NFDA	262-789-1880
Professional Ethics in Funeral Service...	2/1/21-2/28/23	1.00	8115	Jackie Ellis	NFDA	262-789-1880
Relevance of Restorative Art	2/1/21-2/28/23	3.00	8116	Jackie Ellis	NFDA	262-789-1880
RSVP: I'll See You at My Living Funeral	2/1/21-2/28/23	2.00	8117	Jackie Ellis	NFDA	262-789-1880
Supporting Pregnancy Loss Families	2/1/21-2/28/23	3.00	8118	Jackie Ellis	NFDA	262-789-1880
Ten Tools for Stress Relief	2/1/21-2/28/23	3.00	8119	Jackie Ellis	NFDA	262-789-1880
The Essential HR Handbook...	2/1/21-2/28/23	6.00	8152	Jackie Ellis	NFDA	262-789-1880

The Funeral: A Chance to Touch...	2/1/21-2/28/23	4.00	8120	Jackie Ellis	NFDA	262-789-1880
Therapy Dogs: Man's Best Friend	2/1/21-2/28/23	2.00	8164	Jackie Ellis	NFDA	262-789-1880
Understanding a Child's Grief: Insights...	2/1/21-2/28/23	3.00	8121	Jackie Ellis	NFDA	262-789-1880
Understanding and Managing Grief	2/1/21-2/28/23	6.00	8122	Jackie Ellis	NFDA	262-789-1880
Understanding Legal Issues in the...	2/1/21-2/28/23	2.00	8165	Jackie Ellis	NFDA	262-789-1880
Understanding the Practice of...	2/1/21-2/28/23	3.00	8123	Jackie Ellis	NFDA	262-789-1880
Bloodborne Pathogens	2/1/21-2/28/23	3.00	8129	Jayci Genson	WebCE	877-488-9308
Communicating Effectively with Seniors	2/1/21-2/28/23	2.00	8131	Jayci Genson	WebCE	877-488-9308
Conflict Resolution for Funeral....	2/1/21-2/28/23	3.00	8130	Jayci Genson	WebCE	877-488-9308
Cremation Best Practices	2/1/21-2/28/23	3.00	8132	Jayci Genson	WebCE	877-488-9308
Cremation Prearrangement Conference...	2/1/21-2/28/23	2.00	8133	Jayci Genson	WebCE	877-488-9308
Ethical Business Practices for...	2/1/21-2/28/23	2.00	8134	Jayci Genson	WebCE	877-488-9308
Funeral Customs with Military Honors	2/1/21-2/28/23	3.00	8135	Jayci Genson	WebCE	877-488-9308
Funeral Personalization and Family...	2/1/21-2/28/23	3.00	8136	Jayci Genson	WebCE	877-488-9308
High Risk Direct Disposal: Lessons Learned...	2/1/21-2/28/23	2.00	8137	Jayci Genson	WebCE	877-488-9308
Intercultural Burials	2/1/21-2/28/23	3.00	8138	Jayci Genson	WebCE	877-488-9308
Managing Grief: A Guide For the Funeral...	2/1/21-2/28/23	4.00	8139	Jayci Genson	WebCE	877-488-9308
MODERN FUNERAL HOME MANAGEMENT	2/2/21-2/28/23	3.00	7010	Jayci Genson	WebCE	877-488-9308

OSHA Emergency Action Plans for Funeral...	2/1/21-2/28/23	2.00	8140	Jayci Genson	WebCE	877-488-9308
OSHA Practice Standards for Funeral...	2/1/21-2/28/23	3.00	8141	Jayci Genson	WebCE	877-488-9308
OSHA Workplace Rights	2/1/21-2/28/23	2.00	8142	Jayci Genson	WebCE	877-488-9308
Public Speaking for Funeral Directors	2/1/21-2/28/23	2.00	8145	Jayci Genson	WebCE	877-488-9308
Top 5 Things They Didn't Teach in Mortuary School	2/1/21-2/28/23	2.00	8143	Jayci Genson	WebCE	877-488-9308
Understanding Social Security: Case Studies...	2/1/21-2/28/23	3.00	8147	Jayci Genson	WebCE	877-488-9308
When Disaster Strikes: Mass Fatalities and...	2/1/21-2/28/23	2.00	8144	Jayci Genson	WebCE	877-488-9308
Working Ethically with Seniors	2/1/21-2/28/23	3.00	8146	Jayci Genson	WebCE	877-488-9308
ALIGNING YOUR FIRM IN THE PRENEED MARKETPLACE	2/21/21-2/28/23	1.00	7046	Jeffery Holcomb	Continuing Vision	718-619-1700
FORENSIC TOXICOLOGY AND ITS INFLUENCE ON THE FUNERAL DIRECTOR	2/21/21-2/28/23	1.00	7047	Jeffery Holcomb	Continuing Vision	718-619-1700
FUNERAL ETHICS	2/21/21-2/28/23	1.00	7044	Jeffery Holcomb	Continuing Vision	718-619-1700
FUNERAL ETHICS CASE STUDIES	2/21/21-2/28/23	1.00	7043	Jeffery Holcomb	Continuing Vision	718-619-1700
OSHA PREVENTIVE CHECKLIST & EMPLOYERS RIGHTS DURING	2/21/21-2/28/23	1.00	7048	Jeffery Holcomb	Continuing Vision	718-619-1700
PRENEED CASE STUDIES	2/21/21-2/28/23	1.00	7045	Jeffery Holcomb	Continuing Vision	718-619-1700
THE FUNERAL AGENT	2/21/21-2/28/23	1.00	7042	Jeffery Holcomb	Continuing Vision	718-619-1700
Back Safety	2/1/21-2/28/23	1.00	8087	Karen Johnson	Service Corporation International	713-525-9038
Bloodborne Pathogens	2/1/21-2/28/23	1.00	8088	Karen Johnson	Service Corporation International	713-525-9038
Compliant Resolution	2/1/21-2/28/23	1.00	8089	Karen Johnson	Service Corporation International	713-525-9038

Cremation Consumer	2/1/21-2/28/23	1.00	8090	Karen Johnson	Service Corporation International	713-525-9038
Cremation Procedures	2/1/21-2/28/23	1.00	8101	Karen Johnson	Service Corporation International	713-525-9038
Cremation Theory	2/1/21-2/28/23	1.00	8091	Karen Johnson	Service Corporation International	713-525-9038
Effective Communication Skills	2/1/21-2/28/23	1.50	8092	Karen Johnson	Service Corporation International	713-525-9038
Formaldehyde Awareness...	2/1/21-2/28/23	1.00	8093	Karen Johnson	Service Corporation International	713-525-9038
FTC-Funeral Rule	2/1/21-2/28/23	2.00	8094	Karen Johnson	Service Corporation International	713-525-9038
Hazard Communication	2/1/21-2/28/23	1.00	8095	Karen Johnson	Service Corporation International	713-525-9038
Hospice Explained	2/1/21-2/28/23	1.00	8096	Karen Johnson	Service Corporation International	713-525-9038
Identification Procedures	2/1/21-2/28/23	1.00	8102	Karen Johnson	Service Corporation International	713-525-9038
Jewish Funeral Traditions	2/1/21-2/28/23	1.00	8097	Karen Johnson	Service Corporation International	713-525-9038
Office Safety	2/1/21-2/28/23	1.00	8098	Karen Johnson	Service Corporation International	713-525-9038
Respiratory Protection	2/1/21-2/28/23	1.00	8099	Karen Johnson	Service Corporation International	713-525-9038
Securing Payments	2/1/21-2/28/23	1.00	8100	Karen Johnson	Service Corporation International	713-525-9038
BACK TO BASICS BURIAL VAULT	2/21/21-2/28/23	1.00	7051	Kathleen Berry	The Wilbert Group	216-533-4875
RESTRICTED CERVICAL INJECTION EMBALMING TECHNIQUE	2/21/21-2/28/23	1.00	7049	Kathleen Berry	The Wilbert Group	216-533-4875
SURVIVAL DURING AND POST PADEMIC	2/21/21-2/28/23	1.00	7050	Kathleen Berry	The Wilbert Group	216-533-4875
CANA'S CREMATORY OPERATIONS CERTIFICATION PROGRAM	2/2/21-2/28/23	2.00	7011	Mimi Korack	Cremation Association Of North America	312-245-1077
CANA'S Crematory Operations Certification Program	2/1/21-2/28/23	2.00	8084	Mimi Korack	Cremation Association Of North America	312-245-1077

Cremation Arrangement Confernce	2/1/21-2/28/23	2.00	8085	Mimi Korack	Cremation Association Of North America	312-245-1077
Phone Shoppers: Your Best First Impression	2/1/21-2/28/23	1.00	8086	Mimi Korack	Cremation Association Of North America	312-245-1077
BETTER THAN BEFORE	2/21/21-2/28/23	1.00	7020	Natalie Deriu	ICCFA	800-645-7700
BONUS TRAINING:THE SYSTEM UNIVERSITY	2/21/21-2/28/23	1.00	7021	Natalie Deriu	ICCFA	800-645-7700
BUILDINGS AUTHENTIC RELATIONSHIPS	2/21/21-2/28/23	1.00	7015	Natalie Deriu	ICCFA	800-645-7700
Ceremony & Permanent Placement...	2/1/21-2/28/23	1.00	8126	Natalie Deriu	ICCFA	800-645-7700
CONVERSATION CAFÉ:FOCUSED ON CEMETERY AND HOW TO MOVE	2/21/21-2/28/23	1.00	7017	Natalie Deriu	ICCFA	800-645-7700
CONVERSATION CAFÉ:FOCUSED ON CEMETERY AND THE BEST USE OF	2/21/21-2/28/23	1.00	7027	Natalie Deriu	ICCFA	800-645-7700
CONVERSATION CAFÉ:FOCUSED ON FUNERAL HOME AND HOW TO MOVE	2/21/21-2/28/23	1.00	7016	Natalie Deriu	ICCFA	800-645-7700
CONVERSATION CAFÉ:FOCUSED ON FUNERAL HOME AND THE BEST USE OF	2/21/21-2/28/23	1.00	7028	Natalie Deriu	ICCFA	800-645-7700
CONVERSATION CAFÉ:FOCUSED ON MANAGEMENT AND HOW TO MOVE	2/21/21-2/28/23	1.00	7018	Natalie Deriu	ICCFA	800-645-7700
CONVERSATION CAFÉ:FOCUSED ON MANAGEMENT AND THE BEST USE OF	2/21/21-2/28/23	1.00	7026	Natalie Deriu	ICCFA	800-645-7700
COVERSATION CAFÉ: Focused ON SERVING THE CATHOLIC COMMUNITY	2/21/21-2/28/23	1.00	7022	Natalie Deriu	ICCFA	800-645-7700
COVERSATION CAFÉ:FOCUSED ON CEMETERY AND HOW TO BUILD	2/2/21-2/28/23	1.00	7012	Natalie Deriu	ICCFA	800-645-7700
COVERSATION CAFÉ:FOCUSED ON MANAGEMENT AND HOW TO BUILD	2/21/21-2/28/23	1.00	7013	Natalie Deriu	ICCFA	800-645-7700
DEAD TALKERS:HOW TO MOVE FORWARD IN 2021	2/21/21-2/28/23	1.00	7019	Natalie Deriu	ICCFA	800-645-7700
DEAD TALKERS:PERSONAL POTENTIAL	2/21/21-2/28/23	1.00	7030	Natalie Deriu	ICCFA	800-645-7700
DEAD TALKERS; HOW TO BUILD RELATIONSHIPS	2/21/21-2/28/23	1.00	7014	Natalie Deriu	ICCFA	800-645-7700

DEAD TALKERS;BEST USE OF TECHNOLOGY,SOCIAL MEDIA& THE	2/21/21-2/28/23	1.00	7025	Natalie Deriu	ICCFA	800-645-7700
How a Dynamic Duo Can Defeat...	2/1/21-2/28/23	1.00	8124	Natalie Deriu	ICCFA	800-645-7700
HOW TO WIN NEW FAMILIES ONLINE THROUGH RELATIONSHIPS &	2/21/21-2/28/23	1.00	7024	Natalie Deriu	ICCFA	800-645-7700
Humans & Communities Cannot Survive...	2/1/21-2/28/23	1.00	8127	Natalie Deriu	ICCFA	800-645-7700
MAXMIMIZING PERSONAL POTENTIAL	2/21/21-2/28/23	1.00	7029	Natalie Deriu	ICCFA	800-645-7700
REMOTE SELLING LIVE WORKSHOP	2/21/21-2/28/23	1.50	7023	Natalie Deriu	ICCFA	800-645-7700
You Lost Dad Once, Don't Lose...	2/1/21-2/28/23	1.00	8125	Natalie Deriu	ICCFA	800-645-7700
Green Burials	2/1/21-2/28/23	1.00	8128	Robert Prout	Prout Funeral Home Inc	973-239-2060
"NEXT"PRACTICE EXCHANGE	2/2/21-2/28/23	3.00	7008	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401
SUCCESSIONS STORIES: THREE NEXTGEN PERSEPTIVE	2/2/21-2/28/23	3.00	7007	Stefanie Favia	Selected Independent Funeral Homes	847-236-9401

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ETHICAL DILEMMAS IN FUNERAL SERVICE	12/8/20-2/28/23	1.00	6781	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
ASSIGNMENT OF INSURANCE POLICIES TO FUND PREPAID FUNERAL	12/8/20-2/28/23	1.00	6787	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
CARE AND CUSTODY OF HUMAN REMAINS	12/8/20-2/28/23	1.00	6783	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
FUNERAL SERVICE INDUSTRY STATISTICS &TRENDS AND WHAT THEY	12/8/20-2/28/23	1.00	7002	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
MORTUARY OPERATIONS	12/8/20-2/28/23	1.00	6782	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
NJ PRENEED BASICS	12/8/20-2/28/23	1.00	6786	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
OSHA PAPERWORK OBLIGATIONS	12/8/20-2/28/23	1.00	6784	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444

PREVENTING BACK INJURIES IN FUNERAL SERVICE	12/8/20-2/28/23	1.00	6785	Althea Ford	New Jersey Funeral Service Education Corporation	732-974-9444
SURROGATES OFFICE UPDATED SERVICES	12/8/20-2/28/23	1.00	7003	Heather Darling	Morris County Surrogate	973-285-6500
OSHA AND CDC COMPLIANCE FOR NJ FUNERAL PROFESSIONALS	12/8/20-2/28/23	1.00	6796	Michael LeDoyen	Elite Professional Education, LLC	888-857-6920
MASS FATALITIES AND FUNERAL SERVICE	12/8/20-2/28/23	2.00	6799	Micheal LeDoyen	Elite Professional Education, LLC	888-857-6920
OPIOIDS: CONTRIBUTING TO BOTH HEALTH AND DEATH	12/8/20-2/28/23	2.00	7001	Micheal LeDoyen	Elite Professional Education, LLC	888-857-6920
PROFESSIONAL ETHICS	12/8/20-2/28/23	1.00	7000	Micheal LeDoyen	Elite Professional Education, LLC	888-857-6920
SERVING SURVIVORS OF SUICIDE LOSS	12/8/20-2/28/23	2.00	6798	Micheal LeDoyen	Elite Professional Education, LLC	888-857-6920
TALKING WITH CHILDREN ABOUT DEATH	12/8/20-2/28/23	2.00	6797	Micheal LeDoyen	Elite Professional Education, LLC	888-857-6920
ICCFA 2020 CREMATORY ARRANGER CERTIFICATION	12/8/20-2/28/23	7.00	7004	Natalie Deriu	ICCFA	800-645-7700
ICCFA 2020 CREMATORY OPERATOR CERTIFICATION	12/8/20-2/28/23	7.00	7005	Natalie Deriu	ICCFA	800-645-7700
FTC FUNERAL RULE:ARE CHANGES ON THE HORIZON?	12/8/20-2/28/23	1.00	6789	Regulatory Support Inc	Regulatory Support Services, Inc.	804-784-7347
FTC FUNERAL RULE:ARE CHANGES ON THE HORIZON?	12/8/20-2/28/23	1.00	6793	Regulatory Support Inc	Regulatory Support Services, Inc.	804-784-7347
FUNERAL SERVICE IN A PANDEMIC	12/8/20-2/28/23	1.00	6790	Regulatory Support Inc	Regulatory Support Services, Inc.	804-784-7347
FUNERAL SERVICE IN A PANDEMIC	12/8/20-2/28/23	1.00	6794	Regulatory Support Inc	Regulatory Support Services, Inc.	804-784-7347
OSHA ENFORCEMENT: METHOD TO THE MADNESS?	12/8/20-2/28/23	1.00	6791	Regulatory Support Inc	Regulatory Support Services, Inc.	804-784-7347
OSHA ENFORCEMENT: METHOD TO THE MADNESS?	12/8/20-2/28/23	1.00	6795	Regulatory Support Inc	Regulatory Support Services, Inc.	804-784-7347
OSHA ON TARGET: HITTING THE BULLSEYE WITH OSHA WORKPLACE	12/8/20-2/28/23	2.00	6792	Regulatory Support Inc	Regulatory Support Services, Inc.	804-784-7347
OSHA ON TARGET: HITTING THE BULLSEYE WITH OSHA WORKPLACE	12/8/20-2/28/23	2.00	6788	Regulatory Support Inc	Regulatory Support Services, Inc.	804-784-7347

HEPATITIS - AN OVERVIEW AND CORONA VIRUS	12/8/20-2/28/23	1.00	7006	Ronald Suavez	Former Morris Co.ME	732-221-8613
EVERYTHING IS ON THE LINE: WILL YOU STEP UP	12/8/20-2/28/23	1.00	6776	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
A RETURN TO TRADITION: FACE-TO-FACE MARKETING	12/8/20-2/28/23	1.00	6779	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
ADAPTING AS THE RESULT OF A PANDEMIC	12/8/20-2/28/23	1.00	6780	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
DEMOGRAPHICS PRENEED AND WHAT IT MEANS FOR YOU	12/8/20-2/28/23	1.00	6777	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
WHAT HAPPENS WHEN FAMILIES GET WHAT THEY WANT	12/8/20-2/28/23	1.00	6778	Thomas Parmalee	Kates-Boylston Publications	732-746-0201
